





# **CONTENTS**

1. MANAGEMENT REPORT	5
1.1 History of the EPIC BPI-Groupe	5
1.2 Missions of the EPIC BPI-Groupe	5
1.3 Corporate governance	6
1.4. Directors' terms of office	7
<b>1.5</b> Business report relative to fiscal 2014	7
2 ORGANISATIONAL CHARTS OF BPIFRANCE	11
2.1 Capital structure	11
2.2 Functional organisational chart	12
2.3 Organisational chart of the network	13
3. CONSOLIDATED FINANCIAL STATEMENTS	14
4. INDIVIDUAL FINANCIAL STATEMENTS	41
5. REPORTS FROM THE STATUTORY AUDITORS	56
<b>5.1</b> Report on the consolidated financial statements	56
52 Report on the individual financial statements	59



## 1. MANAGEMENT REPORT

#### 1.1. History of the EPIC BPI-Groupe

The EPIC (Public Establishment with an Industrial and Commercial Nature) OSEO was born in 2005 from the merger of ANVAR (Agence nationale de valorisation de la recherche), the BDPME (Banque du Développement des PME) and its subsidiary Sofaris (Société française de garantie des financements des PME). Through these three companies, which have become subsidiaries of EPIC and have been renamed OSEO Innovation, OSEO Financement and OSEO Garantie, EPIC OSEO was entrusted with the financing and support of SME across three business lines: support for innovation, the financing of investments and of the operating cycle in partnership with banks, as well as bank financing and equity investment guarantees.

In order to improve OSEO's responsiveness and effectiveness, and therefore the quality of its services, while also helping to clarify and simplify its organisation, the project to merge the group's operational entities was initiated in 2008. It was made possible by law No. 2010-1249 on banking and financial regulation of 22 October 2010, and took the form of a merger through absorption by the OSEO financement company, that became the SA OSEO, of the companies OSEO garantie, OSEO innovation and OSEO bretagne.

On 6 June 2012, the Minister for the Economy announced the creation of the Banque Publique d'Investissement (BPI - Public Investment Bank). A public group intended to support the financing and development of companies, acting in accordance with public policies implemented by the State and by the Regions, the group gathers the activities of OSEO, CDC Entreprises and the Strategic Investment Fund. The creation of the Public Investment Bank was made official under Order No. 2012-1559 of 31 December 2012, which amended Order No. 2005-722 of 29 June 2005 relating to the creation of the EPIC OSEO that became the EPIC BPI-Groupe, and the creation of the limited liability company OSEO SA that became the limited liability company BPI-Groupe SA. SA BPI-Groupe. This newly created public limited company and financial company has been held - since 12 July 2013 - in equal shares by the State via the EPIC BPI-Groupe, and the Caisse des Dépôts et Consignations. The SA OSEO, now called Bpifrance Financement, became a subsidiary of SA BPI-Groupe, just like the entities that include the own funds activities of CDC Entreprises and the FSI, that have become Bpifrance Investissement and Bpifrance Participations.

#### **1.2.** Missions of the EPIC BPI-Groupe

The Public Investment Bank (BPI) is a public group in the service of the financing and development of companies, and acts in support of the policies implemented by the State and the Regions. Aimed at supporting sustainable growth, employment and competitiveness of the economy, the BPI:

- promotes innovation, the priming, development, and internationalization, transformation and transfer/buy-out of companies, by contributing to their financing through loans and equity financing;
- preferentially focuses its action on entrepreneurship, very small businesses, small and medium-sized businesses and mid-tier businesses, with a special focus on the industrial sector;
- invests prudently to finance long-term projects;
- supports national industrial policy, in particular to support development strategies for industrial sectors;
- contributes to the development of growth sectors, conversion to digital technology and the promotion of a socially responsible economy;
- supports the implementation of ecology- and energy-conscious transition measures;
- promotes the involvement of the banking system as a whole in the projects it supports;
- where necessary, conducts its activity in coordination with the European Investment Bank;
- provides a service and support offering for businesses to guide them throughout their development;
- can act to stabilise share ownership in competitive, high-growth major businesses supportive of the French economy.

The prime responsibility of the BPI-Groupe public establishment, which holds the State's interest in the share capital of BPI-Groupe SA in equal shares with the Caisse des Dépôts, is to safeguard the State's economic interest. It also underwrites the stock-market issues conducted under the Bpifrance Financement Financing Plan. The public establishment BPI-Groupe also receives budget appropriations from the State, chiefly under the *Programmes* d'Investissements d'Avenir ("Invest for the Future" programmes), which it passes on to the Bpifrance operating

The BPI-Groupe public establishment acts either directly or through its subsidiaries under purposely-contracted agreements, in companies in which it holds interests or in any company in which the State directly or indirectly holds at least 50% of the share capital.

The Group's corporate purpose is to:

- promote and support innovation, particularly in the field of technology, and to contribute to technology transfer;
- promote the development and financing of small and medium-sized businesses.

The State, whether acting unilaterally or contractually, and the local and regional government entities as well as their public establishments, acting under contract, may task the BPI-Groupe public establishment with public-interest missions compatible with its corporate purpose.

The BPI-Groupe public establishment is authorised to conduct its missions in New Caledonia and that territory's provinces, in French Polynesia and the Wallis and Futuna Islands, at the request of their government entities.

The options taken, organisation and implementation of these missions and of the corresponding implementing instruments are decided contractually between the parties.

#### 1.3. Governance

In 2014, the Board of Directors of the EPIC BPI-Groupe met eight times, including two meetings conducted on the basis of a written consultation. At its meetings, the Board authorised the delegation of powers from the Chairman and Chief Executive Officer of the EPIC BPI-Groupe for management of financial, account and administrative matters to the relevant operating Managers, finalised the individual and consolidated financial statements for the 2013 fiscal year, approved its annual report for 2013, authorised the guarantee by the EPIC BPI-Groupe under the Bpifrance Financement 2014 and 2015 Financing Plans, formally noted the financial statements for the Establishment as at 30 June 2014, approved the EPIC BPI-Groupe 2015 operating budget subject to the related ministerial agreements, authorised the signature of several agreements under the "Invest for the Future" Programme (IFP 1) which are managed by the Establishment, and authorised the EPIC accordingly to subscribe to the "Société de Projets Industriels" fund arising under the IFP.

#### **1.3.1.** Board of Directors on 1 January 2014

#### **Chairman of the Board**

Michel Colin<sup>1</sup>

#### **Board members representing the State**

Juliette d'Aboville, Head of the Legal Division at the Agence des participations de l'Etat

Delphine d'Amarzit, Inspector General of Finances at the Inspectorate-General for Finance

**Benjamin Gallezot**, Assistant General Manager for Competitiveness, Industry and Services at the Directorate General of Competitiveness, Industry and Services (DGCIS)

**François Jamet**<sup>2</sup>, Department Head for Companies, Technology Transfer and Regional Action within the Directorate General for Research and Innovation of the Ministry for Research

**Arnaud Jullian**<sup>3</sup>, Deputy director of the Budget Department's 3rd Sub-department

#### **Guests**

Jean-François Guthmann, Head of the Economic and Financial Control Service

Olivier Buguen, Economic and Financial General Controller

#### **1.3.2.** General management

#### **General Manager**

**Michel Colin** 

Appointed by ministerial decisions dated 30 September 2014 to replace François Auvigne, and reappointed on 30 December 2014

Since 23 October 2014

Since 12 November 2014



#### 1.4. Directors' terms of office

#### **Chairman and Chief Executive Officer**

#### Michel Colin

Director representing the State on the Board of TSA

#### **Board members representing the State**

#### Juliette D'Aboville

Director representing the State to the company TSA, to the Compagnie Générale Maritime et Financière (CGMF)<sup>4</sup> and to the Société de Gestion de Garantie et de Participations (SGGP)<sup>5</sup>

#### **Delphine D'Amarzit**

Director representing the French State on the boards of the SA BPI-Groupe, Dexia SA and Dexia Crédit Local

## **Benjamin Gallezot**

#### François Jamet

Director representing the French State on the boards of France Brevet SAS, SATT AxLR, SATT Paris Saclay and Bpifrance Financement.

#### **Arnaud Jullian**

Director of the CNRS (French National Scientific Research Council), CNES (French National Centre for Space Studies), ANR (French National Research Agency), CEA (French Atomic Energy And Alternative Energy Commission), ANDRA (French National Agency for Radioactive Waste) and of the Etablissement public de Paris Saclay

#### **1.5.** Business report relative to fiscal 2014

## 1.5.1. Key events for the EPIC BPI-Groupe and Bpifrance

#### **Key events for the EPIC BPI-Groupe**

Appointment of the Chairman and Chief Executive Officer of the EPIC BPI-Groupe

During 2014, two Chairmen and Chief Executive Officers succeeded each other at the head of the EPIC BPI-Groupe:

- François Auvigne, appointed by decision of the Minister for the Economy and Finance on 31 December 2013, and performing his duties in that capacity from January to June 2014; and
- Michel Colin, appointed by decision of the Minister for Finance and Public Accounts and the Minister for the Economy, on 30 September 2014, and reappointed on 30 December 2014.

#### Transfer of the DOM funds

A Fund was set up in 1999 by the State, the AFD French development agency, and Bpifrance Financement to facilitate access to bank financing for SMEs and VSEs located in the French overseas territories (DOM) by providing guarantees for financial institutions extending bank loans to businesses. In furtherance of Bpifrance Financement's deployment in the DOM and the overseas dependencies, the Board of Directors of AFD proposed to transfer the DOM Fund to Bpifrance Financement, and the latter's Board of Directors consented under certain reservations to take over that Fund and assume all the obligations and risks thereby arising.

In this context, an agreement was signed in late 2014 between the State, AFD, Bpifrance Financement and the EPIC BPI-Groupe, setting the terms of the transfer and laying down the legal and financial practicalities for the holding of the DOM Fund in trust by Bpifrance Financement on the State's behalf.

<sup>&</sup>lt;sup>4</sup> Term of office expired in 2014

<sup>&</sup>lt;sup>5</sup> Term of office expired in 2014

#### Management of the "Investing in the Future Programme" (IFP 2)

For the implementation of the IFP 2 plan, the EPIC BPI-Groupe signed seven agreements, for six of which it is the operating entity, on behalf of its subsidiaries. Under these agreements, the State assumes direct responsibility for remunerating the subsidiaries for the services they provide.

The following are the agreements for which the EPIC BPI-Groupe becomes the operating entity:

- the "Invest for the Future" agreement (now renamed "Société de Projets Industriels"), for implementing the "Invest for the Future" initiative designed to support the development of industrial projects with the most promising prospects for business and employment in French industry, together with projects directly promoting the transition to energy-efficient and environmentally friendly practices. This agreement covers a total of €425 million, the whole of which the EPIC BPI-Groupe will invest in a venture capital fund targeting professional investors (FPCI) in which it will hold all the shares save one, retained in the hands of its founder, Bpifrance Investissement;
- the agreement for "Financing of resource-sparing businesses: Green Loans", for management control of a €340 million budget to fund the transition to energy-efficient and environmentally friendly practices;
- the addendum to the PSIM agreement (on the Major Innovation Support Programme) of 29 November 2013, amending the PSIM agreement governing the Worldwide Innovation Challenge, by endowing the "Invest for the Future" programme with a budget of €150 million;
- the "Development of the Digital Economy" agreement, framing the management policy for the budgets under this programme, of which €900 million in appropriations that can be used under the "Support for innovative digital technology uses, services and contents subsidies component repayable advances" initiative (of which €21.5 million managed by the Caisse des Dépôts and €878.5 million by the EPIC), and €400 million in funding (breaking down into €100 million of subsidies, €75 million of repayable advances, €175 million of prudent equity investment and €50 million of loans) for the "Digital technology and uses" initiative;
- the "Industrialisation loan" agreement, instituting a scheme offering loans to SMEs and mid-tier businesses to assist industrialisation, which Bpifrance Financement is tasked with implementing. This agreement will enable the EPIC BPI-Groupe to provide €270 million of loans on market terms;
- the "Regional Partnerships for Innovation" agreement creating Partnerships so named, and designed to invest in innovation development, particularly in non-technological fields, in partnership with the State. €60 million will be earmarked for this initiative, of which the EPIC BPI-Groupe is the operating entity, on behalf of Bpifrance Financement. Under this agreement, the State will directly remunerate Bpifrance Financement for its services.

The Caisse des Dépôts, and not the EPIC BPI-Groupe, is the operating entity for the following agreement:

• the "Quartiers numériques - French Tech" agreement, setting the terms for implementing the French Tech programme to encourage networking and concentration among stakeholders and businesses contributing to the development of start-ups in the most dynamic urban areas. This initiative will receive €215 million of funding (€200 of equity investment and €15 million in subsidies).

### **Key events for Bpifrance**

The key events, the activity, financial statements at 31 December 2014 and prospects for 2015 of Bpifrance and its subsidiaries can be viewed in the annual reports of those entities, published on the Bpifrance website (www.bpifrance.fr, under the "Investisseurs" [Investors] heading).

These reports reflect the Bpifrance operating activities, and focus on the contribution by the BPI-Groupe public establishment to the development of SMEs and mid-tier businesses. With particular reference to the initiatives developed using the IFP funds made available to Bpifrance Financement, the effective utilisation of those funds by SMEs is observed to vary appreciably, ranging from less than 10% to over 80%, with an average of approximately 33% at 31 December 2014 (excluding recapitalisation by OSEO and CDP refinancing).



## 1.5.2. Activity and key figures

The resources enabling the BPI-Groupe public establishment to carry on its activity comprise the following:

- the income it receives from its subsidiaries, the companies in which it holds equity interests or any company in which the State directly or indirectly holds at least 50% of the share capital, in remuneration for the services it provides on their behalf;
- the dividends and other income accruing to the equity interests it holds in its subsidiaries or companies in which it holds non-controlling equity interests;
- remuneration for missions it carries out directly on its own account or on behalf of third parties;
- financial support it receives from the State, regional and local government or their public establishments;
- financial assistance from all other sources.

The public establishment may also make public offerings of financial securities and issue any debt securities.

The EPIC BPI-Groupe conducted four main missions in 2014:

- it incorporated the State shareholding in trust, with the Caisse des Dépôts, in the share capital of the BPI-Groupe SA, and oversaw the proper use of the State's assets under this arrangement;
- it conducted a mission to underwrite the issues of securities by its Bpifrance Financement indirectly held equity investment:
- it was the operating entity in the implementation of several agreements concluded under the IFP (as previously detailed): and
- since the promulgation of Decree No. 2009-1046 of 27 August 2009 implementing the 2008 Economy Act, it has powers to secure the financing of a project by the CIR by issuing a rescript (written ruling) at the business's request, on the same footing as the Research Ministry and the ANR.

Under its mission as guarantor of Bpifrance Financement, it guaranteed the following transactions in 2014:

- 1) EMTN (Euro Medium Term Notes) programme: 6 bond issues were performed for a total nominal amount of €3,350 million:
- €500 million with a two-year maturity and €400 million maturing in 3.5 years, ranking pari passu with an issue launched in May 2012, under two public issues conducted in February;
- €500 million maturing in five years, in a public issue conducted in May;
- €1250 million maturing in two years, in a public issue conducted in June;
- €600 million maturing in seven years, in a public issue, and €100 million in a private placement completed in October.
- 2) Bilateral loans: €300 million maturing in five years from the European Investment Bank, in December.
- 3) Negotiable debt instrument programmes:
- €6.3 billion of deposit certificates, of which 67% maturing within three months, 15% within six months and 18% after six months or more.
- €530 million of BMTN Negotiable Medium Term Loan Notes.

Negotiable debt instruments outstanding at 31 December 2014 amounted to €2.5 billion, compared with €1.4 billion at 31 December 2013 (an 81% increase), particularly due to the relaunching of BMTN issues.

#### **1.5.3. Prospects for 2015**

2015 will feature the amendment of the EPIC BPI-Groupe's corporate by-laws, pursuant to Order No. 2005-722 of 29 June 2005 creating the public establishment.

At the same time, the EPIC BPI-Groupe will pursue its general interest mission of promoting and supporting innovation, contributing to the transfer of technologies, and encouraging the development and financing of SMEs.

#### 1.5.4. Financial data and results of the EPIC BPI-Groupe

#### The consolidated financial statements

The consolidated financial statements of the EPIC BPI-Groupe incorporate the consolidated financial statements of Bpifrance according to the equity method, and the individual financial statements of the parent company. The balance sheet total represents an amount of €17.4 billion compared with €13.7 billion in 2013.

The EPIC BPI-Groupe consolidated net profit includes the parent company's own transactions after neutralising the dividends received from Bpifrance while including the share in the Bpifrance net profit, amounting to €540.4 million on the company's equity-consolidated basis.

The group share of net profit therefore came to €525 million compared with €193.9 million in 2013 after restatement, as explained under "Significant Events" in the notes to the financial statements.

#### The individual financial statements

The individual financial statements published by EPIC BPI-Groupe are presented in compliance with the General Chart of Accounts. They have been restated according to a banking format in order to be integrated into the consolidated financial statements.

This year, those statements feature the receipt of an interim dividend from BPI-Groupe amounting to €385 million. This amount, recognised under net financial income, is in addition to the €12.9 million received in remuneration of the guarantee given for the benefit of Bpifrance Financement to cover the public securities offers performed by that latter entity.

The €0.24 million of operating expenses primarily represent external resources provided and invoiced by Bpifrance Financement or Bpifrance Investissement to the EPIC BPI-Groupe, which has no employees.

Lastly, since 2013, the EPIC BPI-Groupe has been tasked with setting up two new "Invest for the Future" programmes (IFP) that, thanks to a capital endowment from the State, attracted a matching contribution totalling €26 million from two guarantee funds for the benefit of Bpifrance Financement. As such, an exceptional charge was booked.

Taking these non-recurring transactions into account, the net profit amounted to €369.5 million.

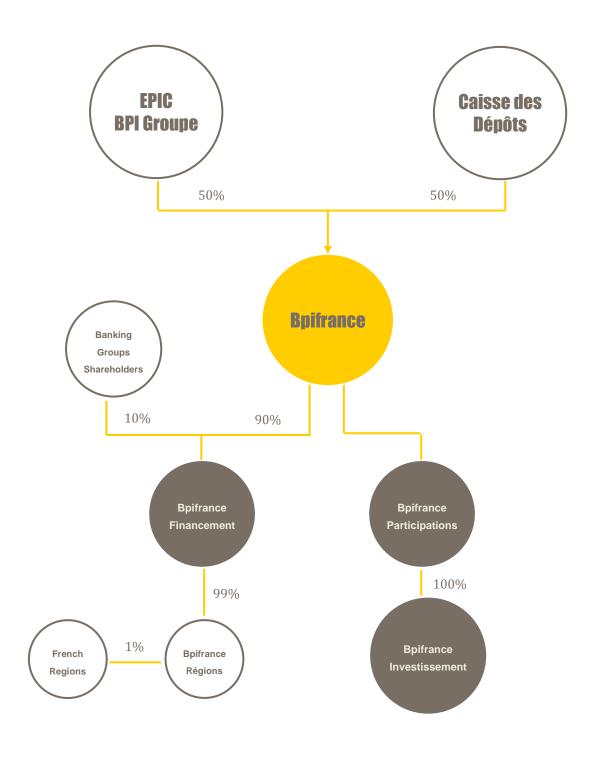
After the capital contribution operations, the balance sheet total of the EPIC BPI-Groupe – now a 50% shareholder of Bpifrance – amounts to €16.7 billion, compared with €13.3 billion in 2013. This entity's off balance sheet commitments, which reflect guarantees given, increased by €8.5 million to €24.2 billion, in line with the new issue programmes carried out this year.

On the assets side, the equity interest of the EPIC BPI-Groupe in Bpifrance amounts to €10.5 billion, financed on the liabilities side by the increase of the issued capital. Lastly, thanks to the new IFP programmes and the payments from the State, the EPIC BPI-Groupe has €4 billion with which to finance its subsidiary's general economic interest missions, primarily in connection with the Invest for the Future Programme. These resources are primarily deposited on account with the State.

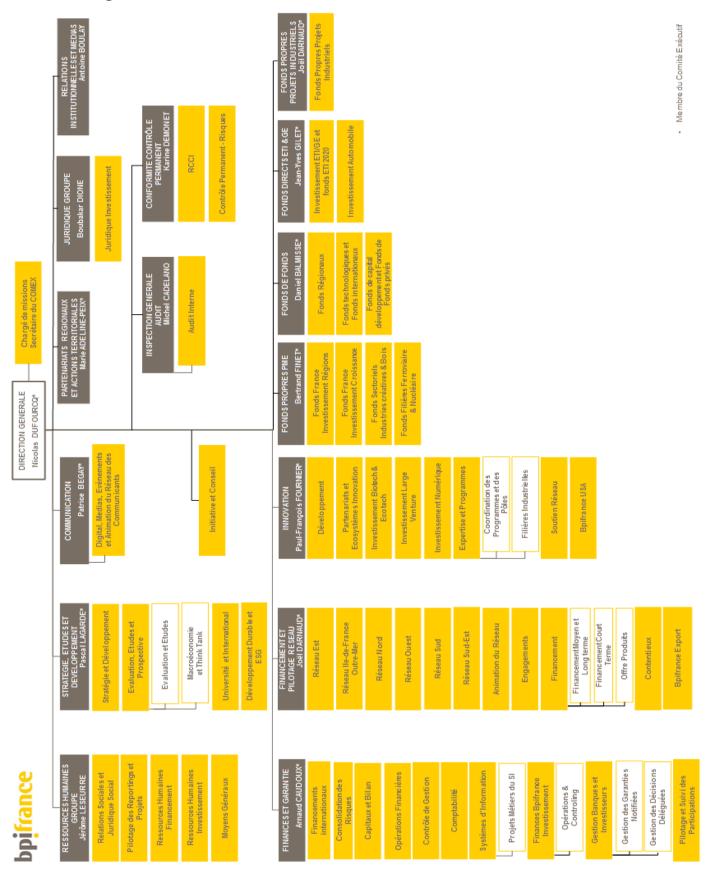


## 2. ORGANISATIONAL CHART OF BPIFRANCE

## 2.1. Capital structure



## 2.2. Functional organisational chart





## 2.3. Organisational chart of the regional network

	Bpifri	Boifrance Export	Exécutif Animation du Réseau	léseau	
	Als	Alain REVICK Joël DARIIAUD	RIVAUD Jean-Pierre ORCIL	RCIL	
Réseau Est Directeur Réseau Joan Diorro RFC	Réseau Ile-de-France Outre-Mer Directeur Réseau Dominique CAIGNART	Réseau Nord Directrice Réseau	Réseau Ouest Directeur Rèseau	Réseau Sud Directrice Réseau	Réseau Sud-Est Directeur Réseau
eur de la Gestion des Opérations Didier BAEHR	Directeur de la Gestion des Opérations Frédéric VINCENT	Directeur de la Gestion des Opérations Philippe GIFFARD	Directeur de la Gestion des Opérations Jacques PERES	Directeur de la Gestion des Opérations Christian SEMARD	Direction de la Gestion des Opérations Passoale VEBER
aur Interrégional Fonds Propres Olivier LEVY	Directioe Interrégionale Fonds Propres Del phine JARNIER	Directeur Interrégional Fonds Propres Vincent STIEVENARD	Directeur Interrégional Fonds Propres Marc PREVOT	Directeur Interrégional Fonds Propres Thierry DECKER	Directeur Interregional Fonds Propres Jean-Louis ETCHEGOYHEN
Direction Régionale Alsace Directeur Régional Christian THERIOT	Direction Régionale Paris Directeur Régional Pedro NOV/O	Direction Régionale Nord-Pas-de-Calais Nord-Pas-de-Calais Portand Fégional Bertrand FONTAINE	Direction Régionale Centre Directeur Régional Thierry MARTIGNON	Direction Régionale Aquitaine Directeur Régional Bruno HEUCLIN	Direction Régionale Grand-Rhône Grand-Régional Laurent BOUQUEREL
			,		
Direction Régionale Bourgogne	Direction Régionale lle-de-France Est	Direction Régionale Picardie	Direction Régionale Bretagne	Direction Régionale PACA	Direction Régionale Alpes
Directeur Régional Mathieu DEFRESNE	Directeur Régional Jérôme ROU S SEAU	Directeur Régional Christophe LANGLET	Directeur Régional Eric VER SEY	Directeur Régional Pierre VILLEFRANQUE	Directeur Régional Bernard NICAISE
Direction Régionale hampagne – Ardenne	Direction Régionale Ile-de-France Ouest	Direction Régionale Haute Normandie	Direction Régionale Limousin	Direction Régionale Languedoc-Roussillon	Direction Régionale Auvergne
Directeur Régional Jérôme BOUQUET	Directrice Régionale Hervé BAZIN	Directeur Régional Angélina SIWONI	Directeur Régional Annie CHANTELOUBE-LAMBERT	Directrice Régionale Nadine FAEDO	Directrice Régionale Caroline GEORGES
Direction Régionale Franche-Comté	Direction Régionale Antilles Guyane	Direction Régionale Basse Normandie	Direction Régionale Pays de la Loire	Direction Régionale Midi Pyrénées	
Directeur Régional Pierre COUTURIER	Directrice Régionale Michèle PAPALIA	Directeur Régional Hervé LELARGE	Directeur Régional Jean-Marc DUCIMETIERE	Directeur Régional Laurent DE CALBIAC	
Direction Régionale Lorraine	Direction Régionale La Réunion Mayotte		Direction Régionale Poitou Charentes	Direction Régionale Corse	
Directeur Régional Didier PICHOT	Directeur Régional Christian QUERE		Directeur Régional Mame DIEYE	Directrice Régionale Cécile DON SIMONI	



## 3. CONSOLIDATED FINANCIAL STATEMENTS

**EPIC BPI-Groupe** publishable consolidated balance sheet

ASSETS (in millions of euros)	Notes	31/12/2014	31/12/2013 RESTATED (*)	31/12/2013
Cash, central banks		0,0	0,0	0,0
Financial assets at fair value through profit or loss		0,0	0,0	0,0
Derivative hedge instruments		0,0	0,0	0,0
Non-current assets available for sale		0,0	0,0	0,0
Loans and receivables due from credit institutions	6.1	2 141,5	1 756,6	1 756,6
Loans and receivables due from customers	6.2	4 049,7	1 029,9	1 029,9
Finance lease and equivalent operations		0,0	0,0	0,0
Innovation financing aids		0,0	0,0	0,0
Revaluation discrepancies of the rate-hedged portfolios		0,0	0,0	0,0
Financial assets held to maturity		0,0	0,0	0,0
Current and deferred tax assets		0,0	0,0	0,0
Accruals and miscellaneous assets	6.4	20,6	16,9	16,9
Non-current assets held for sale		0,0	0,0	0,0
Interests in companies accounted for using the equity method	6.3	11 229,6	10 820,6	10 943,6
Investment property		0,0	0,0	0,0
Tangible fixed assets		0,0	0,0	0,0
Intangible fixed assets		0,0	0,0	0,0
Goodwill		0,0	0,0	0,0
TOTAL ASSETS		17 441,4	13 624,0	13 747,0

<sup>(\*)</sup> see note 1.1, significant events

## EPIC BPI-Groupe publishable consolidated balance sheet

LIABILITIES (in millions of euros)	Notes	31/12/2014	31/12/2013 RESTATED (*)	31/12/2013
Central banks		0,0	0,0	0,0
Financial liabilities at fair value through profit or loss		0,0	0,0	0,0
Derivative hedge instruments		0,0	0,0	0,0
Debts to lending institutions	6.5	322,3	323,7	323,7
Debts due to customers	6.6	1 315,9	1 316,0	1 316,0
Debt securities		0,0	0,0	0,0
Revaluation discrepancies of the rate-hedged portfolios		0,0	0,0	0,0
Current and deferred tax liabilities		1,5	0,0	0,0
Accrued expenses and other liabilities	6.4	5 163,0	2 124,2	2 124,2
Debts related to non-current assets intended to be sold		0,0	0,0	0,0
Provisions		0,0	0,0	0,0
Net innovation intervention resources		0,0	0,0	0,0
Public guarantee funds	6.7	67,5	67,5	67,5
Subordinated debts		0,0	0,0	0,0
Shareholders' equity		10 571,2	9 792,6	9 915,6
Group share of shareholder's equity - Capital et réserves liées - Réserves consolidées - Gains et pertes comptabilisés directement en capitaux propres - Earnings		10 571,2 9 083,4 541,2 421,6 525,0	<b>9 792,6</b> 9 083,4 380,5 257,8 70,9	<b>9 915,6</b> 9 083,4 380,5 257,8 193,9
Minority interests - Réserves - Earnings  TOTAL LIABILITIES		0,0 0,0 0,0 17 441,4	0,0 0,0 0,0 13 624,0	0,0 0,0 0,0 13 747,0

<sup>(\*)</sup> see note 1.1, significant events

EPIC BPI-Groupe publishable consolidated profit and loss statement

(in millions of euros)	Notes	31/12/2014	31/12/2013 RESTATED (*)	31/12/2013
Interest and related income Interest and similar expenses	7.1 7.1	59,8 -46,8	56,1 -48,1	56,1 -48,1
Commissions (income) Commissions (expenses) Net gain / loss on financial instruments at fair value		0,0	0,0	0,0
through profit or loss  Net gains or losses on financial assets available for sale Income from other activities		0,0 0,0 0,0	0,0 0,0 0,0	0,0 0,0 0,0
Expense on other activities	7.2	-26,3	-12,0	-12,0
NET BANKING INCOME		-13,3	-4,0	-4,0
Operating general expenses Amortisation & depreciation allowances on tangible & intangible fixed assets	7.3	-0,2 0,0	-0,7 0,0	-0,7 0,0
GROSS OPERATING EARNINGS		-13,5	-4,7	-4,7
Cost of risk		0,0	0,0	0,0
OPERATING INCOME		-13,5	-4,7	-4,7
Share of net income from companies accounted for using the equity method  Net gains or losses on other assets  Changes to the value of the goodwill	4	540,4 0,0 0,0	70,4 0,0 0,0	193,4 0,0 0,0
PRE-TAX EARNINGS		526,9	65,7	188,7
Corporation tax Income net of taxes from discontinued activities or activities undergoing disposal	7.5	-1,9 0,0	0,0 5,2	0,0 5,2
NET EARNINGS		525,0	70,9	193,9
Minority interests		0,0	0,0	0,0
GROUP SHARE OF NET INCOME		525,0	70,9	193,9

<sup>(\*)</sup> see note 1.1, significant events

Net earnings and gains and losses recognised directly in the EPIC BPI-Groupe shareholders equity

		31/12/2013 RESTATED	
(in millions of euros)	31/12/2014	(*)	31/12/2013
NET EARNINGS	525,0	70,9	193,9
Elements that could be reclassified through net profit or loss			
Revaluation of the financial assets available for sale	0,0	0,0	0,0
Revaluation of derivative hedge instruments	0,0	0,0	0,0
Translation differences	68,6	-21,3	-21,3
Share of unrealised or deferred gains or losses on equity- consolidated companies	176,0	257,8	257,8
Elements that could not be reclassified through net profit or loss			
Revaluation of fixed assets	0,0	0,0	0,0
Actuarial gains and losses on defined benefit plans	-12,2	0,0	0,0
Share of unrealised or deferred gains or losses on companies accounted for using the equity method	0,0	0,0	0,0
TOTAL GAINS AND LOSSES DIRECTLY RECOGNISED IN THE	232,4	236,5	236,5
SHAREHOLDERS' EQUITY		,	,
NET EARNINGS AND GAINS AND LOSSES RECOGNISED DIRECTLY IN THE SHAREHOLDERS' EQUITY	757,4	307,4	430,4
* Of which Group share	757,4	307,4	430,4
* Of which minority interests	0,0	0,0	0,0
	0,0	0,0	0,0

<sup>(\*)</sup> see note 1.1, significant events

## Change of the shareholders equity (group share)

(in millions of euros)	Capital and related reserves	Reserves	Gains and losses directly recognised in the shareholders' equity	Allocation	Total
Position at 31 December 2012	1 350,8	310,3	10,9		1 672,0
Earnings for 2012				63,4	63,4
Earnings allocated to reserves	0,0	63,4	0,0	-63,4	0,0
Capital increase	7 732,6	0,0	0,0	0,0	7 732,6
Change to the gains and losses directly recognised in the shareholders' equity	0,0	0,0	257,8	0,0	257,8
Value change of financial instruments, affecting the shareholders' equity	0,0	0,0	329,5	0,0	329,5
Value change of financial instruments as related to the earnings Translation differences	0,0	<i>0,0</i> -21,3	-71,8 0,0	<i>0,0</i> 0,0	-71,8 -21,3
Changes in consolidation scope	0,0	28,1	-10,9	0,0	17,2
Situation to 31 December 2013	9 083,4	380,5	257,8	0,0	9 721,7
		_			
2013 earnings RESTATED (*)	0.0	70.0	0.0	70,9	70,9
Earnings allocated to reserves Capital increase	0,0 0,0	70,9 -1,6	0,0	-70,9	0,0
Change to the gains and losses		-1,0	0,0	0,0	-1,6
directly recognised in the shareholders' equity	0,0	-21,9	176,0	0,0	-1,6 154,1
directly recognised in the					
directly recognised in the shareholders' equity  Value change of financial instruments, affecting the shareholders' equity  Value change of financial instruments as related to the earnings	0,0	-21,9	176,0	0,0	154,1
directly recognised in the shareholders' equity  Value change of financial instruments, affecting the shareholders' equity  Value change of financial	0,0	-21,9 -21,9	176,0 313,4	0,0	154,1 291,5
directly recognised in the shareholders' equity  Value change of financial instruments, affecting the shareholders' equity  Value change of financial instruments as related to the earnings Actuarial gains and losses on defined benefit plans Translation differences	0,0 0,0 0,0 0,0 0,0	-21,9 -21,9 0,0 0,0 68,6	176,0 313,4 -137,4 -12,2 0,0	0,0 0,0 0,0 0,0 0,0	154,1 291,5 -137,4 -12,2 68,6
directly recognised in the shareholders' equity  Value change of financial instruments, affecting the shareholders' equity  Value change of financial instruments as related to the earnings Actuarial gains and losses on defined benefit plans  Translation differences  Other movements	0,0 0,0 0,0 0,0 0,0 0,0	-21,9 -21,9 0,0 0,0 68,6 5,3	176,0 313,4 -137,4 -12,2 0,0 0,0	0,0 0,0 0,0 0,0 0,0 0,0	154,1 291,5 -137,4 -12,2 68,6 5,3
directly recognised in the shareholders' equity  Value change of financial instruments, affecting the shareholders' equity  Value change of financial instruments as related to the earnings Actuarial gains and losses on defined benefit plans Translation differences	0,0 0,0 0,0 0,0 0,0	-21,9 -21,9 0,0 0,0 68,6	176,0 313,4 -137,4 -12,2 0,0	0,0 0,0 0,0 0,0 0,0	154,1 291,5 -137,4 -12,2 68,6 5,3 39,4
directly recognised in the shareholders' equity  Value change of financial instruments, affecting the shareholders' equity  Value change of financial instruments as related to the earnings Actuarial gains and losses on defined benefit plans  Translation differences  Other movements	0,0 0,0 0,0 0,0 0,0 0,0	-21,9 -21,9 0,0 0,0 68,6 5,3	176,0 313,4 -137,4 -12,2 0,0 0,0	0,0 0,0 0,0 0,0 0,0 0,0	154,1 291,5 -137,4 -12,2 68,6 5,3

<sup>(\*)</sup> see note 1.1, significant events; restated 2013 earnings come to €70.9 million instead of the published earnings of €193.9 million.

#### Cash flow table

The cash flow table is presented using the indirect method model.

The operational activities are representative of the activities that generate earnings for the group, which includes the assets inventoried in the portfolio of investments held until maturity.

The tax flows are entirely presented with the operational activities.

The investment activities represent the cash flows for the acquisition and disposal of interests in the consolidated and non-consolidated companies, tangible and intangible assets, and buildings held for investment. This compartment includes the strategic investment securities listed in the portfolio of "Financial assets available for sale".

The financing activities result from the changes related to the financial structure operations involving the shareholders' equity and the long-term borrowing.

The notion of **net cash** includes the cash, liabilities and debts with central banks and postal accounts, as well as the demand accounts (assets and liabilities) and loans with lending institutions.

## Consolidated financial statements

**EPIC BPI-Groupe cash flow statement** 

		31/12/2013	
(in millions of euros)	31/12/2014	RESTATED (*)	31/12/2013
Pre-tax earnings	526,9	65,7	188,7
Net depreciation/amortisation expense on property, plant and equipment			
and intangible assets	0,0	0,0	0,0
Depreciation of the goodwill and other fixed assets	0,0	0,0	0,0
Net allocations to provisions	0,0	9,8	9,8
Share of the earnings related to companies accounted for using the equity	<b>540.4</b>	70.4	400.4
method	-540,4	-70,4	-193,4
Net loss / net gain from investment activities	0,0	0,0	0,0
Other movements	-3,4	0,7	0,7
Other movements (specific to the guarantee funds)	-0,1	14,0	14,0
Total of the non-monetary elements included in the net income before taxes, and of the other adjustments	-543,9	-45,9	-168,9
Flows related to operations with credit institutions	0,0	-1 760,5	-1 760,5
Flows related to operations with the clientele	-3 019,8	-1760,5	-1760,5
Flows related to operations with the clientele	0,0	154,8	154,8
Flows related to other operations affecting financial assets of liabilities	3 038,1	1 328,5	1 328,5
Flows related to other operations affecting the innovation activity	0,0	0,0	0,0
Taxes paid	0,0	-0,7	-0,7
Net decrease / (increase) of the assets and liabilities resulting from	,		
operational activities	18,3	-473,0	-473,0
Flows from discontinued operations	0,0	-2 803,1	-2 803,1
Total net cash flows generated by the operational activity (A)	1,3	-3 256,3	-3 256,3
Flows related to financial assets and equity interests	0,0	0,0	0,0
Dividends received from equity-consolidated subsidiaries	385,0	0,0	0,0
Incidence of changes in consolidation scope	0,0	-182,1	-182,1
Flows linked to investment buildings	0,0	0,0	0,0
Flows related to the tangible and intangible fixed assets	0,0	0,0	0,0
Flows from discontinued operations	0,0	-4,9	-4,9
Total net cash flow related to investment operations (B)	385,0	-187,0	-187,0
Cash flows coming from or going to the shareholders	0,0	453,2	453,2
Other net cash flows coming from financing activities	0,0	0,0	0,0
Flows from discontinued operations	0,0	2 724,8	2 724,8
Total net cash flow related to financing operations (C)	0,0	3 178,0	3 178,0
Effect of exchange rate fluctuations on cash and cash equivalents (D)	0,0	0,0	0,0
Net increase / (decrease) of the cash and cash equivalents			
(A + B + C + D)	386,3	-265,3	-265,3
Net cash flows generated by the operational activity (A)	1,3	-3 256,3	-3 256,3
Net cash flow related to investment operations (B)	385,0	-187,0	-187,0
Net cash flow related to financing operations (C)	0,0	3 178,0	3 178,0
Effects of exchange rate variations on the cash and cash equivalent (D)	0,0	0,0	0,0
Cash and cash equivalents upon opening	116,9	382,2	382,2
Cash, central banks (assets & liabilities)	0,0	112,0	112,0
Accounts (asset and liability) and demand loans / borrowing with lending	,-	, -	, -
institutions	116,9	270,2	270,2
Cash and cash equivalents upon closing	503,2	116,9	116,9
Cash, central banks (assets & liabilities)	0,0	0,0	0,0
Accounts (asset and liability) and demand loans / borrowing with lending			
institutions	503,2	116,9	116,9
Change in net cash position  (*) see note 1.1 significant events	386,3	-265,3	-265,3

<sup>(\*)</sup> see note 1.1, significant events

## **Accounting Appendix**

•	NOTE 1 - SIGNIFICANT EVENTS DURING THE FISCAL YEAR AND EVENTS AFTER THE CLOSING	22
•	NOTE 2 - APPLICABLE ACCOUNTING STANDARDS	22
•	NOTE 3 - CONSOLIDATION PRINCIPLES AND METHODS	22
•	NOTE 4 - SCOPE OF CONSOLIDATION	24
•	NOTE 5 - ACCOUNTING PRINCIPLES AND VALUATION METHODS.	25
•	NOTE 6 - NOTES TO THE BALANCE SHEET	28
•	NOTE 7 - NOTES RELATIVE TO THE PROFIT AND LOSS STATEMENT	32
•	NOTE 8 - EXPOSURE, MANAGEMENT AND MEASUREMENT OF RISKS	33
•	NOTE 9 - DISCLOSURE OF INTERESTS IN OTHER ENTITIES	35
•	NOTE 10 - SECTOR-SPECIFIC INFORMATION	38
•	NOTE 11 – FINANCING AND GUARANTEE COMMITMENTS	38
•	NOTE 12 - OTHER INFORMATION	39

## Note 1 - Significant events during the fiscal year and events after the closing

#### 1.1 Significant events during the fiscal year

Under the "Invest for the Future" programme, the State released €3.5 billion of resources to the EPIC BPI-Groupe in 2014 to provide financing assistance to businesses.

Following the operations involved in constituting the group in 2013, the EPIC BPI-Groupe initially recognised at 31 December 2013 provisional goodwill arising on the equity consolidation of Groupe Bpifrance. In accordance with IFRS 3, Business Combinations, the EPIC BPI-Groupe finalised the valuation of the assets and liabilities acquired within the 12-month measurement period. The adjustment involved, of €123 million, affects the calculation of the acquisition goodwill, giving rise to a retroactive adjustment, backdated to the acquisition date. For purposes of comparison, the EPIC BPI-Groupe presents restated accounting information at 31 December 2013.

#### 1.2 Events after the closing

No significant event occurred after the closing date of the financial statements.

#### Note 2 - Applicable accounting standards

#### Accounting standards applicable at 31 December 2014

The 2014 consolidated financial statements are prepared in compliance with the IFRS accounting system as adopted by the European Union and applicable on 31 December 2014.

The new standards applicable within the group at 1 January 2014 (amendment to IAS 32 on offsetting financial assets and financial liabilities) had no material impact on the group consolidated financial statements at 31 December 2014.

The group applied the new standards on consolidation at 31 December 2013 (IFRS 10, 11, 12, IAS 28). The application of this standard had a significant impact on the level of the EPIC BPI-Groupe as a result of the use of the equity method for the Bpifrance shares.

#### Accounting standards applicable as of 1 January 2015

The European Union has adopted new standards that will take mandatory effect as of 1 January 2015. These will not be applied early by the group. Accordingly, the new IFRIC 21 interpretation, designed in particular to abolish progressive recognition over the financial year of certain levies, shall be applied as of 1 January 2015. The retrospective application of this method change has no significant impact on the group's consolidated financial statements at 31 December 2014. The other new standards are currently under analysis.

#### Note 3 - Consolidation principles and methods

Pursuant to regulation EC No. 1606/2002, the group's consolidated financial statements are prepared using the international IAS/IFRS accounting standards in effect within the European Union as on 31 December 2014.

#### 3.1 Consolidation principles

#### **General principle**

On 31 December 2013, the group decided on the early application of EU regulation No. 1254/2012 of 11 December 2012 relative to the approval of the standards IFRS 10 "Consolidated financial statements", IFRS 11 "Partnerships" and IFRS 12 "Disclosure of interests in other entities" and of the modification of the standards 27 "Separate financial statements" and IAS 28 "Investments in



The consolidated financial statements include all of the companies that it controls or over which it has significant influence.

#### Notion of control

The notion of control is assessed irrespective of the nature of the links between the group and the entity that is the subject of an investment. Control applies when the group is exposed or is entitled to variable yields and that it has the ability to influence these yields as a result of the power that it holds.

The group therefore controls a subsidiary if and only if all of the following elements are gathered:

- the group exercises power when it is in possession of the actual rights to direct the subsidiary's relevant activities;
- the group is exposed or is entitled to variable yields, when the yield can vary according to the subsidiary's performance;
- the group has the ability to exercise power such as to influence the amount of the variable yields that it obtains.

Joint control is the contractual sharing of the control exercised over a partnership which can be either a joint activity or a joint venture. Joint control only exists if the decisions regarding the relevant activities require the unanimous approval of the parties sharing control.

Significant influence is the power to participate in decisions relative to the associate's financial and operational policies, but without exerting control or joint control over the these policies. This situation is presumed when the group directly or indirectly holds 20% or more of the voting rights. It can also result, for example, from representation within the Board of Directors or an equivalent management body, participation in the process for the preparation of policies, significant transactions between the group and the associate, exchange of management personnel or supply of sensitive technical information.

#### 3.2 Consolidation methods

The consolidation methods result from the nature of the group's control over the entities that can be consolidated, irrespective of their activity.

The accounts of companies that are totally controlled, including the companies with different account structures, are consolidated according to the full consolidation method.

The holdings in which the group exercises joint control or notable influence are consolidated on an equity basis.

#### 3.3 Interests in companies accounted for using the equity method

The equity method involves replacing the value of the securities with the share the group holds within the shareholders' equity and earnings of the companies in question. The profit and loss statement reflects the group's share of the earnings of the companies accounted for using the equity method.

The group applies the provisions of the IAS 39 standard in order to determine if it is necessary to record an impairment loss. If there is an indication of impairment according to the criteria of the IAS 39 standard, the entire equity interest that is the subject of the equitisation then undergoes an impairment test according to the IAS 36 standard relative to the impairment of assets. The book value of the equitised equity interest is primarily compared with its value in use.

The possible impairment is then recorded in the profit and loss statement under the heading "Share of the net earnings of companies accounted for using the equity method" and allocated to the equitised equity interest, which authorises the subsequent reversal of the impairment in case of an improvement of the value in use or market value.

#### Consolidated financial statements

#### 3.4 Consolidation rules

#### Restatements and eliminations

Restatements needed for the harmonisation of the assessment methods of the consolidated companies are carried out when they are significant.

Intra-group dividends, provisions on securities, capital gains on internal disposal operations and exceptional impairment are entirely neutralised in an amount equal to the share held in equity-consolidated companies.

#### Goodwill

The acquisition cost is equal to the total of the fair values, on the acquisition date, of the delivered assets, net of accrued or assumed liabilities and of the shareholders' equity instruments issued in exchange for control of the acquired entity.

The costs directly related to the operation are booked as expenses, except the expenses for the issuing of equity interests that are deducted from the shareholders' equity, as well as the direct costs of the transaction related to financial debts contracted as part of the operation that are deducted from the corresponding financial debts.

The identifiable assets, liabilities, possible liabilities and off-balance sheet elements of the acquired entities are recognised at their fair value on the acquisition date. This initial assessment can be refined within 12 months of the acquisition date.

The positive discrepancy between the entity's acquisition cost and the acquired share of the net assets revalued in this way is listed as an asset in the consolidated balance sheet, under the heading "Interests in companies accounted for using the equity method" when the acquired company is accounted for using the equity method. When the discrepancy is negative, it is immediately recorded in the profit or loss.

In the event of an increase of the percentage of the group's interest in an already controlled or equity consolidated entity, the additional acquisition of securities results in the recognition of additional goodwill, determined by comparing the acquisition price of the securities and the net share of the acquired assets.

#### 3.5 Presentation of the financial statements and closing date

#### Presentation of the consolidated financial statements

The employed presentation of the interim reports is compliant with the one proposed by recommendation No. 2013-04 of 7 November 2013 from the Accounting Standards Authority (ANC) relative to the format of the consolidated financial statements of banking sector establishments according to the international accounting standards.

#### Closing date

All companies included in the scope of consolidation close their annual financial statements on 31 December.

## Note 4 - Scope of consolidation

The following table identifies the consolidated companies, the percentage of their capital held directly and indirectly, and their consolidation method.

As the EPIC BPI-Groupe has exercised joint control with CDC over BPI-Groupe, the EPIC BPI-Groupe consolidates this joint venture using the equity method, in compliance with the IFRS 11 standard "Joint arrangements".

Designation	Consolidation method	31/12/2014 holding %	31/12/2014 % of voting rights	31/12/2013 % of voting rights
EPIC BPI-GROUPE Groupe BPI-Groupe	Full Equity- consolidated	100% 50,00%	100% 50,00%	100% 50,00%

## **Note 5 - Accounting principles and valuation methods**

#### 5.1 Determination of the fair value

The IFRS 13 standard establishes the framework for determining the fair value and provides information on how to assess the fair value of assets and liabilities, both financial and non-financial. This corresponds with the price that would be received for the sale of an asset or paid for the transfer of a liability during a normal transaction between market participants on the valuation date. The fair value is therefore based on the exit price.

At the time of initial recognition, a financial instrument's value is normally the negotiation price (i.e. the value of the consideration paid or received).

During subsequent valuations, the fair value of the assets and liabilities must be estimated and determined while using, as a priority, observable market data, while ensuring that all of the parameters comprising this fair value align with the price that "market participants" would use during a transaction.

#### 5.1.1 Hierarchy of the fair values

#### The three levels of fair value

The standard defines three levels of fair value for financial and non-financial instruments:

Level 1: valuation using market quotations on a liquid market. This involves instruments for which the fair value is determined from quotations on active markets.

Level 2: valuation using observable market data. This fair value level includes instruments listed on an inactive market, and instruments valued using a valuation technique on the basis of parameters that are either directly observable (price) or indirectly observable (price derivative).

Level 3: valuation using non-observable market data. This level includes instruments valued using unknown valuation models and/or that are based on parameters that are not observable on the market, provided that they would be likely to significantly affect the valuation.

#### Transfers of fair value levels

Transfers between fair value levels can occur when the instruments meet classification criteria in the new level, with these criteria being dependent on market conditions and products. Changes of the observability, the passage of time and events affecting the life of the instrument are the main factors that can result in transfers. Transfers are considered to have occurred at the end of the period.

## 5.1.2 Assessment techniques

#### General framework

The best estimate corresponds with the instrument's market price when the latter is handled on an active market (prices listed and disseminated). The group uses the price offered for the fair value of a long position (asset) and the requested price for a short position (debt).

#### Consolidated financial statements

In the absence of a market or of reliable data, the fair value is determined using an appropriate method that complies with the assessment methodologies used on the financial markets: reference to the market value of a comparable instrument, valuation models and, more generally, discounting of the estimated future flows.

The fair value amounts of financial assets and liabilities represent the estimates made on the closing date. These amounts are subject to change in other periods depending on the changes to market conditions or other factors. The completed calculations are based on a certain number of hypotheses. In practice, and for the purposes of business continuity, not all of these financial instruments will be the subject of an immediate realisation for the estimated value.

#### 5.2 Financial assets and liabilities

Financial assets and liabilities are handled according to the provisions of the IAS 39 standard as adopted by the European Union on 19 November 2004 (EC No. 2086/2004) and completed by the regulation of 15 November 2005 (EC No. 1864/2005) relative to the use of the fair value option.

The effective interest rate is the rate that exactly discounts the disbursements or collections of the future cash flows over the anticipated lifespan of the financial instrument.

The group recognises all loans and borrowing in the balance sheet on the settlement date. All derivative instruments are recognised in the balance sheet on the trading date.

Loans and receivables that are not held for trading purposes or that are not intended for sale as of their acquisition or granting are listed in the balance sheet amongst the "Loans and receivables owed by lending institutions" or "Loans and receivables owed by the clientele", depending on the nature of the counterparty. After their initial recognition, they are assessed at their amortised cost on the basis of the effective interest rate and can, if relevant, be the subject of an impairment. Interest accrued on receivables is included in the related receivables account with changes recognised in the profit and loss statement.

Receivables are impaired when, after the set-up of the loan, there are one or more objective signs of impairment, for which the impact on the future cash flows can be reliably measured.

#### 5.3 Debts

Debts issued by the group and which are not categorised as financial liabilities assessed as a counterparty in the profit and loss statement are initially recorded at their cost, which corresponds with the fair value of the amounts borrowed, net of transaction costs. These debts are assessed at their impaired cost on the closing date by using the effective interest rate method and are recorded in the balance sheet in the "Debts to lending institutions", and "Debts to the clientele" or in the "Debts represented by a security".

Debts owed to lending institutions and customers are broken down according to their initial maturity or the nature of these debts: debts repayable on demand (overnight loans, ordinary accounts) and term borrowings for lending institutions; term borrowings, security deposits and ordinary accounts for customers.

Interest accrued on these debts is included in the related debts account with changes recognised in the profit and loss statement.

#### 5.4 Derecognition of financial assets and liabilities

The group derecognises a financial asset upon the expiry of the contractual rights to receive the cash flows linked to the financial asset, or when these contractual rights and almost all of the risks and benefits inherent to the asset's ownership have been transferred. If relevant, the rights and obligations created or retained during the transfer are recognised separately as assets or liabilities.

At the time of the complete derecognition of a financial asset, a disposal gain or loss is recorded in the profit and loss statement in an amount equal to the difference between this asset's book value and the value of the consideration received, with possible correction for any unrealised profit or loss that might previously have been recognised directly in the shareholders' equity.

The group derecognises a financial liability only when this financial liability has been completely extinguished, i.e. when the obligation indicated in the contract has been extinguished, cancelled or arrives at maturity.

#### 5.5 Provisions

A provision is established when it is likely that a resource outflow representing economic benefits will be necessary in order to fulfil an obligation resulting from a past event and when the obligation's amount can be reliably estimated. The amount of such obligations is discounted in order to determine the provision amount, when the impact of this discounting is material.

#### 5.6 Current and deferred taxation, tax situation

#### **Current taxation**

The payable tax on profits is determined on the basis of the rules and rates applicable in France, as the group companies are exclusively located in France.

The taxable income as on 31 December 2014 is equal to €5.8 million.

#### Deferred tax

Deferred taxes are recognised when temporary differences are noted between the book value and the tax value of an asset or liability.

The overall calculation method, which involves determining all of the temporary gaps irrespective of the date when the tax will become payable or recoverable, has been adopted for the calculation of the deferred tax.

The tax rate and rules used in the calculation of the deferred taxation are the ones resulting from the applicable fiscal texts, which will be applicable when the tax becomes recoverable and payable.

Deferred taxes are compensated with one another on the level of each tax entity of the consolidated group. Deferred tax debits are only taken into account if it is probable that the entity in question has a recovery prospect over a determined horizon.

Deferred taxes are recognised as a tax income or expense in the profit and loss statement, except for the ones relating to unrealised gains or losses on assets available for sale, and to the value changes of derivatives designated as cash flow hedging, for which the corresponding deferred taxes are charged against the shareholders' equity.

### 5.7 Interest income and expense

In compliance with ANC recommendation No. 2013-R-04 of 7 November 2013, the items "Interest and related income" and "Interest and related expenses" record the interest from fixed income securities recognised in the category of "Financial assets available for sale", the interest on loans/borrowing and receivables / debts owed by lending institutions and the clientele (including on finance lease and equivalent operations) as well as guarantee commissions. This item also records the interest on "Financial assets held until maturity" and on the "Derivative hedge instruments".

The income and expenses relative to financial instruments assessed at their amortised cost and to fixed income assets included in the "Financial assets available for sale" are recognised in the profit and loss statement using the effective interest rate method.

#### Consolidated financial statements

#### 5.8 Share of earnings of associates

Bpifrance, whose securities are consolidated using the equity method, is considered as having an operational nature that is an extension of the group's activity.

Consequently, the share in the net earnings of companies accounted for using the equity method is presented after the operating earnings, in compliance with ANC recommendation No. 2013-04 of 7 November 2013.

#### 5.9 Cash and cash equivalents

The cash and cash equivalents heading includes the cash in hand and demand deposits, the very liquid short-term investments (under three months) that are easily convertible into a known cash amount and that are subject to a negligible risk of changing value. The cash equivalents are held in order to deal with short-term cash commitments.

The cash equivalents consist of current accounts, overnight borrowings and loans, cash accounts, and central bank.

#### 5.10. Usage of estimates in the preparation of the financial statements

The preparation of the financial statements requires the formulation of hypotheses and estimates that include uncertainties with regard to their future realisation. Using information available on the closing date, these estimates require the managers to make use of their judgment. Future realisations depend on many factors: fluctuation of interest and exchange rates, economic situation, changes to regulations or legislation, etc.

#### Note 6 - Notes to the balance sheet

For certain of the balance sheet's accounting categories (in particular the ones that take in financial instruments), information on the contractual terms is provided under the references "Current" and "Non-current".

With reference to the IAS 1 standard "Presentation of Financial Statements", the breakdown between "Current" and "Non-current" is made in view of the contractual residual maturities and of the management intention.

As such, an asset or liability is classified as "Current" in the event of realisations or settlements that will notably take place within the 12 months that follow the closing date. Inversely, realisations and settlements that will take place more than 12 months after the closing date are classified as "Noncurrent".

## 6.1 Loans and receivables due from credit institutions

(in millions of euros)	31/12/2014	31/12/2013
Overdrafts	503,2	116,9
Term loans	1 620,5	1 621,5
Individual impairment of loans and receivables	0,0	0,0
Inter-company receivables	17,8	18,2
Total loans and receivables owed by lending institutions	2 141,5	1 756,6

## Breakdown of loans and receivables owed by credit institutions between current and non-current elements

(in millions of euros)	31/12/2014	31/12/2013
Current	521,0	135,1
Non-current	1 620,5	1 621,5
Total	2 141,5	1 756,6

#### 6.2 Loans and receivables due from customers

(in millions of euros)	31/12/2014	31/12/2013
Accounts opened with the State - Agence France Trésor -	4 049,7	1 029,9
Individual impairment of loans and receivables	0,0	0,0
Inter-company receivables	0,0	0,0
Total loans and receivables owed by the clientele	4 049,7	1 029,9

#### Breakdown of the Loans and receivables owed by the clientele, between current and noncurrent elements

Total	4 049,7	1 029,9
Non-current	0,0	0,0
Current	4 049,7	1 029,9
(in millions of euros)	31/12/2014	31/12/2013

## 6.3 Interests in companies consolidated using the equity method

	31/12/2014	
(in millions of euros)	Equity- consolidated amount	Of which valuation / acquisition discrepancies
Groupe Bpifrance	11 229,6	195,1
Total interests in equity-consolidated subsidiaries	11 229,6	195,1

	31/12/2013 RESTATED (*)	
(in millions of euros)	Equity- consolidated amount	Of which valuation / acquisition discrepancies
Groupe Bpifrance	10 820,6	287,0
Total equity interests in companies accounted for using the equity method	10 820,6	287,0

<sup>(\*)</sup> see note 1.1, significant events

## 6.4 Accrued income / expense, and other assets/liabilities

## Accruals and other assets

Total of the accruals and deferred income	0,2	0,0
Accrued EMTN commission	0,2	0,0
(in millions of euros)	31/12/2014	31/12/2013

#### Other assets

Total of the other assets	20,4	16,9
Other sundry debtors	0,0	0,5
PPMTR allocation (*)	20,4	16,4
_(in millions of euros)	31/12/2014	31/12/2013

<sup>(\*)</sup> equity loans for catering-trade betterment and business transfer

## Accruals and deferred expenses

(in millions of euros)	31/12/2014	31/12/2013
Other deferred income	70,2	71,7
Other tax and social charges to be paid	0,1	0,0
Other charges to be paid	0,2	0,1
Total of the accruals and deferred expenses	70,5	71,8

## Other liabilities

Total other liabilities		
Advance from the State to the EPIC BPI-Groupe	3 942,7	902,6
Outstanding payments on securities not fully paid up	1 149,8	1 149,8
(in millions of euros)	31/12/2014	31/12/2013

## 6.5 Debts to lending institutions

(in millions of euros)	31/12/2014	31/12/2013
Demand and overnight debts	0,0	0,0
Term debts	320,5	321,5
Term borrowings and accounts	320,5	321,5
. including Codevi/Livret Développement Durable passbook accounts	300,0	300,0
. including EIB, KfW and BCDE	20,5	21,5
Associated liabilities	1,8	2,2
Total debts to lending institutions	322,3	323,7

## Breakdown of the Debts to lending institutions, between current and non-current elements

(in millions of euros)	31/12/2014	31/12/2013
Current	1,8	2,2
Non-current	320,5	321,5
Total	322,3	323,7



_(in millions of euros)	31/12/2014	31/12/2013
Demand and overnight debts	0,0	0,0
Term debts	1 300,0	1 300,0
Term borrowings and accounts with the State	1 300,0	1 300,0
Securities sold on repo	0,0	0,0
Associated liabilities	15,9	16,0
Total debts due to customers	1 315,9	1 316,0

## Breakdown of the debts due to customers between current and non-current elements between current and non-current elements

(in millions of euros)	31/12/2014	31/12/2013
Current	15,9	16,0
Non-current Non-current	1 300,0	1 300,0
Total	1 315,9	1 316,0

## 6.7 Public guarantee funds

Total of the public guarantee funds	67,5	67,5
Catering-trade modernisation fund	67,5	67,5
(in millions of euros)	31/12/2014	31/12/2013

## 6.8 Fair value of assets and liabilities

	31/12/2014			
(in millions of euros)	Level 1 (*)	Level 2	Level 3	Total
ASSETS				
Loans and receivables due from credit institutions	503,2	1 879,7		2 382,9
Loans and receivables due from customers	4 049,7			4 049,7
LIABILITIES				
Debts to lending institutions		337,1		337,1
Debts due to customers		1 542,6		1 542,6

<sup>(\*)</sup> transactions at this level relate to demand deposits, cash or cash equivalents.

	31/12/2013			
(in millions of euros)	Level 1 (*)	Level 2	Level 3	Total
ASSETS				
Loans and receivables due from credit institutions	116,9	1 810,7		1 927,6
Loans and receivables due from customers	1 029,9			1 029,9
LIABILITIES				
Debts to lending institutions		342,4		342,4
Debts due to customers		1 484,2		1 484,2

<sup>(\*)</sup> transactions at this level relate to demand deposits, cash or cash equivalents.

## 6.9 Euro equivalent of foreign currency transactions

(in millions of euros)	31/12/2014	31/12/2013
Assets	20,5	21,5
Liabilities	20,5	21,5

## Note 7 - Notes relative to the profit and loss statement

## 7.1 Interest income and expense (cf. note 1.1.2)

## Interest and similar expenses

(in millions of euros)	31/12/2014	31/12/2013
Transactions with lending institutions (*)	59,8	56,1
Customer loans	0,0	0,0
Finance lease operations	0,0	0,0
Operations involving financial instruments	0,0	0,0
Other interests and similar income	0,0	0,0
Total interest and related income	59,8	56,1

<sup>(\*)</sup> These operations only involved Bpifrance Financement (loan operations for €46.8 million and guarantee commissions staggered over the lifespan of the operations for €12.9 million).

## Interest and similar expenses

(in millions of euros)	31/12/2014	31/12/2013
Transactions with lending institutions	-5,0	-6,3
Customer loans	-41,8	-41,8
Finance lease operations	0,0	0,0
Operations involving financial instruments	0,0	0,0
Other interest and similar charges	0,0	0,0
Total interest and related expenses	-46,8	-48,1

## 7.2 Expense on other activities

(in millions of ourse)	31/12/2014	31/12/2013
(in millions of euros)	31/12/2014	31/12/2013
Expenses	00.0	40.0
Appropriations to the LICC fund (*) and digital loan fund	-26,3	
Other expenses	0,0	0,0
Total expenses from other activities	-26,3	-12,0

## 7.3 Operating general expenses

(in millions of euros)	31/12/2014	31/12/2013
Personnel expenses	0,0	0,0
Duties and taxes	0,0	-0,1
Other operating expenses	-0,2	-0,6
Costs related to restructuring	0,0	0,0
Total general operating expenses	-0,2	-0,7

## 7.4 Share of net income from companies accounted for using the equity method

	31/12/2014	31/12/2013 Restated (*)	31/12/2013
(in millions of euros)		net earnings of equi	
Groupe Bpifrance	540,4	70,4	193,4
Total share of net income from companies accounted for using the equity method	540,4	70,4	193,4

<sup>(\*)</sup> see note 1.1, significant events

#### 7.5 Income net of taxes from discontinued activities or activities in process of disposal

(in millions of euros)	31/12/2014	31/12/2013
Loss on disposal of SA OSEO Group shares SA OSEO Group earnings, 1st half-year 2013 Visualization of the goodwill of SA OSEO shares	0,0 0,0 0,0	-5,1 14,9 -4,6
Income net of taxes from discontinued activities or activities undergoing disposal	0,0	5,2

#### Note 8 - Exposure, management and measurement of risks

#### 8.1 General risk management organisation

After the operations on 12 July 2013, the status as a financial company was transferred from the EPIC BPI-Groupe to Bpifrance, a holding company that holds the group's operational subsidiaries and consolidates the risks. The group is directly exposed to the EPIC BPI-Groupe's individual risks, since BPI-Groupe is consolidated using the equity method.

At 31 December 2014, the risks inherent in the activities of the EPIC BPI-Groupe were limited to:

- credit and counterparty risks: risks of losses due to a counterparty's inability to meet its financial obligations;
- market risks: risks of losses due to changing prices and market rates.

#### 8.2 Quantitative analyses of the credit and counterparty risks on financial activities

#### Maximum credit risk exposure

Total	4 049,7 6 <b>191.2</b>	1 029,9 2 786.5
Loans and receivables to lending institutions  Loans and receivables to customers	2 141,5	1 756,6
(in millions of euros)	31/12/2014	31/12/2013

#### Quantitative information on the credit risk

The loans and receivables due from lending institutions, equal to €2,141.5 million on 31 December 2014, exclusively involve the group, with loans for €1,620.4 million (excluding related receivables) and current accounts for €503.2 million (excluding related receivables) with Bpifrance Financement.

The loans and receivables due from customers, equal to €4,049.7 million at 31 December 2014, exclusively involve demand accounts opened with the French State (Agence France Trésor).

#### 8.3 Market risks

Financial risks are defined as the risks of losses of economic value resulting from an unfavourable evolution of the market parameters, which affect all of the positions in the balance sheet and the off-balance sheet.

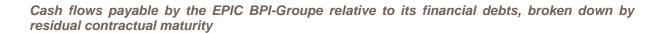
The market parameters affecting the EPIC BPI-Groupe are primarily interest rates.

The balance sheet items of the EPIC BPI-Groupe exposed to a rate risk are limited to cash deposits and loans/borrowing operations for which the EPIC BPI-Groupe is involved as an intermediary between the initial lenders and Bpifrance Financement. As such, these operations are perfectly backed on the EPIC BPI-Groupe balance sheet in terms of rates and liquidity. Finally, to the extent that these outstandings are, in the end, included in the Bpifrance Financement balance sheet as financial risks, the structural risks related to these outstandings are included within the overall steering and follow-up framework of the Bpifrance Financement ALM risks.

## Analysis of the sensitivity of the cash flows

An interest rate variation of 100 basis points on the closing date would result in an increase (decrease) of the earnings equal to the amounts indicated below.

(in millions of euros)	Increase by 100 basis points	Decrease by 100 basis points
31 December 2014 Sensitivity of the 2014 interest margin Sensitivity of the net present value of the 2014 balance sheet	5,3 -	0,0
31 December 2013 Sensitivity of the 2014 interest margin Sensitivity of the net present value of the 2014 balance sheet	2,6	-0,4 -



Annual flows (in millions of euros)	31/12/2014						
	Book value	Total incoming (outgoing) flows	On- demand	3	Between 3 and 12 months	Between 1 year and 5 years	After 5 years
Repayment of term borrowings from the State	1 315,9	- 1 522,7		- 13,9	- 31,4	- 458,4	- 1 019,0
Repayment of term borrowings from credit institutions	322,3	- 327,7		- 1,5	- 5,9	- 312,5	- 7,7

Annual flows (in millions of euros)	31/12/2013						
	Book value	Total incoming (outgoing) flows	On- demand		Between 3 and 12 months	Between 1 year and 5 years	After 5 years
Repayment of term borrowings from the State	1 316,0	- 1 316,0	- 16,0	-	-	- 108,0	- 1 192,0
Repayment of term borrowings from credit institutions	323,7	- 323,7	- 2,0	-	- 2,4	- 309,7	- 9,6

#### Note 9 - Disclosure of interests in other entities

#### 9.1 Significant assumptions and judgments

As the EPIC BPI-Groupe only holds Bpifrance securities, no judgment was required relative to the determination of the scope of consolidation.

#### 9.2 Interests in subsidiaries

The EPIC BPI-Groupe holds no equity interests.

The group is subject to no significant legal, regulatory or contractual restrictions that would limit its ability to access the group's assets or to settle the group's liabilities.

#### 9.3 Interests in partnerships and associated companies

## Equity interests in associated companies

The EPIC BPI-Groupe, as the holding company that holds the French State's equity interest in BPI-Groupe, holds equity interests in an associated company that is considered to be individually significant. These equity interests are presented after the adjustments related to the application of the equity method.

## Consolidated financial statements

## Table of the interests in equity-consolidated entities 2013 – Bpifrance Group consolidated financial statements

(in millions of euros)	Groupe Bpifrance
Principal place of business	France
Percentage of voting rights	50,00%
Consolidation method	Equity method

ASSETS (in millions of euros)	31/12/2014	31/12/2013
Cash, central banks Financial assets at fair value through profit or loss Derivative hedge instruments Non-current assets available for sale Loans and receivables due from credit institutions Loans and receivables due from customers Finance lease and equivalent operations Innovation financing aids Revaluation discrepancies of the rate-hedged portfolios Financial assets held to maturity Current and deferred tax assets Accruals and miscellaneous assets Non-current assets held for sale Interests in companies accounted for using the equity method Investment property Tangible fixed assets	375,1 2 734,7 588,3 9 181,7 2 288,0 24 181,3 5 669,9 569,0 522,4 7 204,3 97,4 2 980,6 0,0 3 172,4 0,0 116,5	173,5 2 522,7 367,1 5 658,1 2 189,4 19 850,3 5 289,1 614,9 297,9 6 634,1 67,5 3 878,3 0,0 6 218,5 12,0 104,9
Intangible fixed assets Goodwill	53,6 0,5	49,8 0,5
TOTAL ASSETS	59 735,7	53 928,6

LIABILITIES (in millions of euros)	31/12/2014	31/12/2013
Central banks	0,0	0,0
Financial liabilities at fair value through profit or loss	3,1	5,0
Derivative hedge instruments	596,5	432,2
Debts to lending institutions	11 028,7	11 180,2
Debts due to customers	3 067,7	2 521,9
Debt securities	13 884,4	9 442,2
Revaluation discrepancies of the rate-hedged portfolios	509,3	229,1
Current and deferred tax liabilities	443,1	332,2
Accrued expenses and other liabilities	3 039,6	3 451,7
Debts related to non-current assets intended to be sold	0,0	0,0
Provisions	1 754,1	1 663,5
Net innovation intervention resources	678,2	1 005,0
Public guarantee funds	2 331,8	2 296,5
Subordinated debts	14,5	14,6
Shareholders equity	22 384,7	21 354,5
Group share of shareholders equity	22 069,0	21 067,3
- Capital et réserves liées	20 981,4	20 981,4
- Réserves consolidées	-2 347,6	-2 143,8
- Gains et pertes comptabilisés directement en capitaux propres	2 170,5	1 842,9
- Earnings	1 264,7	386,8
Minority interests	315,7	287,2
- Réserves	304,2	283,7
- Earnings	11,5	3,5
TOTAL LIABILITIES	59 735,7	53 928,6

EARNINGS (in millions of euros)	31/12/2014	31/12/2013
Interest and related income	1 412,7	661,5
Interest and similar expenses	-815,2	-406,6
Commissions (income)	35,1	32,2
Commissions (expenses)	-2,6	-3,9
Net gains or losses on financial instruments at fair value through profit or loss	129,2	-42,6
Net gains or losses on available for sale financial assets	183,2	12,3
Income from other activities	74,3	43,2
Expense on other activities	-43,3	-20,6
NET BANKING INCOME	973,4	275,5
Operating general expenses	-459,7	-208,8
Depreciation, amortisation and impairment of property, plant & equipment and intangible assets	-26,1	-13,3
GROSS OPERATING EARNINGS	487,6	53,4
Cost of risk	-99,3	-32,6
OPERATING INCOME	388,3	20,8
Share of net income from companies accounted for using the equity method	258,1	416,7
Net gains or losses on other assets	799,3	0,0
Changes to the value of the goodwill	0,0	0,0
PRE-TAX EARNINGS	1 445,7	437,5
Corporation tax	-169,5	-47,2
Income net of taxes from discontinued activities or activities undergoing disposal	0,0	0,0
NET INCOME	1 276,2	390,3
Minority interests	11,5	3,5
GROUP SHARE OF NET INCOME	1 264,7	386,8
* Earnings per share (in euros)	0,60	0,18
* Diluted earnings per share (in euros)	0,60	0,18

Balance on reconciliation with the book value of these interests	31/12/2014	31/12/2013
Group share of shareholders equity	22 069,0	21 067,3
Shareholders equity by percentage interest	11 034,5	10 533,6
Goodwill on acquisition/valuation difference	195,1	287,0
Consolidation adjustments	-	-
Book value of interests in associated company	11 229,6	10 820,6

## Interests in associated companies considered to be insignificant

The group holds no equity interests in another associated company that is considered to be significant.

#### 9.4 Interest held in non-consolidated structured entities

The group holds no interests in a structured entity.

#### Consolidated financial statements

#### **Note 10 - Sector-specific information**

The contributions within the EPIC BPI-Groupe are the following:

(in millions of euros)

31/12/2014	EPIC BPI- GROUPE	Groupe Bpifrance	Total
NBI	-13,3	0,0	-13,3
Operating costs	-0,2	0,0	-0,2
Operating income	-13,5	0,0	-13,5
Share in the net earnings of companies accounted			
for using the equity method	0,0	540,4	540,4

31/12/2013 RESTATED (*)	EPIC BPI- GROUPE	Groupe Bpifrance	Total
NBI	-4,0	0,0	-4,0
Operating costs	-0,7	0,0	-0,7
Operating income	-4,7	0,0	-4,7
Share in the net earnings of companies accounted			
for using the equity method	0,0	70,4	70,4

<sup>(\*)</sup> see note 1.1, significant events

(in millions of euros)

(III IIIIIIIOII OI CUIOO)		
Balance sheet outstandings	31/12/2014	31/12/2013 RESTATED (*)
Loans and receivables due from lending institutions	2 141,5	1 756,6
Loans and receivables due from customers	4 049,7	1 029,9
Equity interests in companies accounted for using		
the equity method	11 257,3	10 820,6

<sup>(\*)</sup> see note 1.1, significant events

## Note 11 – Financing and guarantee commitments

(in millions of euros)	31/12/2014	31/12/2013
Commitments given	24 214,2	15 729,2
Loan financing commitments	0,0	0,0
in favour of lending institutions	0,0	0,0
in favour of the clientele	0,0	0,0
Guarantee commitments (*)	24 214,2	15 729,2
in favour of lending institutions	24 214,2	15 729,2
in favour of the clientele	0,0	0,0
Commitments on securities (securities to deliver)	0,0	0,0
Commitments received	0,0	0,0
Financing commitments received from lending institutions	0,0	0,0
Guarantee commitments received from lending institutions	0,0	0,0
Commitments on securities (securities to receive)	0,0	0,0

<sup>(\*)</sup> at 31 December 2014 these commitments include the guarantee given by EPIC BPI-Groupe to Bpifrance Financement for its issues of EMTNs and deposit certificates



#### Note 12 - Other information

#### 12.1 Related parties

The related parties of the EPIC BPI-Groupe are the companies included within the scope of consolidation, namely BPI-Group. The operations with BPI-Group are listed in the column "Companies under joint control". The operations with Bpifrance Financement are presented in notes 6, 7 and 11.

### 31 décembre 2014

#### 31 décembre 2013

#### **Balance sheet**

(in millions of euros)	Companies under joint control	Total
Assets		
Loans and advances	2 141,2	2 141,2
Equity instruments	0,0	0,0
Other receivables	0,2	0,2
Total assets	2 141,4	2 141,4
Liabilities		
Deposits	0,0	0,0
Term borrowings	0,0	0,0
Other liabilities	1 220,0	1 220,0
Total liabilities	1 220,0	1 220,0
Miscellaneous information		
Guarantees issued by the Group	0,0	0,0
Guaranties received by the Group	0,0	0,0
Impairment of doubtful receivables	0,0	0,0

Companies under joint control	Total
1 756,3	1 756,3
0,0	0,0
0,0	0,0
	4 7FC 2
1 756,3	1 756,3
0,0	0,0
0,0	0,0
1 221,4	1 221,4
1 221,4	1 221,4
0,0	0,0
0,0	0,0
0,0	0,0

#### **Profit and loss statement**

(in millions of euros)	Companies under joint control	Total
Total expenses, including:	0,1	0,1
Interest expenses	0,0	0,0
Fees and commissions	0,0	0,0
Services received	0,1	0,1
Other	0,0	0,0
Total proceeds, including:	32,1	32,1
Interest income	32,1	32,1
Fees and commissions	0,0	0,0
Services provided	0,0	0,0
Dividend income	0,0	0,0
Other	0,0	0,0
Other information		
Charges for the year pertaining to doubtful		
loans	0,0	0,0

Companies under joint control	Total
0,2	0,2
0,0	0,0
0,0	0,0
0,2	0,2
0,0	0,0
28,3	28,3
28,3	28,3
0,0	0,0
0,0	0,0
0,0	0,0
0,0	0,0
0,0	0,0

### Consolidated financial statements

## 12.2 Statutory auditors' fees shown in the profit and loss statement (pre-tax)

	Mazars		KPMG Audit	
(in thousands of euros)	2014	2013	2014	2013
Independent auditors' fees relating to the statutory audit, and the certification and examination of both individual and consolidated accounts	24	23	23	23
Fees relating to other work and services resulting directly from the statutory auditors' assignment	-	-	-	-
Total	24	23	23	23



## **EPIC BPI-Groupe Balance Sheet**

ASSETS (in thousands of euros)	Notes	Gross	Amortisations Depreciations	31/12/2014 Net	31/12/2013 Net
Fixed assets		12 128 979,3	0.0	12 129 070 2	12 120 221 7
Fixed assets		12 120 979,3	0,0	12 128 979,3	12 130 331,7
Financial assets		12 128 979,3	0,0	12 128 979,3	12 130 331,7
- Equity Interests	3	10 490 698,2	0,0	10 490 698,2	10 490 698,2
- Loans	4	1 638 281,1	0,0	1 638 281,1	1 639 633,5
Current assets		4 573 513,7	0,0	4 573 513,7	1 163 714,4
- Other receivables	5	20 631,8	0,0	20 631,8	16 899,8
- Cash	6	4 552 881,9	0,0	4 552 881,9	1 146 814,6
Total assets		16 702 493,0	0,0	16 702 493,0	13 294 046,1

## **EPIC BPI-Groupe Balance Sheet**

	Notes	31/12/2014	31/12/2013
LIABILITIES (in thousands of euros)			
Shareholders' equity	7	9 832 230,4	9 462 685,0
- Subscribed capital		9 083 417,7	9 083 417,7
- Retained earnings		379 267,3	56 476,9
- Profit and loss for the fiscal year		369 545,4	322 790,4
Financial liabilities		1 638 281,1	1 639 633,5
- Loans and receivables with lending institutions	8	322 338,9	323 695,4
- Miscellaneous financial loans and debts	9	1 315 942,2	1 315 938,1
Operating liabilities		4 012 074,4	970 281,1
- Trade creditors and other accounts payable	10	274,0	93,0
- Tax and company receivables	11	1 574,7	31,0
- Other debts	12	4 010 225,7	970 157,1
Other liabilities		1 149 750,0	1 149 750,0
- Bpifrance securities still to be paid up	13	1 149 750,0	1 149 750,0
Deferred income		70 157,1	71 696,5
- Deferred income	14	70 157,1	71 696,5
Total liabilities		16 702 493,0	13 294 046,1

## **EPIC BPI-Groupe Off-Balance Sheet**

(in thousands of euros)	Note	31/12/2014	31/12/2013
COMMITMENTS GIVEN  Financing commitments  . Commitments to lending institutions  . Commitments to customers  Guarantee commitments	15	24 214 200,0	15 729 200,0
Guarantee commitments to lending institutions     Guarantee commitments     Commitments to the clientele		5 250 200,0 18 964 000,0	5 615 200,0 10 114 000,0
Commitments on securities  . Securities acquired on forward repurchase orders  . Other commitments given			
COMMITMENTS RECEIVED			
Financing commitments  . Commitments received from the State			
Guarantee commitments  . Commitments received from lending institutions			
Commitments on securities  . Securities sold on forward repurchase orders  . Other commitments received			

## **EPIC BPI-Groupe Profit and Loss Statement**

	Notes	31/12/2014	31/12/2013
(in thousands of euros)			
Operating earnings		0,0	0,0
Operating carnings		0,0	0,0
Operating expenses	16	-244,4	-668,4
- External charges		-235,6	-583,4
- Duties and taxes		-8,8	-85,0
OPERATING INCOME		-244,4	-668,4
Financial proceeds		444 891,5	56 081,9
- Dividends	17	385 000,0	0,0
- Interest income	18	59 891,5	56 081,9
Financial expenses		-46 833,3	-48 140,0
- Interest and similar expenses	19	-46 833,3	-48 140,0
FINANCIAL RESULT		398 058,2	7 941,9
		,=	, .
Extraordinary income	20	0,0	1 678 356,5
- Income from disposal of asset elements		0,0	1 678 356,5
Extraordinary expenses	21	-26 313,5	-1 362 839,6
- On management operations		-26 313,5	-12 000,0
- Book values of asset elements		0,0	-1 350 839,6
EXTRAORDINARY PROFIT OR LOSS		-26 313,5	315 516,9
CURRENT RESULTS BEFORE TAXATION		371 500,3	322 790,4
- Corporation tax	22	-1 954,9	0,0
FISCAL YEAR EARNINGS		369 545,4	322 790,4



# **Accounting Appendix**

OTE 1 - SIGNIFICANT FACTS AND EVENTS AFTER THE CLOSING	6
OTE 2 - PRESENTATION AND ASSESSMENT RULES4	6
OTE 3 - EQUITY INTERESTS4	
OTE 4 - LOANS4	19
OTE 5 - OTHER RECEIVABLES4	19
OTE 6 - CASH ON HAND (INCLUDING RELATED RECEIVABLES)5	j0
OTE 7 - SHAREHOLDERS' EQUITY <b>5</b>	j0
OTE 8 - BORROWINGS AND OTHER LIABILITIES OWED TO LENDING INSTITUTIONS5	j0
OTE 9 - FINANCIAL LOANS AND DEBTS	51
OTE 10 - TRADE CREDITORS AND OTHER ACCOUNTS PAYABLE	51
OTE 11 - TAX AND COMPANY RECEIVABLES	51
OTE 12 - OTHER DEBTS	51
OTE 13 - ACCOUNTS PAYABLE ON NON-CURRENT ASSETS AND RELATED ACCOUNTS PAYABLE 5	j2
OTE 14 - UNEARNED INCOME <b>5</b>	j2
OTE 15 - OFF-BALANCE SHEET <b>5</b>	j2
OTE 16 - OPERATING EXPENSES <b>5</b>	i3
OTE 17 - DIVIDENDS5	i3
OTE 18 - INTEREST AND RELATED INCOME5	i3
OTE 19 - INTEREST AND SIMILAR EXPENSES5	<b>j4</b>
OTE 20 - EXTRAORDINARY INCOME5	<b>j</b> 4
OTE 21 - EXTRAORDINARY EXPENSES5	<b>j</b> 4
OTE 22 - CORPORATE INCOME TAX5	<b>j4</b>
OTE 23 - TRANSACTIONS WITH AFFILIATES OR COMPANIES IN WHICH AN EQUITY INTEREST IN HELD	S i5

#### **Note 1 - Significant facts and events after the closing**

#### 1.1 Significant events during the fiscal year

In 2014, the EPIC BPI-Groupe received from its BPI-Groupe subsidiary an interim dividend of €385,000 thousand.

Under the "Invest for the Future" programme, the State released €3.5 billion of resources to the EPIC BPI-Groupe in 2014 to provide financing assistance to businesses.

#### 1.2 Events after the closing

No significant event occurred after the closing date of the financial statements.

#### Note 2 - Presentation and assessment rules

The annual financial statements of the EPIC BPI-Groupe are prepared and presented in accordance with ANC (Accounting Standards Authority) regulation No. 2014-03 of 5 June 2014 on the General Chart of Accounts superseding CRC (Accounting Regulation Committee) regulation No. 99-03.

The application of this regulation does not affect the EPIC BPI-Groupe financial statements since it does not affect the accounting provisions relating to the French General Chart of Accounts.

#### **Balance sheet**

Loans and related debts are classified under the asset or liability items on which interest is due to or from.

The shareholders' equity heading includes the items subscribed capital, retained earnings and net income for the year.

In the "Financial fixed assets" heading, the equity interests include securities that are held for the long term as this is considered to be useful for the company's activities, notably because it allows for influence over the company issuing the securities or to assume control of it. These securities are valued at the lower of either their cost price or their value in present use at the year-end. The latter is notably determined according to the net asset value or of the business prospects.

#### Profit and loss statement

The proceeds and expenses are classified by category.

Interest and guarantee commissions are recognised through profit or loss using the accrual method.

Dividends are recognised as from the payment decision made by the authorised body of the paying company.

Assets and liabilities in foreign currencies are converted into euros at the rate prevailing on the accounts closing date.

Differences arising from the mark to market of currency positions are reported in the financial result.

#### Off-balance sheet

The guarantee commitments given are operations whereby EPIC BPI-Groupe (the guarantor) undertakes in favour of a third party (the beneficiary) to insure, on behalf of a customer (the originator), an obligation assumed by the latter if this person does not personally do so.

When it becomes likely, as a result of a failure on the part of the originator, that the beneficiary will call on the EPIC BPI-Groupe, a provision equal to the probable loss is set up.



## Note 3 - Equity Interests

(in thousands of euros)	31/12/2014	31/12/2013
Gross Amount	10 490 698.2	10 490 698.2
BPI-Groupe Equity Interests	10 490 698.2	10 490 698.2
BPI-Groupe Impairments	0.0	0.0
Net Amount	10 490 698.2	10 490 698.2

Table of Subsidiaries and Non-consolidated Investments at 31 December 2014

Corporate Name	Registration in the Trade Register of Créteil	% of Capital Held	Value of the held by the	e securities e Company Net	Issued Capital	Total Issued Capital Before Earnings	Current Earnings before taxes 2014	Net Earnings 2014	Pre-tax Turnover Fiscal Year 2013	Loans & Advances granted and not reimbursed	Amount of sureties and endorsements given by the company	Dividends collected during the fiscal year
Minority interests and investments in subsidiaries												ments
BPI-Groupe	507 523 678	50%	10 490 698	10 490 698	20 981 406	20 213 812	1 236 996	1 218 823	524	0	0	385 000



#### Note 4 - Loans

(in thousands of euros)	31/12/2014	31/12/2013
Loans in Pounds Sterling (1)(2)	20 460.90	21 505.30
Loans (2)	1 600 000.00	1 600 000.00
Accounts Receivables	17 820.20	18 128.20
Total (1)	1 638 281.10	1 639 633.50

<sup>(1)</sup> The value change is tied to changing exchange rates and to loan amortisations.

Loans Breakdown (excluding related receivables) by residual maturity as of 31 December 2014

(in thousands of euros)	D ≤ 1 year	1 year< D ≤ 5 years	D > 5 years
Outstandings	0.0	600 000.00	1 020 460.90
•	1 620 460.90		

#### **Note 5 - Other Receivables**

(in thousands of euros)	31/12/2014	31/12/2013
PPMTR Allocation (*)	20 427.50	16 39800
Future Operating Subsidies	0.0	28.5
Carry-Back Report	0.0	473.30
Accrued EMTN Commissions	204.30	0.0
Total	20 631.80	16 899.80

<sup>(\*)</sup> Equity loans for catering-trade modernisation and business transfer

Breakdown of receivables by residual maturity as of 31 December 2014

(in thousands of euros)	D ≤ 1 year	1 year< D ≤ 5 years	D > 5 years
Outstandings	204.30	20 427.50	0.0
	20 631.80		

<sup>(2)</sup> Loans granted to Bpifrance Financement.

### Note 6 - Cash on Hand (including related receivables)

(in thousands of euros)	31/12/2014	31/12/2013
BRED Bank Account	300.5	301.80
State Current Account – Agence France Trésor	140 872.70	144 882.30
State Current Account – Agence France Trésor « Investing in the Future »	3 908 832.60	885 001.80
Bpifrance Financement Current Account	502 876.10	116 628.70
Total	4 552 881.90	1 146 814.60

## Note 7 - Shareholders' Equity

(in thousands of euros)	31/12/2013	Allocation of Earnings	2014 Earnings	31/12/2014
Capital	9 083 417.7			9 083 417.7
Retained Earnings	56 476.9	322 790.4		379 267.3
Profit or Loss for the Fiscal Year	322 790.4	-322 790.4	369 545.4	369 545.4
Total	9 462 685.0	0.0	369 545.4	9 832 230.4

## • Note 8 - Borrowings and other Liabilities owed to lending institutions

(in thousands of euros)	31/12/2014	31/12/2013
Loan in Pounds Sterling (European Investment Bank)	20 460.9	21 505.3
Codevi (BPCE)* Loan	300 000.0	300 000.0
Associated liabilities	1 878.0	2 190.1
Total	322 338.9	323 695.4

<sup>(\*)</sup> Codevi: Sustainable development passbook savings account - BPCE : Banque Populaire Caisses d'Epargne

Breakdown of borrowings and debts (excluding related receivables) by residual maturity as of 31 December 2014

(in thousands of euros)	D ≤ 1 year	1 year< D ≤ 5 years	D > 5 years
Outstandings	0.0	300 000.0	20 460.9
	320 460.9		



#### **Note 9 - Financial Loans and Debts**

(in thousands of euros)	31/12/2014	31/12/2013
State loans	1 300 000.0	1 300 000.0
Attached debts	15 912.2	15 938.1
Total	1 315 942.2	1 315 938.1

Breakdown of borrowings (excluding related receivables) by residual maturity as of 31 December 2014

(in thousands of euros)	D ≤ 1 year	1 year< D ≤ 5 years	D > 5 years
Outstandings	0.0	300 000.0	1 000 000.0
	1 300 000.0		

## Note 10 - Trade creditors and other accounts payable

These debts are all payable in under one year.

#### Note 11 - Tax and company receivables

These debts are all payable in under one year.

#### Note 12 - Other debts

(in thousands of euros)	31/12/2014	31/12/2013
Investing in the Future Public Resources	3 877 118.0	827 002.0
Other public intervention resources	65 626.4	75 626.4
Catering-trade Modernisation Fund	67 481.3	67 528.7
Total	4 010 225.7	970 157.1

Breakdown of the other debts by residual maturity as of 31 December 2014

(in thousands of euros)	D ≤ 1 year	1 year< D ≤ 5 years	D > 5 years
Outstandings	4 010 225.7	0.0	.0.
	4 010 225.7		

### Note 13 - Accounts payable on non-current assets and related accounts payable

This relates to BPI-Groupe securities remaining to be paid up.

## Note 14 - Unearned income

(in thousands of euros)	31/12/2014	31/12/2013
Bpifrance Financement guarantee commissions to be staggered over the duration of the guarantee	70 157.1	71 696.5
Total	70 157.1	71 696.5

### Note 15 - Off-balance sheet

(in thousands of euros)	31/12/2014	31/12/2013
COMMITMENTS GIVEN		
Financing commitments	0.0	0.0
Guarantee commitments	24 214 200.0	15 729 200.0
	2-7 2 1-7 20010	10 720 20010
Commitments on hehalf of landing institutions	5 250 200.0	5 615 200.0
- Commitments on behalf of lending institutions	5 250 200.0	5 615 200.0
- Guarantee commitments given	18 964 000.0	10 114 000.0
COMMITMENTS RECEIVED	0.0	0.0
COMMIT MENTS RECEIVED	0.0	0.0



### **Note 16 - Operating Expenses**

(in thousands of euros)	31/12/2014	31/12/2013
Group company services	-190.0	-167.3
External charges	-45.6	-416.1
Subtotal	-235.6	-583.4
Duties and taxes	-8.8	-85.0
Subtotal	-8.8	-85.0
Total	-244.4	-668.4

### **Note 17 - Dividends**

At 31 December 2014, this item comprised the interim dividend payment from BPI-Groupe (cf. note 1).

## Note 18 - Interest and related income

(in thousands of euros)	31/12/2014	31/12/2013
Demand deposit account	113.3	22.1
Funds reinvested with Bpifrance Financement	46 833.0	48 139.6
- Loans (in €)	46 716.2	48 024.2
- Loans (in foreign currencies)	116.8	115.4
Commissions	12 945.2	7 920.2
- Bpifrance Financement guarantee commissions	12 945.2	7 920.2
Total	59 891.5	56 081.9

### Note 19 - Interest and similar expenses

(in thousands of euros)	31/12/2014	31/12/2013
Loan (European Investment Bank)	-116.8	-115.5
Loan (BPCE)*	-4 937.5	-6 250.0
Loan (State)	-41 778.7	-41 774.2
Demand deposit account	-0.3	-0.3
Total	-46 833.3	-48 140.0

## Note 20 - Extraordinary Income

(in thousands of euros)	31/12/2014	31/12/2013
Proceeds from the sale of Bpifrance Financement's securities	0.0	1 678 356.5
Total	0.0	1 678 356.5

## • Note 21 - Extraordinary Expenses

(in thousands of euros)	31/12/2014	31/12/2013
Book value of Bpifrance Financement's securities sold	0.0	-1 350 839.6
LICC provisions, Digital Loans	-26 285.0	-12 000.0
On management transactions	-28.5	0.0
Total	-26 313.5	- 1362 839.6

<sup>(\*)</sup> Loans for the industrialisation of R&D projects developed in competitiveness clusters

## Note 22 - Corporate income tax

Tax is booked using the tax payable method. The taxable income is equal to €5,750,200.



## Note 23 - Transactions with affiliates or companies in which an equity interest is held

(in thousands of euros)

Balance sheet items	31/12/2014		
Assets			
Equity Interests	10 490 698.2	(1)	
Loans	1 638 281.1	(2)	
Cash	502 876.1	(3)	
Liabilities			
Accounts payable on non-current assets and related accounts payable	1 149 750.0	(4)	
Unearned Income	70 157.1	(5)	
Profit and Loss Statement Items	3	1/12/2014	
Financial expenses		0.0	
Financial income	431 878.9	(6)	
Commitments given	31/12/2014		
Commitments given	24 214 200.0	(7)	

(1) BPI-Groupe	10 490 698.2
(2) Bpifrance Financement	1 638 281.1
(3) Bpifrance Financement	502 876.1
(4) BPI-Groupe	1 149 750.0
(5) Bpifrance Financement	70 157.1
(6) - of which Bpifrance Financement	46 878.9
(6)- of which BPI-Groupe	385 000.0
(7) Bpifrance Financement	24 214 200.0

Operations with related parties are negotiated at arm's length.

### 5. REPORTS FROM THE STATUTORY AUDITORS

#### **5.1.** Report on the consolidated financial statements

#### KPMG AUDIT FS I

Immeuble Le Palatin 3, cours du Triangle CS B0039 92939 Paris La Défense Cedex France

#### Mazars

Tour Exaltis 61, rue Henri Regnault 92400 Courbevoie France

## **EPIC BPI-Groupe**

Report from the Statutory Auditors on the consolidated financial statements

Fiscal period ending 31 December 2014
EPIC BPI-GROUPE
27-31, avenue du Général Leclerc - 94710 Maisons-Alfort
This report contains 32 pages
Reference: PSP – 152.023 RCC



#### **EPIC BPI-GROUPE**

Registered office: 27-31, avenue de Général Leclerc – 94170 Maisons-Alfort

Share capital: €9,083,417,678

## Report from the Statutory Auditors on the consolidated financial statements

Fiscal period ending 31 December 2014

Ladies, Gentlemen,

As part of our assignment for your board of directors, we present to you our report for the fiscal year ending on 31 December 2014, on:

- our audit of the consolidated financial statements of the EPIC BPI-Groupe, as attached to this
- justification of our assessments;
- the specific verification required by law.

The consolidated financial statements were prepared by your Board of Directors. Our responsibility is to express an opinion on these financial statements based on our audit.

#### 1. Opinion on the consolidated financial statements

We have conducted our audit in accordance with the professional standards applicable in France; these standards require that we apply the procedures necessary to obtain reasonable assurance that the consolidated financial statements do not include any significant misstatements. An audit involves verifying, by sampling and other selection methods, the elements underlying the amounts and information contained in the consolidated financial statements. It also consists in assessing the accounting principles used and the significant estimates made and the overall presentation of the financial statements. We believe that the elements we have collected provide a sufficient and appropriate basis for our opinion.

We certify that, in accordance with the IFRS reference base adopted by the European Union, the consolidated financial statements are truthful and in order and present a fair picture of the asset base, the financial situation and the results of the organisation consisting of the persons and entities included in the consolidation.

Without calling into question the opinion expressed above, we draw your attention to note 1.1 "Significant events during the fiscal year" of the notes to the EPIC BPI-Groupe financial statements which presents the change in the value of securities of Bpifrance equity-consolidated entities, leading to the presentation of restated accounting information at 31 December 2013.

#### 2. Justification of our assessments

In accordance with the provisions of article L.823-9 of the [French] Commercial code, concerning the justification of our assessments, we draw your attention to the following items.

#### Accounting rules and principles

As indicated in note 1.1 "Significant events during the fiscal year", your Group accounts for Bpifrance securities using the equity method. As part of our assessment of the accounting rules and principles used by your Group, as presented in note 3.3 "Interests in companies accounted for using the equity method" and note 3.4 "Consolidation rules", we have verified the appropriate nature of the above-mentioned accounting methods and of the information provided in the notes to the consolidated financial statements, as well as their correct application.

The resulting assessments are part of our task of auditing the consolidated financial statements, in their broad interpretation, and they therefore contributed to the formation of our opinion as expressed in the first part of this report

### 3. Specific verification

We also proceeded, in accordance with the professional standards applicable in France, with the specific verification required by law of the information provided in the report on group management.

We have no comments to make regarding their sincerity or their consistency with the consolidated financial statements.

Paris La Défense, 20 May 2015 Courbevoie, 20 May 2015

KPMG Audit FS I MAZARS

Marie-Christine Jolys Philippe Saint-Pierre Virginie Chauvin
Partner Partner Partner



### **5.2.** Report on the individual financial statements

## **EPIC BPI-GROUPE**

Public limited company with capital of €9,083,417,679.70 Registered office: 27/31, avenue du Général Leclerc - 94710 Maisons-Alfort RCS Créteil D 483 790 069

> **Report from the Statutory Auditors** on the individual financial statements

> Fiscal period ending 31 December 2014

KPMG AUDIT FS I **MAZARS** 

#### **EPIC BPI-Groupe**

Individual financial statements
Fiscal period ending
31 December 2014

#### Report from the Statutory Auditors on the individual financial statements

To the shareholders,

As part of our assignment for your board of directors, we present to you our report for the fiscal year ending on 31 December 2014, on:

- our audit of the individual financial statements of the EPIC BPI-Groupe, as attached to this report;
- the justification of our assessments;
- the verifications and specific information required by law.

The individual financial statements were prepared by your Board of Directors. Our responsibility is to express an opinion on these financial statements based on our audit.

#### I – Opinion on the individual statements

We conducted our audit in accordance with the professional standards applicable in France. These standards require that we apply the procedures necessary to obtain reasonable assurance that the individual financial statements do not contain any significant misstatements. An audit involves verifying, by sampling and other selection methods, the elements underlying the amounts and information contained in the individual financial statements. It also consists in assessing the accounting principles used and the significant estimates made and the overall presentation of the financial statements. We believe that the elements we have collected provide a sufficient and appropriate basis for our opinion.

We certify that the individual financial statements are, with respect to French accounting rules and principles, truthful and sincere and provide a fair picture of the results of the operations of the past fiscal year and of the financial situation and asset base of the company at the end of the fiscal period.

Without calling into question the opinion expressed above, we draw your attention to note 2 of the notes to the consolidated financial statements entitled "Presentation and assessment rules" which details the changes in methods resulting from the application of new regulations from the French General Chart of Accounts to the individual financial statements of the EPIC BPI-Groupe.

#### II - Justification of our assessments

In accordance with the provisions of article L. article L.823-9 of the [French] Commercial Code relative to the justification of our assessments, we hereby inform you that the assessments carried out by us related to the appropriate nature of the applied accounting principles, and to the overall presentation of the financial statements.

The assessments made are part of our audit approach to the individual financial statements, taken overall, and they therefore contributed to forming the opinion we expressed in the first part of the report.

### III - Verifications and specific information

We also proceeded, in accordance with the professional standards applicable in France, with the specific checks required by law.

We have no comments to make regarding the sincerity and consistency with the individual financial statements of the information provided in the Board of Directors' management report and in the documents provided to the shareholders regarding the financial situation and individual financial statements.

Signed in Paris La Défense on 20 May 2015

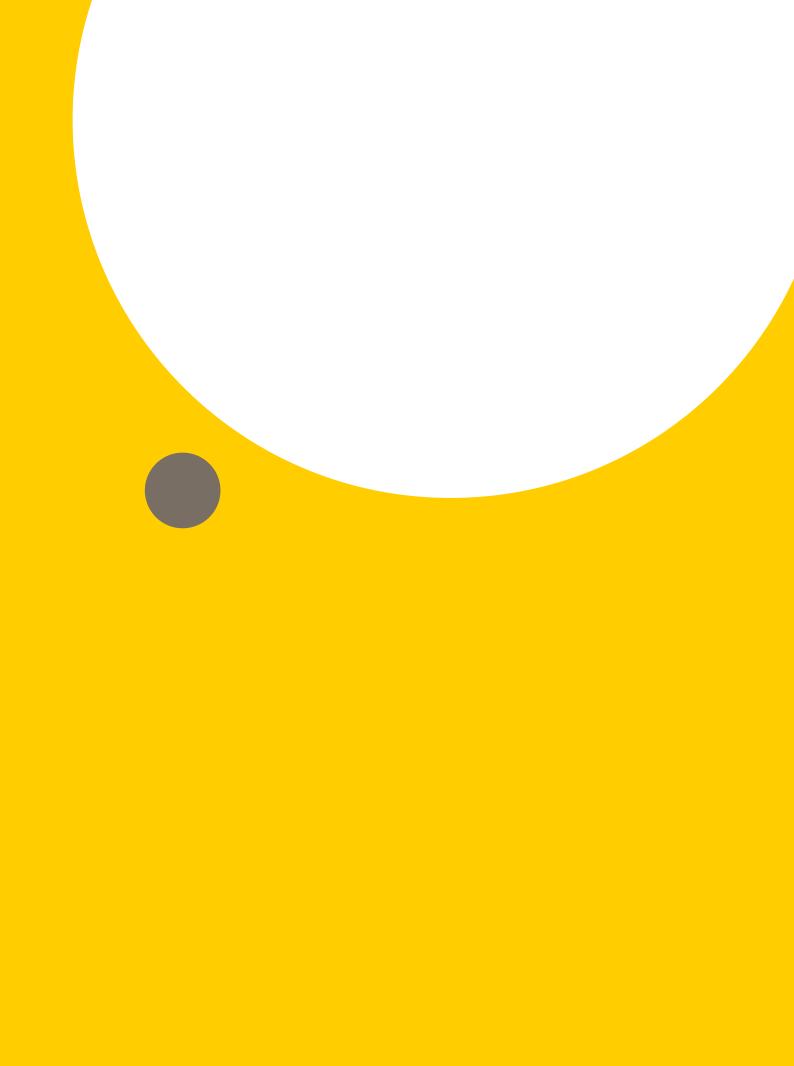
The Statutory Auditors

KPMG AUDIT FS I

PHILIPPE SAINT-PIERRE MARIE-CHRISTINE JOLYS

**MAZARS** 

VIRGINIE CHAUVIN





EPIC BPI-Groupe Public Establishment with an Industrial and Commercial Nature CRETEIL TCR number 483 790 069

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