Overview
OF THE “FRENCH PASS EXPORT” SOLUTION

A tailor-made partnership negotiated between the French State and the company

A GLOBAL ANSWER TO THE FRENCH CONTENT REQUIREMENTS

DOUBLE PURPOSE:
• Makes the applicable rules of French content easier
• Takes into consideration the company’s contribution to the French economy

BENEFITS:
• An ex ante global analysis instead of the operation by operation process of French content analysis
• A covered amount maximized whatever the % of French content is (within the OECD rules)
• Consideration of the company’s industrial profile and specificities

PRINCIPLES:
• The company commits to respect a weighted average of French Content. (This average is checked at the end of the partnership)
• The company commits to respect other commitments in accordance with its export strategy

BENEFICIARIES:
• Any French exporter
• A group for its French subsidiaries
• A French subsidiary of a French or foreign group

Form: Letter co-signed by the French State or Bpifrance and the company
Validity: 3 years in general
Claim: Management based on each policy’s terms

Can be applied to export credit insurance and exchange rate Insurance files

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