

SOCIAL FINANCING PROGRAM

2023: Allocation & Impact Report

Social Bond 1: FR001400LPZ1



Disclaimer

This document may contain information, opinions and certain forward-looking statements that reflect BPIFRANCE's management's current views with respect to future events and financial and operational performance of the Group. These forward-looking statements are based on BPIFRANCE's current expectations and projections about future events. Because these forward-looking statements are subject to risks and uncertainties, actual future results or performance may differ materially from those expressed in or implied by these statements due to any number of different factors, many of which are beyond the ability of BPIFRANCE to control or estimate precisely. None of the future projections, expectations, estimates or prospects in this document should be taken as forecasts or promises nor should they be taken as implying any indication, assurance or guarantee that the assumptions on which such future projections, expectations, estimates or prospects have been prepared are correct or exhaustive or, in the case of the assumptions, fully stated in the document. This document is not intended to be and should not be construed as providing legal or financial advice and does not constitute or form part of, and should not be construed as, an offer or invitation to sell securities of BPIFRANCE, or the solicitation of an offer to subscribe for or purchase securities of BPIFRANCE, and nothing contained herein shall form the basis of or be relied on in connection with any contract or commitment whatsoever. This material does not constitute a prospectus or other offering document and is not intended for distribution to, or use by, any person or entity in any jurisdiction or country where such distribution or use would be contrary to law or regulation. Persons into whose possession such documents may come must inform themselves about, and observe, any applicable restrictions on distribution. Under no circumstances will BPIFRANCE or its affiliates, representatives, directors, officers and employees have any liability whatsoever (in negligence or otherwise) for any loss or damage.

This report provides details of the social bond issued by BPIFRANCE in 2023, as well as the composition and amount of the underlying loan portfolio. BPIFRANCE's Social Financing Framework complies with the Social Bond Principles (SBP), published by the International Capital Market Association (ICMA) in 2021. Ethifinance, provided a second opinion that BPIFRANCE's Social Financing Framework is fully aligned with the ICMA recommendations mentioned above.

KPMG is the independent third party that certifies this Social Bond Allocation Report part. KPMG's review report is published on BPIFRANCE's website.





Dear Investors,

Letter from the CFO – Jean-Yves Caminade

“ Dear investors,

It is with great pleasure to announce a significant milestone in our company's commitment to social responsibility and sustainable finance. We are thrilled to present to you the first Allocation & Impact Report for our Inaugural Social Bond.

In line with our dedication to creating a positive impact on society, this Bpifrance Social Bond will fund projects and initiatives aimed at addressing critical social issues and promoting sustainable development. We believe that this endeavor not only aligns with our corporate values but also reflects our commitment to contributing meaningfully to the well-being of the French economy, in particular the entrepreneurs and SMEs.

The «Bpifrance Social Financing Framework» has received a Second Party Opinion from Ethifinance, confirming its alignment with the ICMA Social Bond Principles. It complements the existing Green Bond Framework and highlight the crucial role of Bpifrance in its social missions. By funding in these social initiatives, we aim to foster positive change and make a lasting difference in the lives of those who need it most (disadvantaged territories, underperforming economic areas, underprivileged people, underserved medical and educational areas,...).

The success of our first Social Bond Issuance is a testament to the growing interest and demand for sustainable investments, and we are proud to be part of this movement towards a fair future. Your investment in Bpifrance's Social Bonds not only supports our mission, but also provides you with a unique opportunity to invest in sustainable projects that generate positive social and environmental impact.

As valued investors, your trust and support have been essential in our journey, and we are excited to share this momentum with you. We remain committed to transparent communication, and as always, we welcome any questions or feedback you may have regarding this initiative. Your continued partnership is essential as we navigate the evolving landscape of responsible and sustainable business practices.

Thank you for your ongoing support, and we are happy to updating you on the positive impact generated by the Social Bond projects. ”



Key message of **Bpifrance** Social Bond Allocation & Impact Report

Bpifrance Inaugural Social Bond: FR001400LPZ1

Number of companies financed

12,614

Number of jobs supported

111,864

Number of MSMEs financed

3,552

Number of municipalities
supported through Bpifrance
Social Bond n°1

3,248

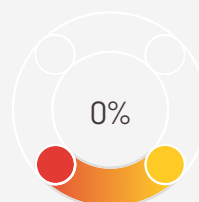
Portion of new financing*

0%

vs refinancing*

100%

Balance of
unallocated
proceeds



* New Financing : loans are considered to be disbursed after the issuance day of Bpifrance Social Bond 1



The right hand of the French State for economic development

Bpifrance acts as a Development Bank, Innovation Agency, Sovereign Fund, and Export Credit Agency.

- Bpifrance has a highly protected legal status and is closely supervised by the public authorities: the French State, through EPIC¹ Bpifrance (49.18%) and the Caisse des Dépôts (49.18%), owns and controls Bpifrance
- Its missions are established by the Act of 12 July 2013: "Bpifrance is a public group that aims to finance and support the development of companies, acting in accordance with the public policies implemented both by the State and regional authorities"²



Bond rating aligned on France's

- **Aa2** stable (long term)
/ P-1 (short term) by Moody's
- **AA-** stable (long term)
/ F1+ (short term) by Fitch Ratings



Directly regulated by the ECB³,
supervised by the AMF⁴ and ACPR⁴

Bpifrance Solvency ratio is
significantly above requirements:

29.5% as at 31/12/2023



Debt issued under EPIC¹ Bpifrance's
guarantee

- **Liquidity**: High-Quality Liquid Assets level 1 and recognized as agency paper by the ECB³
- **SCR**⁵: Risk factor stress of 0% for spread risk on bonds and loans



Among top-performers in ESG

- Moody ESG's rating:
"Advanced", highest level
- Sustainalytics' rating:
"Low Risk"
- Ethifinance's rating:
"Advanced"



Bpifrance is involved in sustainable
finance with dedicated financial
instruments

- Program of **Green Bonds** aligned with ICMA GBP 2021 and taking into account some elements from EU GBS proposal
- Publication of a **Social Financing Framework** aligned with ICMA SBP 2021

1. EPIC Bpifrance is also classified as an Other Government Body (Organisme Divers d'Administration Centrale - "ODAC"), which means that its debt is consolidated with that of the State (under the Maastricht Rules)

2. Article 1 of Act No. 2012-1559 of 31 December 2012 on the creation of Bpifrance: <http://www.legifrance.gouv.fr/eli/loi/2012/12/31/2012-1559/jo/texte>

3. European Central Bank

4. Autorité des Marchés Financiers / Autorité de Contrôle Prudentiel et de Résolution

5. Solvency Capital Requirement



Executive Summary of Bpifrance Social Financing Framework

A tailor-made approach on Social Financing Activities

Bpifrance considers this Social Financing Framework as an opportunity to highlight its strong social and societal commitment in France, especially for the **benefit of Micro, Small and Medium Enterprise (MSMEs) and employment**

A broad exposition to Bpifrance activities

This Social Financing Framework is composed by a wide range of Bpifrance activities as Eligible Social Category, including:

- Financing activities¹ for:
 - MSMEs in all French Territories
 - Vulnerable MSMEs affected by natural or health disaster
 - Innovation
 - Digital transformation of small companies
 - SSE
 - Loans supporting social inclusion
 - Loans supporting education, health
- Export Credit in developing countries
- Training programs dedicated to entrepreneurship and business development: "Université", "Accélérateurs" and "Excellence"

A strong focus on the development of MSMEs and employment

With a direct support to MSMEs (535,000 supported over the 2013-2023 period), Bpifrance has reflected its involvement for MSMEs and employment in its framework through dedicated social eligible projects:

- Development of MSMEs in disadvantaged territories
- Supporting resilience of MSMEs affected by natural or health disaster such as the Covid 19 Crisis
- Supporting innovation of MSMEs
- Digital Transformation of Small Cap companies



Assisting the innovation of MSMEs

- Characterized by the inclusion of a social eligible category about innovation of French companies, Bpifrance believes that an Innovative company will be source of new employment and will thrive economic additionalities for them and their stakeholders
- In 2022, Bpifrance has mobilized €4.5bn in favor of innovative companies

1. With a filter on Targeted populations

Contents



- 01.** Overview of Bpifrance
- 02.** Bpifrance's Global Sustainable Strategy
- 03.** Overview of Bpifrance Social Financing Framework
- 04.** Social Bond 1: Allocation & Impact Report
- 05.** Methodology
- 06.** External and Internal Reviews

01.

Overview of Bpifrance





Overview of Bpifrance

A financing continuum, present in every key phase of business development

BPIFRANCE CREATION

€93m of loans provided to 18,300 entrepreneurs

Bpifrance supports business creation and entrepreneurship throughout France

CONSULTING & COACHING

+4,500 businesses accelerated since 2015

Bpifrance provides advisory services and training programmes to French SMEs

DIGITAL

€0.4bn of digital loans

Bpifrance is a full-fledged fintech with digital platforms able to grant loans to VSEs



International

€21bn of international financing/insurance

Bpifrance supports export projects through its export credit insurance activity and financing solutions



Equity Investment

€51.9bn AuM (direct & indirect)

Bpifrance takes minor stakes in growth businesses, from the seed phase to the transfer phase, often alongside national or regional local funds



Guarantees

€19.9bn of guarantee commitments

Guarantees for loans granted by banking partners and/or equity funding organisations



Financing

€42.8bn of credit loans cofinanced

Bpifrance systematically seeks to cofinance loans and share risks with banks to finance all businesses



Innovation

€9.4bn of innovation financing

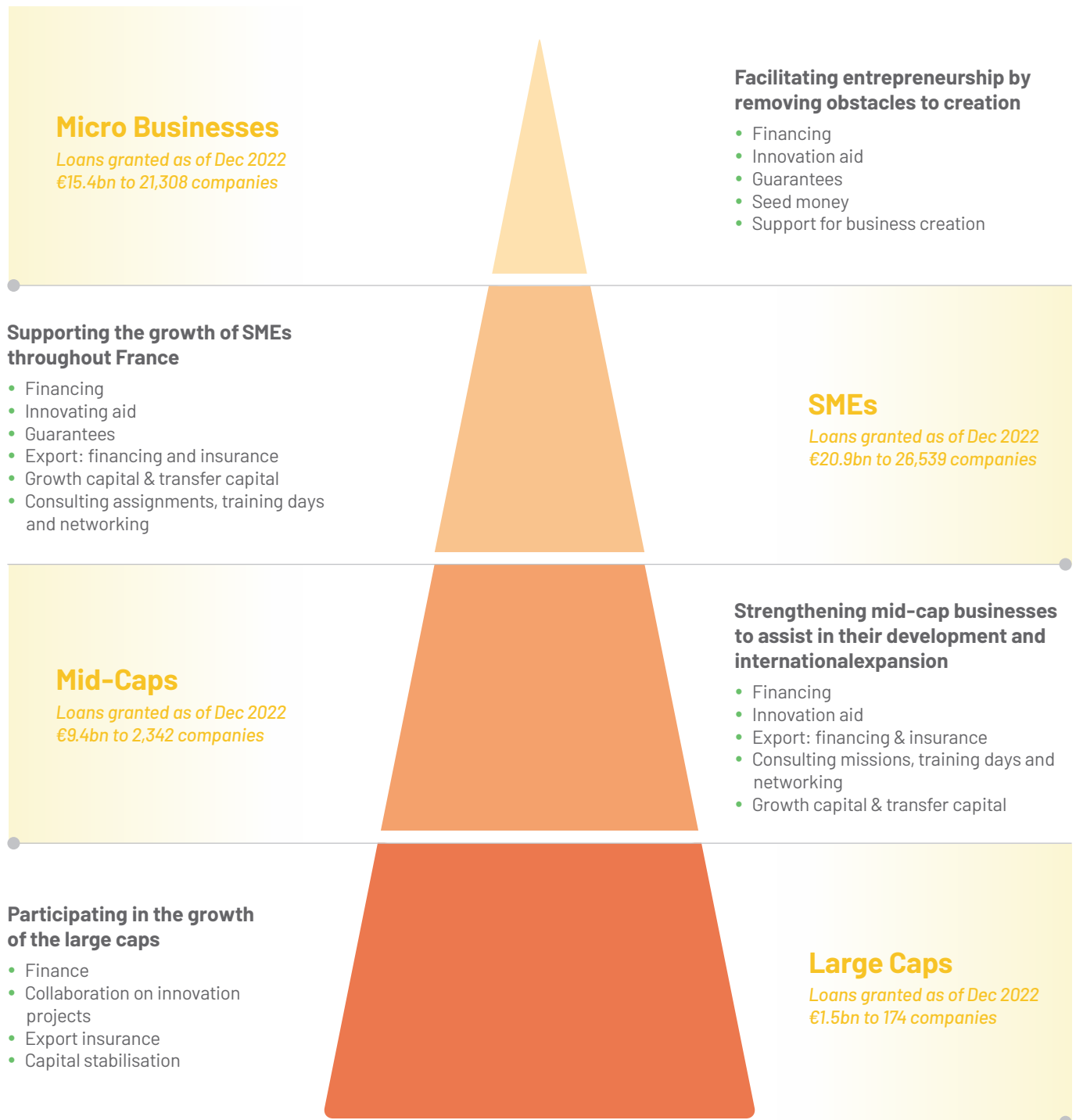
Bpifrance supports individual and collaborative innovative projects



Overview of Bpifrance

Bpifrance's activities are aimed at businesses of all sizes

Bpifrance assists businesses of all sizes, primarily micro-businesses, SMEs, and mid-caps, but also large caps considered strategic to the national or regional economies or for employment



Overview of Bpifrance

Bpifrance has 4 societal priorities aligned with the UN Sustainable Development Goals (SDGs)

Support Employment and Job Creation

- Developing local economies
 - ▶ Strengthening partnerships with the regions
 - ▶ Supporting micro-enterprises, SMEs, mid-sized companies and startups in all regions
- Equal opportunity and inclusion
- Digital transformation

Encouraging Women Entrepreneurship

- Supporting entrepreneurship and business creation
- Increasing share of businesses led by women in Bpifrance portfolio of direct holdings
- Increase women in Accelerator programs
- Create a monitoring and research program to break down barriers to the development of female entrepreneurship



Quality of Governance and Management

- Governance bodies including audit, risk appointments and remuneration committee
- Advisory committees for Financing-Guarantees, Innovation and Climate
- Refusing any unethical behavior and fighting all form of corruption

Ecological and Energy Transition

- Support the emergence and growth of Greentech
- Financing and investments for renewable energy
- Assist the transition of all companies thanks to all of Bpifrance's business lines to enable them to make their activity compatible with the Paris Agreement's carbon neutrality objectives

02.

Bpifrance's Global Sustainable Strategy



Bpifrance's Global Sustainable Strategy

Committed to People & Climate



Every Bpifrance activities are aligned with at least one Sustainable Development Goal (SDG).
Bpifrance conducts an impact assessment every year, with a 3-year look-back period, to assess its direct footprint.

Economic Impact

Bpifrance's support is a growth driver: over a three-year period on companies supported, an impact analysis has demonstrated:

- Gain of +€121bn in sales
- 360,000 jobs maintained or created

A strong commitment to help the most disadvantaged areas

Bpifrance's «Prêt Quartier» product helps businesses that operate in underprivileged neighborhoods

Societal commitment

Bpifrance encourages female entrepreneurship and supports integration of young people with dedicated tools

Developing local economies

Bpifrance covers most business needs in the areas of creation, innovation and development with offers tailored to local characteristics



Social Impact

Direct support for MSMEs

Over the 2013-2023 period, Bpifrance has supported 535,000 Micro, Small & Medium Enterprises

Social and Solidarity Economy (SSE)

In 2022 Bpifrance's actions had a total value of approximately €440m

Social Inclusion

Bpifrance grants loans dedicated to disadvantaged populations

French healthcare

Bpifrance launched dedicated actions to foster and develop healthcare-related activities

Education

In 2023, 19,500 student loans were guaranteed on behalf of the French state, for a total of €253m in financing



Environmental Impact

Climate Plan

Over 2020-2024 period, Bpifrance's Climate Plan is elaborated on 3 pillars:

- Accelerating business transition
- Support for Renewable Energies
- Support the emergence and growth of Greentech

Restrictions on conventional and unconventional oil and gas investments or financing

Since 2021, Bpifrance is committed to cease all financing or investing in companies whose coal mining or coal-fired power generation activities exceed 5% of their revenues

Education and training

Raising companies' awareness of energy and ecological transition issues (webinars and *Bpifrance University*). Over 9,000 participants have received training

Climate diagnostics tools

Carbon emissions and material flows diagnostic tools



Bpifrance's Global Sustainable Strategy

Bpifrance initiatives



Scope 1 and Scope 2 GHG emissions should be reduced by 40%¹ by 2030. Work ongoing on Scope 3 reduction measures



Active Carbon Footprint measurement of lending portfolio since 2020



A partner of *CDC Biodiversité* to raise awareness among Bpifrance clients



Bpifrance assesses and monitors a Transition Risk Quantification for highly exposed sectors



Waste management since 2019 in all Bpifrance locations



Since 2014 Bpifrance's headquarters has been rated "Excellent - HQE building". Its second building in Paris obtained the same rating in 2018



Since 2020, Bpifrance has issued Use Of Proceeds Bonds to match assets and funding strategy

1. From a 2022 baseline



Bpifrance's Global Sustainable Strategy

Bpifrance commitments

Bpifrance is a signatory of:

- Montreal Protocol¹
- Paris Agreement²
- Santiago Principles³
- Poseidon Principles⁴
- Financial Institutions' Declaration of Intent on Energy Efficiency⁵
- United Nations Principles for Responsible Investment (PRI)⁶
- Charter of Public Investors for Climate⁷
- Charter of Public Investors for SDG⁸
- SISTA Charter⁹ and Parity Charters¹⁰
- Finance for Biodiversity¹¹

Bpifrance supports and promotes:

ACT | ASSESSING LOW CARBON TRANSITION[®]

Planet
Tech'Care

Bpifrance is a member of:

CDP
DRIVING SUSTAINABLE ECONOMIES

PRI | Principles for Responsible Investment

ONE PLANET
SUMMIT SOVEREIGN WEALTH FUNDS

France Invest
Association des investisseurs pour la croissance

Bpifrance's exclusion policy prohibits financing and investing in:

Landmines and cluster munitions, chemical and biological weapons, nuclear weapons, tobacco, fossil fuels, speculation in food commodities, gambling

1. <https://ozone.unep.org/sites/default/files/2019-08/Montreal-Protocol2000.pdf>

2. https://unfccc.int/sites/default/files/english_paris_agreement.pdf

3. https://www.ifswf.org/sites/default/files/santiagoprinciples_0_0.pdf

4. https://www.poseidonprinciples.org/finance/wp-content/uploads/2019/07/Poseidon_Principles.pdf

5. <https://www.unepfi.org/fileadmin/documents/DeclarationIntentEnergyEfficiencyFinance.pdf>

6. <https://www.unpri.org/signatory-directory/bpifrance-investissement/966.article>

7. <http://www.fondsdereserve.fr/documents/charte-des-investisseurs-publics-francais-en-faveur-du-climat.pdf>

8. https://www.rafp.fr/sites/default/files/file/charte_odd_des_investisseurs_publics_francais...pdf

9. <https://cnnumerique.fr/index.php/plus-de-50-fonds-dinvestissement-sengagent-pour-la-premiere-fois-financer-25-de-startups-fondees-ou>

10. https://www.franceinvest.eu/boite-outils/parite/charte-parite/#dearflip-df_16959/12/

11. <https://www.financeforbiodiversity.org/signatories/>

Bpifrance's Global Sustainable Strategy

Human capital at the heart of Bpifrance



Bpifrance scores

93 points

in the Gender Equality Index
*Above National average (75.5)



4,155 headcount including 295 apprentices and work-study students, in 50 regional locations



51% of executives at Bpifrance are women¹



Bpifrance ranked among the Best Employers 2023 in France (highest ranked bank) by Glassdoor²



52.3% of people recruited are under the age of 30¹



2.32% of Bpifrance employees are persons with disabilities¹

Bpifrance's HR figures

Note: For additional information see <http://www.bpifrance.fr/Qui-sommes-nous/Developpement-Durable-RSE/Accueil>

1. In 2023

2. Glassdoor website



Bpifrance's Global Sustainable Strategy

Robust governance to meet ESG



Due to its particular positioning, Bpifrance's governance includes unique features:

- The **French State** and **CDC** are represented on the Board of Directors
- **French regional guidance councils** that adapt Bpifrance's actions to the specificities of local areas
- **National Orientation Committee** (CNO) that helps Bpifrance support French businesses and the national economy



Strict **auditing and supervision by the French State** through the Ministry of Finance, General Inspectorate and Government Commissioner

In addition, Bpifrance reports to the **French Parliament** (public hearings)

Bpifrance's governance bodies observe the dual principle of competence and **parity**



Expert committees have been set up and feed into a dedicated Climate and Environmental Risk Committee, which reports directly to the board of directors

Sustainable financing committees evaluate and select projects; on annual basis:

- Green Bond Committee
- Social Financing Committee



Bpifrance's Global Sustainable Strategy

Double Materiality: Bpifrance exposure, impact & contribution to the transition

How Climate Change
& the Transition impact Bpifrance

How Bpifrance impacts the Climate system
& the Transition

Bpifrance Physical Climate Risk Approach

An assessment of how investment portfolio and loan portfolio are exposed and vulnerable to **physical climate risks**

A "Heatmap" has been developed to identify territories at risk, over the 2025 and 2100 horizons, which takes into account 5 climate hazards and 88 sector-based activities

Annual measurement of Bpifrance's Carbon Footprint¹

Scope 1 & 2

Calculated annually since 2021. Measures in place to decrease GHG emissions by 40% by 2030 on a 2022 baseline

Scope 3

Work in progress on the investment portfolio and loan portfolio



Bpifrance Transition Risk Approach

An assessment on how the investment portfolio and loan portfolio are exposed and vulnerable to **transition risks**

Based on an internal tool (including risk add-on and individual counterparty risk, ECB transition trajectory taken into account)

Bpifrance's Climate Plan²

Pillar 1

Accelerating business transition and transformation

Pillar 2

Amplification of funding toward renewable energy

Pillar 3

Support for the emergence and growth of Greentech

1. <https://www.bpifrance.fr/download/media-file/77389>

2. Bpifrance's Climate Plan: see specific discussion on next slide



Bpifrance's Global Sustainable Strategy

Climate Plan: Strategy and Ambitions

Bpifrance's climate strategy focuses on **two core priorities**:

- 1 Aligning all activities of Bpifrance clients with the carbon neutrality goal of the Paris Agreements
- 2 Increasing the Group's actions in support of projects and companies that promote the ecological and energy transition

In 2020, **Bpifrance & the Banque des Territoires** launched an ambitious **Climate Plan** covering the 2020-2024 period

2013



First article of the Act creating Bpifrance

2014



First ecological and energy transition strategic plan

2020



Climate Plan 2020-2024 with the *Banque des Territoires*

2021



Green Bond Framework – Inaugural Green Bond

2022



Second Green Bond transaction

2023



Social Financing Framework published



Third Green Bond transaction with Updated Framework



Inaugural Social Bond

Note: Additional information is available on Bpifrance's Climate Plan at: <https://presse.bpifrance.fr/plan-climat-de-la-banque-des-territoires-et-bpifrance-2020-2024-point-detape-a-mi-parcours-et-nouvelles-impulsions-pour-accelerer-la-transformation-ecologique-au-coeur-des-territoires-et-repondr/>



Bpifrance's Global Sustainable Strategy

Climate Plan: Strategy and Ambitions

Bpifrance's Climate Strategy

3 Main Pillars

Acceleration
business transition
and transformation

Amplification of
funding toward
renewable energy

Support for the
emergence and
growth of Greentech

Bpifrance's Climate Actions since 2020 (as of December 2022)

Investment in the transition¹

€5.7bn **€7bn**
Already disbursed 2024 target

- **Financing the transition**
€1.5bn in loans dedicated to energy renovation – 2m m² of buildings impacted
- **Dedicated Green Loans**
€1.8bn in financing granted to 1,200+ SMEs since 2020

Support for renewable energies

€4.5bn **€8.6bn**
Already disbursed 2024 target

- to foster the growth of international leaders
- to enhance energy efficiency of current and future RE projects
- to develop and structure the hydrogen sector

Innovation: Green Tech

€2.4bn **€4.2bn**
Already disbursed 2024 target

- to support research on decarbonated hydrogen
- to promote the circular economy
- to finance the early stages of green industry

¹ - Including investments made by partner funds

Note: Additional information is available on Bpifrance's Climate Plan at: <https://presse.bpifrance.fr/plan-climat-de-la-banque-des-territoires-et-bpifrance-2020-2024-point-detape-a-mi-parcours-et-nouvelles-impulsions-pour-accelerer-la-transformation-ecologique-au-coeur-des-territoires-et-repondre/>



Bpifrance's Global Sustainable Strategy

Due to its unique positioning, Bpifrance's missions are guided by social principles



Supporting the development and resilience of SMEs to foster employment in France

- Supporting the development of SMEs and employment
- Strengthening the economic development and entrepreneurship in local areas in France
- Encouraging the resilience of SMEs impacted by the Covid-19 Crisis
- Supporting the international development of SMEs
- Training and advisory services for entrepreneurs and SMEs
- Supporting innovation by SMEs
- Assisting VSEs in their Digital Transformation



Socioeconomic advancement and empowerment

Supporting a Social and Solidarity-based Economy

- Financing Social and Solidarity-based Economy companies, such as non-profits, cooperatives and foundation
- Dedicated programmes¹ to support the SSE sector

Supporting community inclusion and disadvantaged people

- Underprivileged regions
- Female entrepreneurship
- Inclusion of young people
- Senior employment and inclusive recruitment



Financing access to essential services

French healthcare sector

- Financing of public hospitals, long-term care facilities and other social housing
- Assisting entities in medical deserts
- Supporting the growth and industrialisation of healthcare start-ups, in line with the French government's Strategic Plan²

French education sector

- Financing and supporting educational institutions
- Long-standing student loan guarantee programme
- Contribution to the French government's "Enseignement et Numérique 2030" Strategic Plan

1 - "Programme d'Investissement d'Avenir" and the "Fonds d'Innovation Social"
2 - "Innovation Santé 2030"



Bpifrance's Global Sustainable Strategy

Bpifrance is among the top-performers in ESG

Bpifrance is a responsible Group with a mission statement defined by law and provides support for the Energy and Environmental Transition. Bpifrance aims to be among the top-ranking agencies, to match its ambitious objectives.

MOODY'S ESG Solutions

Bpifrance has an «Advanced» rating, the highest level possible and above the industry norm ¹

Advanced

Carbon footprint:

A B C D

No involvement in controversial activities

Keys outputs

- A robust environmental strategy
- Management of environmental impacts
- Social and economic development
- Environmentally responsible financing

EthiFinance

Bpifrance has an «Advanced»² ESG maturity score, with an average ESG score of 73 out of 100

Advanced

The lack of any serious controversy is further confirmation of the soundness of its ESG policies

Keys outputs

- Robust HR practices and sound relationships with external stakeholders
- Solid governance structure
- Mature ESG risk management system at corporate level



Bpifrance has a «Low Risk»³ ESG risk rating, with an ESG score of 12.7 out of more than 40

Low Risk

Industry Group: Bpifrance is classified 73 out of 1,053 banks³

Keys outputs

- Bpifrance's exposure to different material ESG issues is rated Low (highest level possible)
- Management to relevant ESG issues is rated Average for Bpifrance

1. Vigeo Report for Bpifrance 2021

2. EthiFinance score as at end of 2022

3. Sustainalytics score as at April 2024



03.

Overview of Bpifrance Social Financing Framework

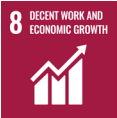




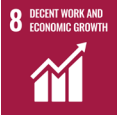






Overview of Bpifrance Social Financing Framework

Use of Proceeds

An amount equivalent to Bpifrance Social Bonds proceeds will be allocated to the financing and/or re-financing, in whole or in part, of new or existing projects as defined by the Eligible Social categories, such projects are defined below.

Wishing to be aligned with best market practices, Bpifrance closely follows the latest market sustainable finance trends and highest technical standards. Bpifrance has considered, on a best effort basis, recommendations provided by the Platform on Sustainable Finance on its Final Report on Social Taxonomy published in February 2022. Thus, Eligible Social Projects have been mapped against the proposed EU social objectives.


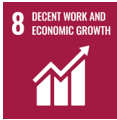







| Social Category | Eligible Social Project Definition | Contribution to SDGs | EU Social Taxonomy objectives & targeted population | |
|---|---|--|---|---|
| Employment generation and preservation | Loans to MSMEs in disadvantaged territories: Financing solutions aiming at supporting business and job creation to foster socio-economic development and attractiveness of French territories |     | Decent work | MSMEs in disadvantaged territories |
| | Loans to MSMEs affected by natural or health disaster: Financing solutions aiming at preserving employment |  | Decent work | Vulnerable MSMEs affected by natural or health disaster |
| | Loans to finance Innovation: Financing solutions aiming at supporting business creation, employment, and socio-economic development |   | Inclusive and sustainable communities and societies & Decent work | Innovative MSMEs or Small Mid Caps located in underperforming economic area |
| | Loans to finance digitalization: Financing solutions aiming at supporting digital transformation to reduce economic, social and societal «disconnection» impacts |  | | Small Companies (MSMEs with a maximum of 49 employees) |
| Socioeconomic advancement and empowerment | Loans to SSE companies: Financing solutions aiming at developing Social Solidarity Economy (SSE) |   | Inclusive and sustainable communities and societies | Social Solidarity Economy (SSE) companies |

Overview of Bpifrance Social Financing Framework

Use of Proceeds

An amount equivalent to Bpifrance Social Bonds proceeds will be allocated to the financing and/or re-financing, in whole or in part, of new or existing projects as defined by the Eligible Social categories, such projects are defined below.

Wishing to be aligned with best market practices, Bpifrance closely follows the latest market sustainable finance trends and highest technical standards. Bpifrance has considered, on a best effort basis, recommendations provided by the Platform on Sustainable Finance on its Final Report on Social Taxonomy published in February 2022. Thus, Eligible Social Projects have been mapped against the proposed EU social objectives.

| Social Category | Eligible Social Project Definition | Contribution to SDGs | EU Social Taxonomy objectives & targeted population | |
|--|---|--|---|--|
| Access to essential financing services | Loans supporting social inclusion: Financing solutions aiming at supporting social inclusion through access to financing |   | Inclusive and sustainable communities and societies & Decent work | Underprivileged people including unemployed individuals, state benefit recipients, individuals aged between 18 and 25 years old, disabled below 30 years old |
| Access to essential education services | Training & Educational Expenditures: Vocational training, universities, incubators and accelerators programs |  | Decent work | MSMEs and mid-caps managers |
| | Loans to support Education: Financing solutions supporting, improving and transforming the education system including but limited to schools, universities and 3rd level education facilities and training organizations |  | Inclusive and sustainable communities and societies | General population in underserved educational areas |
| Access to essential healthcare services | Loans to support Health: Financing solutions for healthcare development and improvement to guarantee access to quality healthcare across the nation |  | | General population in underserved medical areas |
| Access to essential services and Basic Affordable Infrastructure | Export loans to Developing Countries: Export financing solutions aiming at improving the access to essential services including healthcare and education; and aiming at developing basic infrastructure including clean drinking water, clean transportation and energy |     | | General population in Developing Countries |

Overview of Bpifrance Social Financing Framework

Project Evaluation & Selection

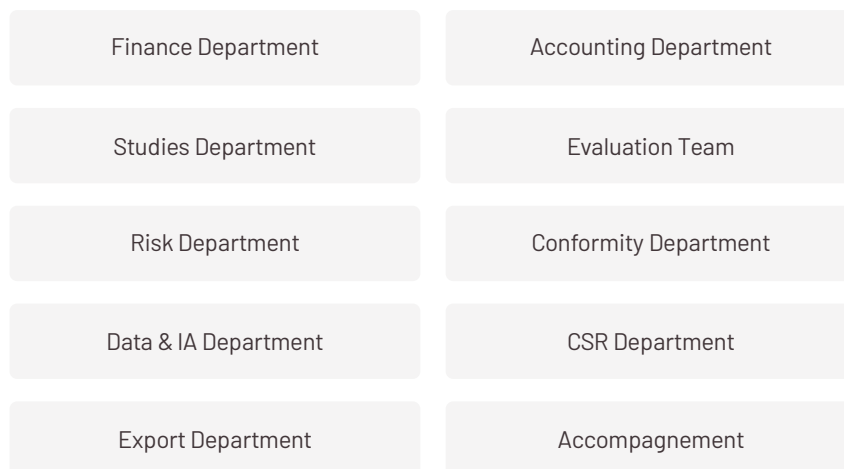
Process for project evaluation and selection

- The evaluation and selection of these financing solutions are conducted in accordance with Bpifrance societal responsibility and strategic plan
- All Eligible Social Projects will be submitted to Bpifrance's regular underwriting process:
 - ✓ Compliant with the credit-risk policy:
All financings are granted following a strict approval process through its support decision tool
 - ✓ Approval by the strict internal process
- A simplified analysis of the company's ESG practices is provided for credit or innovation support cases above certain thresholds. These questions are structured upon 4 pillars:



- For Export credit, Bpifrance has a dedicated team performing an E&S assessment (*in accordance with OECD guidelines*)

Social Financing Committee composition



Committee Responsibilities

- Verifying the traceability of the Eligible Social Projects and their compliance with the Eligibility Criteria
- Monitoring the satisfactory allocation of the net proceeds raised under the Social Financing Framework
- In case of project/loans divestment or postponement, Bpifrance commits to reallocate divested proceeds to projects that are compliant with Bpifrance Social Financing Framework
- Review Eligible Social Projects already allocated to verify that they are not facing major ESG controversy.

Overview of Bpifrance Social Financing Framework

Management of Proceeds

Gradual approach

- The proceeds of the Social Financing Instruments issued under this Framework will be managed by the Social Financing Committee in a **gradual approach**

Management of Proceeds by treasury team

- Bpifrance's treasury team will be responsible for the management of the net proceeds of Social Financing Instruments, to ensure that an amount equal to such proceeds are effectively invested in the financing and/or re-financing of Eligible Social Projects
- The net proceeds of the Social Financing Instruments will be deposited in Bpifrance's general account and an amount equal to the net proceeds will be earmarked for allocation to Eligible Social Projects
- Strict exclusion to the financing and investing in anti-personnel mines and cluster munition and tobacco. And imposing restrictions on financing and investment in the fossil fuel sector¹

Full allocation of the proceeds within end of calendar year

- Bpifrance intends to allocate the proceeds of the Social Financing Instrument at the earliest convenience and in any case commits on a best effort basis to **reach full allocation within the end of the calendar year** after the issuance date of each Social Financing Instrument

Reporting

Allocation and Impact report, annually and until maturity

- Bpifrance will publish an allocation and impact report on an annual basis, until maturity
- An external review of the Allocation Report will be made annually
- This report will be published on Bpifrance's website at the occasion of the Annual Report's release
- Bpifrance follows to the greatest extent possible to date, the recommendations of the ICMA Harmonized Framework for Impact Reporting² on sustainability reporting
- Allocation Report will include, but not limited to, the following information:
 - Financial information on the Bpifrance's Social Financing Instruments (ISIN, currency, amount, etc.)
 - Mapping with the SDGs and EUT social objectives
 - Overview and Breakdown of the portfolio of Eligible Social Projects
 - Portion of new financing vs refinancing; and
 - The balance of any unallocated proceeds (if any) and the type of temporary investments
- Bpifrance will also publish an Impact Report aiming to provide transparent information on the Eligible Social Projects impacts of the allocated proceeds

1. By 2023, Bpifrance will stop investing or financing infrastructures related to thermal coal, as well as direct financing or investing in new upstream fossil capacity and upstream transport infrastructure.
2. https://www.icmagroup.org/assets/documents/Sustainable-finance/2022-updates/Harmonised-Framework-for-Impact-Reporting-Social-Bonds_June-2022-280622.pdf



04.

Social Bond 1: Allocation & Impact Report



Bpifrance Social Impact – Go Beyond

Supporting MSMEs and job creation in all territories

Nb of MSMEs* supported thanks to Bpifrance Social Bond 1

3,552

Nb of MSMEs supported by Bpifrance over the 2013-2023 period

535,000

Nb of jobs supported thanks to Bpifrance Social Bond 1

111,864

Nb of jobs maintained or created thanks to Bpifrance over a over a three-year period impact analysis

360,000

Bpifrance is deeply engaged in Fair Transition

Bpifrance believes that sustainable growth of MSMEs and mid-caps will be source of new employment and will generate positive economic externalities. This belief is reflected in Bpifrance's Consulting & Coaching programs that promote Fair Transition with dedicated accelerators and consulting tools:

Some Accelerators are dedicated to environmental transition, reducing losses of energy, waste and GHG reduction of companies



Nb of points gained in sales for accelerated companies over comparable non-accelerated companies with a direct positive impact on employment¹

10pts

Nb of Diag'Actions Climat deliver to MSME's managers in 2022

1,160

Estimation of cost savings per year per company, thanks to:



€45k/year

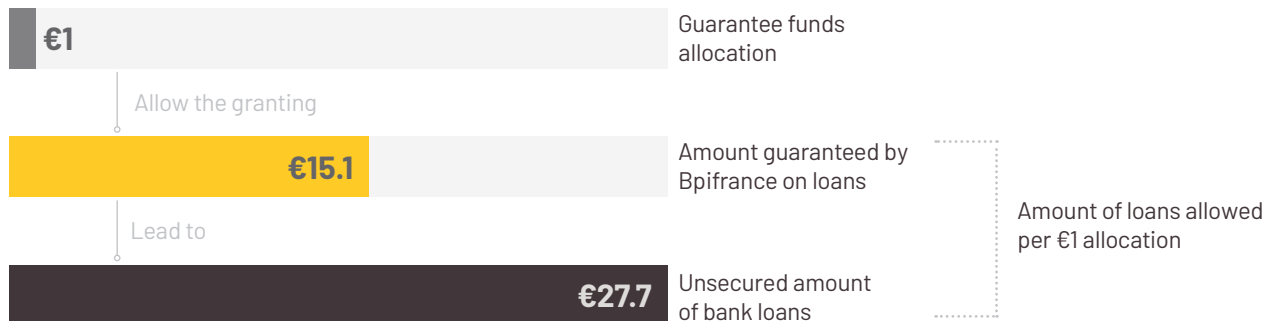
a tool that help companies in their sustainable savings by reducing losses of energy, materials, waste and water

*Micro, Small, and Medium Enterprise

1. Source Fédération de Recherche CNRS: <https://www.bpifrance.fr/sites/default/files/2021-08/RR-BPI-1%20%281%29.pdf>

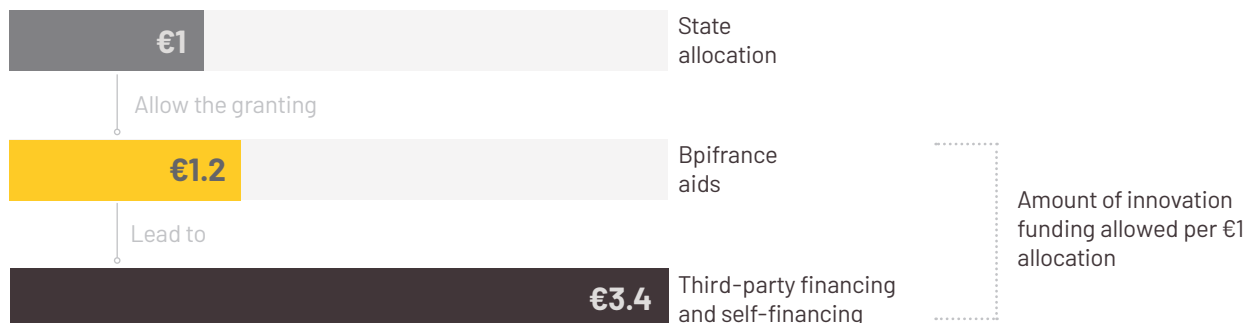
Bpifrance Social Impact – Go Beyond

Bpifrance guarantees loans from private financiers to facilitate access to credit*



Note: €1 of guarantee funds allocation dragged €27.7 of external loans, of which €15.1 are covered and €12.6 are not covered corresponding to the level of risk assumed by the partner banks

Bpifrance covers the costs of innovative projects whose profitability is uncertain*



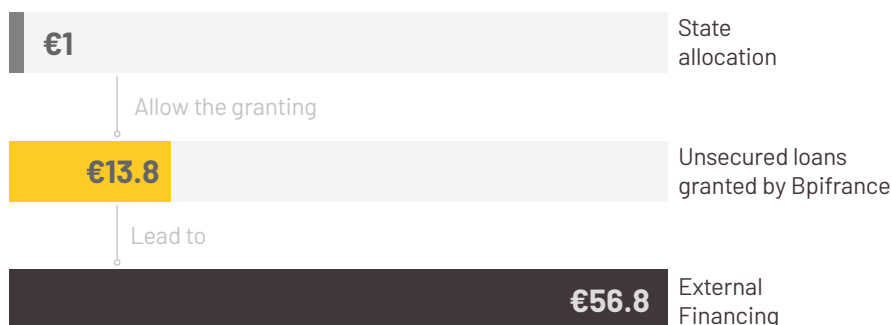
Note: €1 of innovation funding generates €1.2 of Bpifrance aid and €3.4 in additional financing

* Charts above have been realized following an impact analysis on Bpifrance activity: <https://www.bpifrance.fr/download/media-file/78315>

Bpifrance Social Impact – Go Beyond

Bpifrance cofinances intangible investments and large-scale projects*

Unsecured loans



Note: €1 allocation for unsecured loans enables Bpifrance to grant €13.8 of unsecured loans and dragged €56.8 of external loans

Secured: Medium - and Long - Term (MLT) loans



Note: €1 of secured loans granted by Bpifrance dragged €5.7 of External Financing

Additionality of Bpifrance:

Leverage:

Bpifrance acts as a financier catalyst for its borrowers. The presence of Bpifrance in the analysis of a project provides guarantee to external partners and attract them to be part of a co-financing loan.

A contracyclical bank:

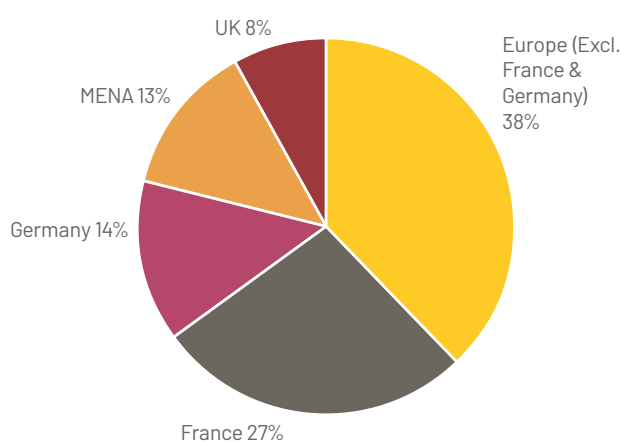
Bpifrance fills market discrepancies and is active where commercial banks would not bear the risk. By its presence, Bpifrance is a financing partner at the service of the collective interest, which has the vocation to intervene in market segments or in companies where other financial players are not, or not sufficiently, present.

* Charts above have been realized following an impact analysis on Bpifrance activity: <https://www.bpifrance.fr/download/media-file/78315>

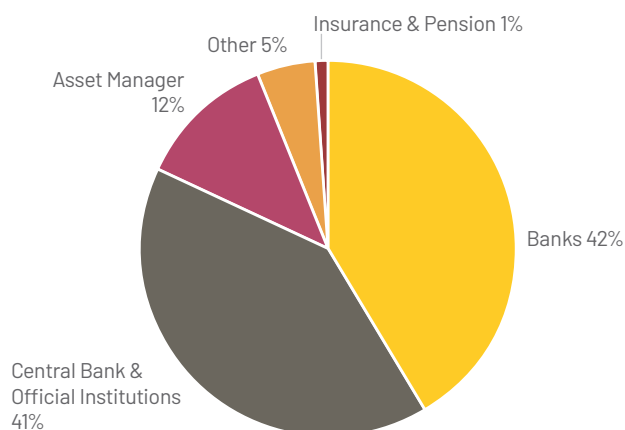
General Information on Bpifrance's Inaugural Social Bond

| | |
|-----------------------|--|
| Issuer | Bpifrance |
| ISIN | FR001400LPZ1 |
| Status of the Issuer | Agency (Category II) |
| Status of the Note | Unsecured |
| Seniority of the Bond | Senior |
| Issue Type | Social Bond |
| Coupon | 3.5% |
| Rating | Aa2 (stable) by Moody's AA- (stable) by Fitch |
| Guarantee | Autonomous, unconditional and irrevocable first-demand guarantee |
| Issue Date | 23 October 2023 |
| Maturity | 27 September 2027 |
| Amount | EUR 1,250,000,000 |
| Listing | Euronext Paris |

Investor Geographical Breakdown*



Investor Type Breakdown*



* At issuance

Allocation & Impact Report – Key figures 1/2

Current Balance of loans **1,265,977,801.73**Average Balance of loans **94,993.46**Number of loans **13,327**Number of job supported
(created and/or retained) **111,864**

| ICMA | Taxonomie | SDG | Bpifrance | Current Blance | % | Nb of Loan | % |
|--|---|---|---|----------------|--------|------------|-----|
| Employment generation and preservation | Decent work |   | Loans to MSMEs in disadvantaged territories | 716,889,579.22 | 56.63% | 2,598 | 19% |
| | |   | Loans to MSMEs affected by natural or health disaster | 186,926,286.70 | 14.77% | 513 | 4% |
| | Inclusive and sustainable communities and societies & Decent work |   | Loans to finance Innovation | 214,644,634.03 | 16.95% | 420 | 3% |
| | |  | Loans to finance digitalisation | 1,283,041.87 | 0.10% | 41 | 0% |
| Socioeconomic advancement and empowerment | Inclusive and sustainable communities and societies |   | Loans to SSE companies | 50,546,015.96 | 3.99% | 102 | 1% |
| Access to essential financing services | Inclusive and sustainable communities and societies & Decent work |   | Loans supporting social Inclusion | 37,880,741.85 | 2.99% | 9,623 | 72% |
| Access to essential education services | Decent work |  | Training & Educational Expenditures | - | 0.00% | - | 0% |
| | Inclusive and sustainable communities and societies |  | Loans to support Education | 6,410,475.84 | 0.51% | 22 | 0% |
| Access to essential healthcare services | Inclusive and sustainable communities and societies |  | Loans to support Health | 2,236,699.78 | 0.18% | 2 | 0% |
| Access to essential services and Basic Affordable Infrastructure | Inclusive and sustainable communities and societies |     | Export loans to Developing Countries | 49,160,326.48 | 3.88% | 6 | 0% |



Allocation & Impact Report – Key figures 2/2

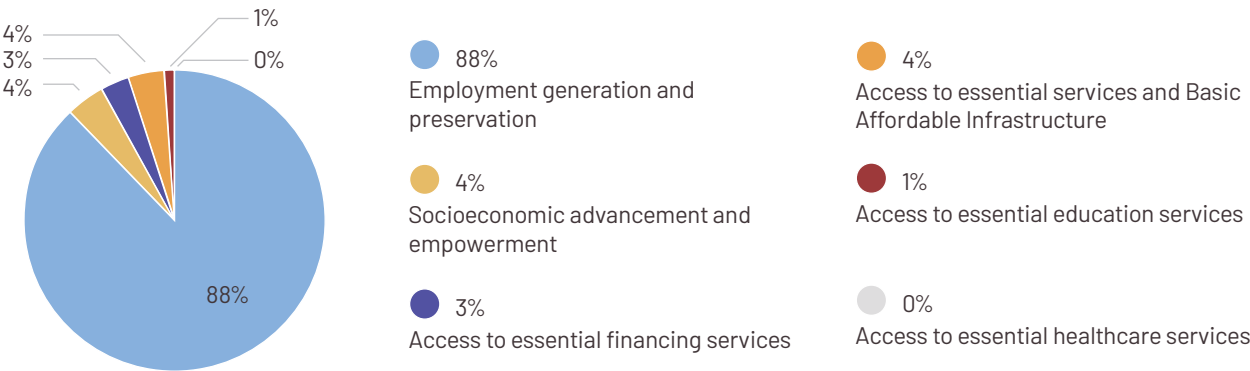
Current Balance of loans **1,265,977,801.73**Average Balance of loans **94,993.46**Number of loans **13,327**Number of job supported
(created and/or retained) **111,864**

| ICMA | EU Social Taxonomy | SDG | Bpifrance | Average Loan Size | Nb of beneficiarie | Original Balance | Remaining Term |
|--|---|--|---|-------------------|--------------------|------------------|----------------|
| Employment generation and preservation | Decent work |     | Loans to MSMEs in disadvantaged territories | 275,939.02 | 2,336 | 792,394,509.23 | 5.92 |
| | |  | Loans to MSMEs affected by natural or health disaster | 364,378.73 | 479 | 207,385,815.00 | 6.27 |
| | |   | Loans to finance Innovation | 511,058.65 | 397 | 226,852,428.00 | 4.76 |
| | Inclusive and sustainable communities and societies & Decent work |  | Loans to finance digitalisation | 31,293.70 | 41 | 1,318,840.00 | 3.67 |
| | |   | Loans to SSE companies | 495,549.18 | 93 | 57,882,000.00 | 6.65 |
| Socioeconomic advancement and empowerment | Inclusive and sustainable communities and societies |   | Loans supporting social Inclusion | 3,936.48 | 9,299 | 64,319,513.00 | 2.74 |
| Access to essential education services | Decent work |  | Training & Educational Expenditures | | - | - | |
| | Inclusive and sustainable communities and societies |  | Loans to support Education | 291,385.27 | 22 | 9,464,000.00 | 4.16 |
| Access to essential healthcare services | Inclusive and sustainable communities and societies |  | Loans to support Health | 1,118,349.89 | 2 | 2,600,000.00 | 12.26 |
| Access to essential services and Basic Affordable Infrastructure | Inclusive and sustainable communities and societies |     | Export loans to Developing Countries | 8,193,387.75 | 4 | 64,700,923.53 | 4.90 |

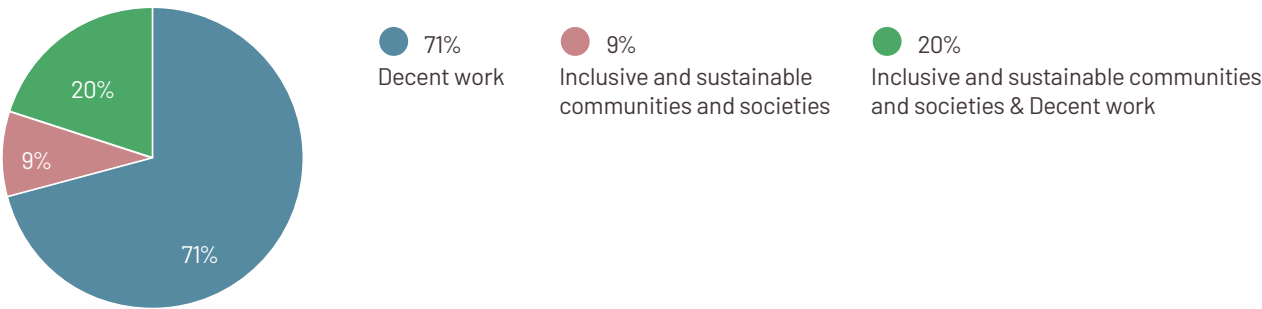


Allocation Report

Loans dedicated to Bpifrance Social Bond by ICMA Category as of 31/12/2023

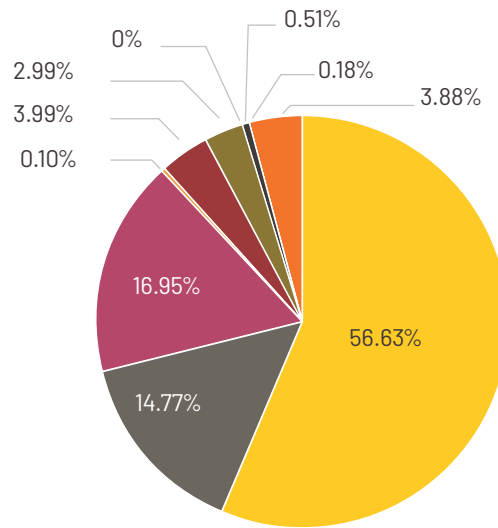


Loans dedicated to Bpifrance Social Bond by EU Social Taxonomy Objectives as of 31/12/2023



Allocation Report

Loans dedicated to Bpifrance Social Bond by SDG and Eligible Social Projects categories as of 31/12/2023



56.63%



Loans to MSMEs in disadvantaged territories

14.77%



Loans to MSMEs affected by natural or health disaster

16.95%



Loans to finance Innovation

0.10%



Loans to finance digitalization

3.99%



Loans to SSE companies

2.99%



Loans supporting social inclusion

0%



Training & Educational Expenditures

0.51%



Loans to support Education

0.18%



Loans to support Health

3.88%



Export loans to developing Countries

Impact Report

Loans dedicated to Bpifrance Inaugural Social Bond (as of 31/12/2023)

Distribution by projects location regions*

| Projects/loans dedicated to Bpifrance Social Bond 1 | | | |
|---|----------------------------|--------------------------|---|
| Region | Sub-Region | Number of jobs supported | Number of jobs supported in disadvantaged territories |
| Hauts de France | Nord-Pas-de-Calais | 6,555 | 4,833 |
| | Picardie | 2,945 | 2,682 |
| Normandie | Haute Normandie | 1,361 | 1,164 |
| | Basse Normandie | 3,682 | 3,518 |
| Ile de France | Ile de France | 17,875 | 6,025 |
| Bretagne | Bretagne | 4,214 | 3,596 |
| Pays de la Loire | Pays de la Loire | 4,313 | 3,050 |
| Centre-Val de Loire | Centre-Val de Loire | 2,737 | 2,443 |
| Bourgogne Franche Comté | Franche-Comté | 1,298 | 1,151 |
| | Bourgogne | 1,818 | 1,692 |
| Grand Est | Champagne-Ardenne | 2,652 | 2,548 |
| | Lorraine | 5,201 | 4,674 |
| | Alsace | 3,861 | 2,834 |
| Auvergne-Rhône Alpes | Auvergne | 1,432 | 1,294 |
| | Rhône-Alpes | 12,492 | 9,042 |
| Nouvelle Aquitaine | Aquitaine | 1,901 | 1,254 |
| | Limousin | 709 | 692 |
| | Poitou-Charentes | 10,144 | 9,916 |
| Occitanie | Midi-Pyrénées | 3,960 | 3,559 |
| | Languedoc-Roussillon | 6,243 | 6,138 |
| PACA | Provence-Alpes-Côte d'Azur | 7,288 | 6,036 |
| Corse | Corse | 478 | 427 |
| DOM | DOM | 8,705 | 8,537 |
| | No Data | - | - |

* Data as of 31/12/2023



Impact Report

Loans dedicated to Bpifrance Inaugural Social Bond (as of 31/12/2023)

Number of Municipalities in Disadvantaged Territories

| Nb of municipalities in France (based on INSEE sources) | Criteria n°1: Nb of municipalities where unemployment rate is in the top third of all areas in France | Criteria n°2: Nb of municipalities where relative poverty rate is in the top third of all areas in France | Criteria n°3: Nb of municipalities where median household standard of living is below French median household income | Criteria n°4: Nb of municipalities where percentage of tax paying household is below the French average | Respect of 3 out of 4 criteria |
|---|---|---|--|---|--------------------------------|
| 36,828 | 12,307 | 10,807 | 25,686 | 27,439 | 13,716 |

Number of Municipalities in Underperforming Areas

| Number of municipalities where the unemployment rate is higher than the OECD unemployment rate |
|--|
| 30,272 |

Number of Municipalities supported

| Number of municipalities supported through Bpifrance Social Bond n°1 | Number of Start Up |
|--|--------------------|
| 3,248 | 9 |

Number of companies financed

| Number of companies financed |
|------------------------------|
| 12,614 |

Impact Report

Split by executive gender

Projects/loans dedicated to Bpifrance Social Bond 1

| Nb of loans to company with an Executive Woman/Man | |
|--|--------|
| Miss | 541 |
| Mister | 2,435 |
| No Data | 10,351 |

Distribution by executive age

Projects/loans dedicated to Bpifrance Social Bond 1

| Number of companies supported by Age of executives | |
|--|--------|
| Do Data | 10,445 |
|] 20y old - 25y old] | 8 |
|] 25y old - 30y old] | 88 |
|] 30y old - 35y old] | 282 |
|] 35y old - 40y old] | 341 |
|] 40y old - 45y old] | 372 |
|] 45y old - 50y old] | 398 |
|] 50y old - 55y old] | 399 |
|] 55y old - 60y old] | 392 |
|] 60y old - 65y old] | 249 |
|] 65y old - 70y old] | 151 |
|] +75y old] | 202 |



Impact Report

Summary Distribution

| ICMA | EU Social Taxonomy objectives | SDG | Bpifrance | Nb of Jobs Supported | Nb of loans to MSMEs | Nb of municipalities supported | Nb of beneficiaries |
|--|---|---|---|----------------------|----------------------|--------------------------------|---------------------|
| Employment generation and preservation | Decent work |   | Loans to MSMEs in disadvantaged territories | 62,908 | 2,598 | 930 | 2,336 |
| | |   | | | | | |
| | |  | Loans to MSMEs affected by natural or health disaster | 17,986 | 425 | 296 | 479 |
| | Inclusive and sustainable communities and societies & Decent work |   | Loans to finance Innovation | 17,548 | 406 | 252 | 397 |
| | |  | Loans to finance digitalisation | 120 | 10 | 39 | 41 |
| Socioeconomic advancement and empowerment | Inclusive and sustainable communities and societies |   | Loans to SSE companies | 12,019 | 88 | 92 | 93 |
| Access to essential financing services | Inclusive and sustainable communities and societies & Decent work |   | Loans supporting social Inclusion | 9,623 | 1 | 2,766 | 9,299 |
| Access to essential education services | Decent work |  | Training & Educational Expenditures | - | - | - | - |
| | Inclusive and sustainable communities and societies |  | Loans to support Education | 1,234 | 21 | 19 | 22 |
| Access to essential healthcare services | Inclusive and sustainable communities and societies |  | Loans to support Health | 49 | 2 | 2 | 2 |
| Access to essential services and Basic Affordable Infrastructure | Inclusive and sustainable communities and societies |     | Export loans to Developing Countries | - | 1 | 2 | 4 |

* Concerning Social Inclusion loans, Bpifrance does not have the number of job supported as the loans are directed to individuals. Here we reconcile as the minimum of 1 job per entity financed.



Impact Report

Loans dedicated to Bpifrance Inaugural Social Bond (as of 31/12/2023)

| | Nb of MSMEs Supported | Nb of MSMEs Supported with an executive woman | Nb of start-up Supported |
|---|-----------------------|---|--------------------------|
| Loans to MSMEs in disadvantaged territories | 2,598 | 394 | 9 |
| Loans to MSMEs affected by natural or health disaster | 425 | 73 | - |
| Loans to finance innovation | 406 | 38 | - |
| Loans to finance digitalization | 10 | 1 | - |

Focus on: Loans to MSMEs affected by natural or health disaster

| Type of natural and/or health disaster | Number of company financed |
|--|----------------------------|
| Covid 19 Loans | 479 |

Focus on: Loans to finance Innovation

| Number of company financed |
|----------------------------|
| 397 |

Impact Report

Loans dedicated to Bpifrance Inaugural Social Bond (as of 31/12/2023)

Focus on loans to MSMEs in disadvantaged territories

Projects/loans dedicated to Bpifrance Social Bond 1

| Region | Sub-Region | Number of jobs supported in disadvantaged territories |
|-------------------------|----------------------------|---|
| Hauts de France | Nord-Pas-de-Calais | 3,941 |
| | Picardie | 2,573 |
| Normandie | Haute Normandie | 962 |
| | Basse Normandie | 2,330 |
| Ile de France | Ile de France | 5,137 |
| Bretagne | Bretagne | 2,556 |
| Pays de la Loire | Pays de la Loire | 2,773 |
| Centre Val de Loire | Centre - Val de Loire | 2,301 |
| Bourgogne Franche Comté | Franche-Comté | 1,114 |
| | Bourgogne | 1,241 |
| Grand Est | Champagne-Ardenne | 2,297 |
| | Lorraine | 3,655 |
| | Alsace | 1,215 |
| Auvergne-Rhône Alpes | Auvergne | 984 |
| | Rhône-Alpes | 7,970 |
| Nouvelle Aquitaine | Aquitaine | 1,061 |
| | Limousin | 664 |
| | Poitou-Charentes | 1,804 |
| Occitanie | Midi-Pyrénées | 2,926 |
| | Languedoc-Roussillon | 4,261 |
| PACA | Provence-Alpes-Côte d'Azur | 4,233 |
| Corse | Corse | 427 |
| DOM | DOM | 6,483 |



Impact Report

Loans dedicated to Bpifrance Inaugural Social Bond (as of 31/12/2023)

Focus on loans to finance digitalization

| Average Size of loans | Number of projects financed |
|-----------------------|-----------------------------|
|] 0;5k] | - |
|] 5k;10k] | 2 |
|] 10k;15k] | 5 |
|] 15k;20k] | 6 |
|] 20k;25k] | 6 |
|] 25k;30k] | 3 |
|] 30k;35k] | 2 |
|] 35k;40k] | 4 |
|] 40k;45k] | 1 |
|] 45k;50k] | 12 |

Impact Report

Loans dedicated to Bpifrance Inaugural Social Bond (as of 31/12/2023)

Focus on loans to support Social Inclusion

| Split by type of SSE | | |
|--|----|------------------------|
| Simplified Joint Stock Company with Sole Shareholder | 4 | |
| Simplified Joint Stock Company | 34 | |
| Real Estate Company | 3 | |
| Limited Liability Company | 11 | |
| Single-Member Limited Liability Company | 2 | |
| Joint Stock Company with Board of Directors | 16 | |
| Joint Stock Company with Executive Board and Supervisory Board | 6 | |
| Declares Association | 12 | |
| Agricultural Cooperative | 10 | |
| Joint Stock Company | 1 | Number of SSE financed |
| French Association under the 1901 Law | 3 | 93 |

| Region | Sub-Region | Number of projects financed |
|-------------------------|----------------------------|-----------------------------|
| Hauts de France | Nord-Pas-de-Calais | 8 |
| Normandie | Haute Normandie | 4 |
| | Basse Normandie | 2 |
| Ile de France | Ile de France | 12 |
| Bretagne | Bretagne | 5 |
| Pays de la Loire | Pays de la Loire | 7 |
| Centre Val de Loire | Centre - Val de Loire | 2 |
| Bourgogne Franche Comté | Franche-Comté | 1 |
| | Bourgogne | 2 |
| Grand Est | Champagne-Ardenne | 2 |
| | Lorraine | 3 |
| | Alsace | 5 |
| Auvergne-Rhône Alpes | Auvergne | 4 |
| | Rhône-Alpes | 16 |
| Nouvelle Aquitaine | Aquitaine | 2 |
| | Poitou-Charentes | 6 |
| Occitanie | Midi-Pyrénées | 7 |
| | Languedoc-Roussillon | 4 |
| PACA | Provence-Alpes-Côte d'Azur | 6 |
| DOM | DOM | 4 |



Impact Report

Loans dedicated to Bpifrance Inaugural Social Bond (as of 31/12/2023)

Focus on loans to support Social Inclusion

| Average Size of loans | Number of projects financed |
|-----------------------|-----------------------------|
|] 0;5k] | 7,760 |
|] 5k;10k] | 1,353 |
|] 10k;15k] | 251 |
|] 15k;20k] | 112 |
|] 20k;25k] | 69 |
|] 25k;30k] | 61 |
|] 30k;35k] | 9 |
|] 35k;40k] | 3 |
|] 40k;45k] | 1 |
|] 45k;50k] | 1 |
|] 50k;55k] | - |
|] 55k;60k] | 2 |
|] 60k;65k] | - |
|] 65k;70k] | - |
|] 70k;75k] | 1 |

Impact Report

Loans dedicated to Bpifrance Inaugural Social Bond (as of 31/12/2023)

Focus on loans to support Social Inclusion

Projects/loans dedicated to Bpifrance Social Bond 1

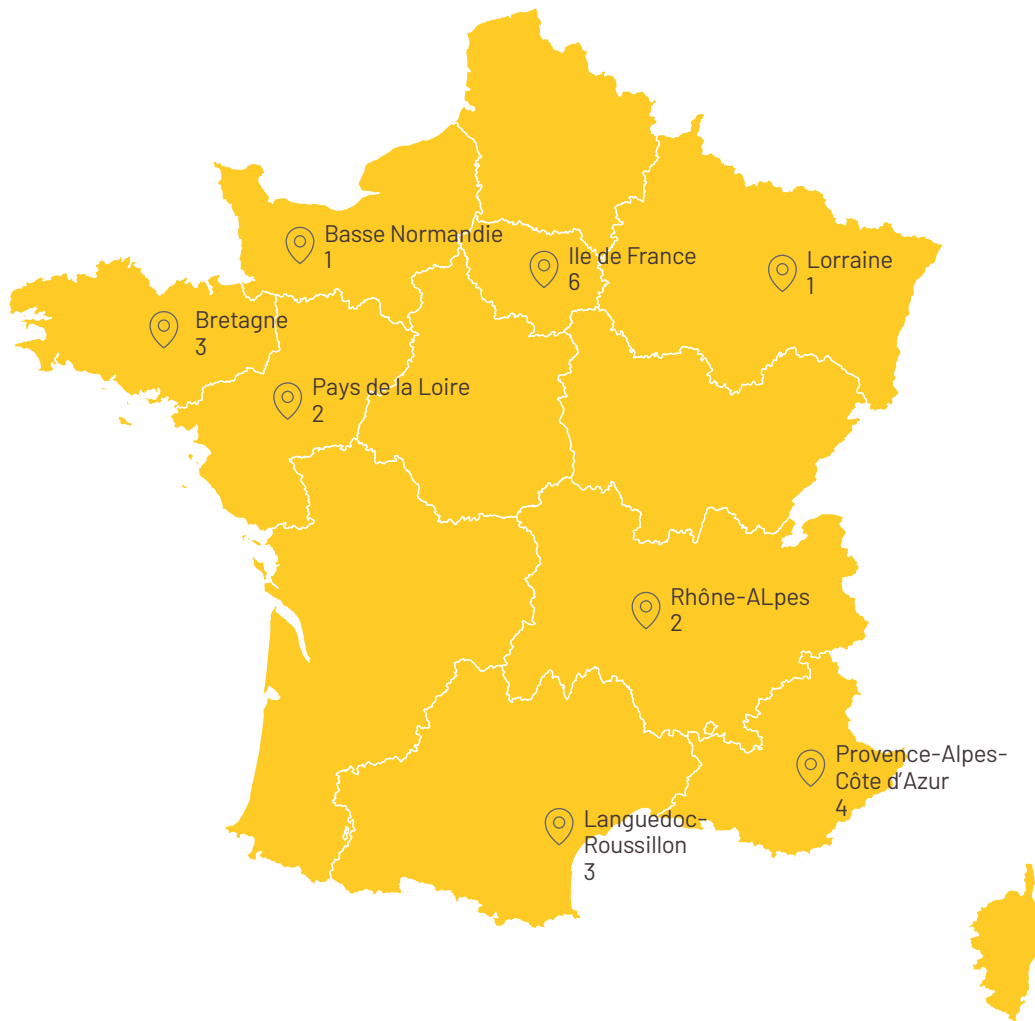
| Region | Sub-Region | Number of individual financed |
|-------------------------|----------------------------|-------------------------------|
| Hauts de France | Nord-Pas-de-Calais | 991 |
| | Picardie | 221 |
| Normandie | Haute Normandie | 145 |
| | Basse Normandie | 246 |
| Ile de France | Ile de France | 1,182 |
| Bretagne | Bretagne | 775 |
| Pays de la Loire | Pays de la Loire | 356 |
| Centre Val de Loire | Centre - Val de Loire | 468 |
| Bourgogne Franche Comté | Franche-Comté | 411 |
| | Bourgogne | 339 |
| Grand Est | Champagne-Ardenne | 98 |
| | Lorraine | 302 |
| | Alsace | 127 |
| Auvergne-Rhône Alpes | Auvergne | 127 |
| | Rhône-Alpes | 876 |
| Nouvelle Aquitaine | Aquitaine | 463 |
| | Limousin | 54 |
| | Poitou-Charentes | 168 |
| Occitanie | Midi-Pyrénées | 294 |
| | Languedoc-Roussillon | 664 |
| PACA | Provence-Alpes-Côte d'Azur | 1,112 |
| Corse | Corse | 109 |
| DOM | DOM | 95 |



Impact Report

Loans dedicated to Bpifrance Inaugural Social Bond (as of 31/12/2023)

Focus on loans to support education



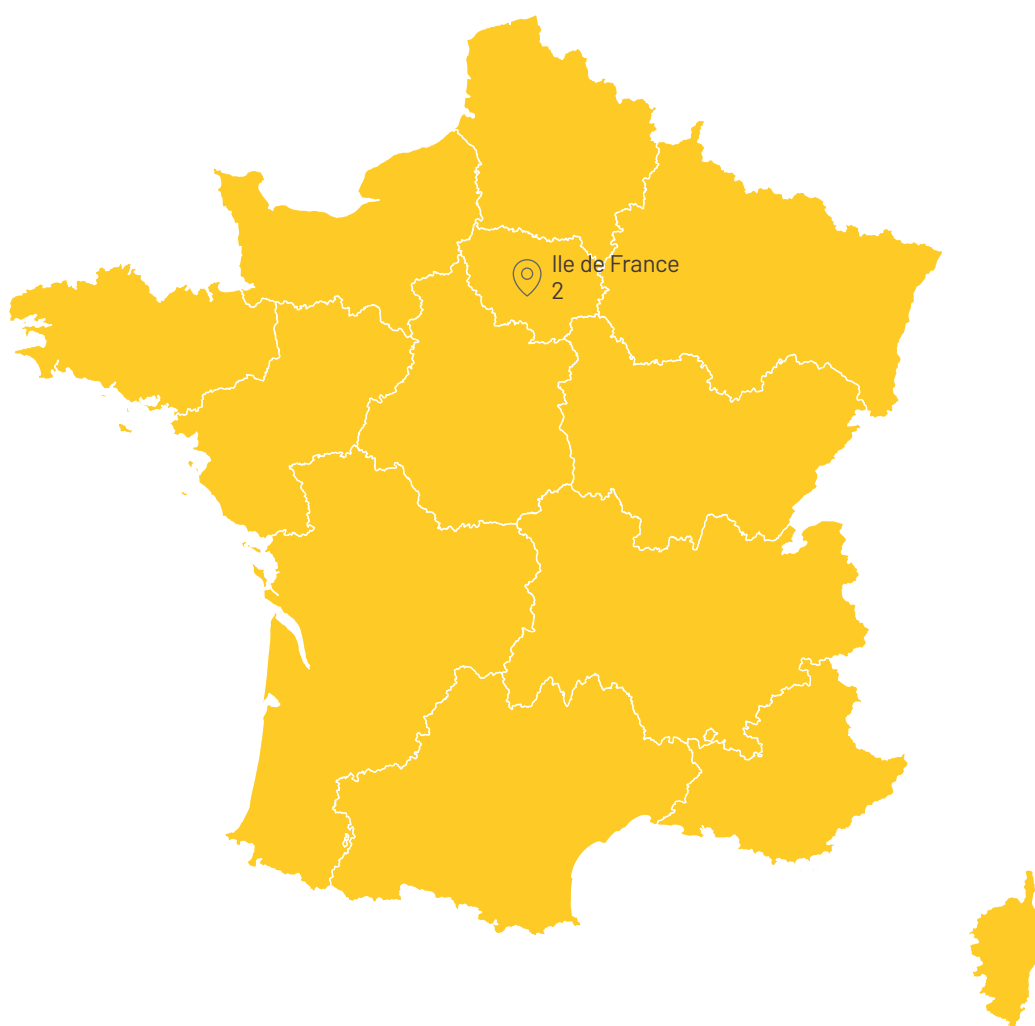
* Data as of 31/12/2023

** Includes the following Nace code where the company is based in an underserved educational area: 8559A: Continuous training center for adults / 8559B: Other Education / 8553Z: Driving Education / 8531Z: General Secondary Education / 8542Z: Higher Education (including Business Schools) / 8551Z: Sport Discipline Education

Impact Report

Loans dedicated to Bpifrance Inaugural Social Bond (as of 31/12/2023)

Focus on loans to support health



Allocation Report

Loans dedicated to Bpifrance Inaugural Social Bond (as of 31/12/2023)

Focus on Export loans to developing countries

| Continent | Country | Number of projects financed | Number of projects to MSMEs financed |
|-----------|---------|-----------------------------|--------------------------------------|
| Africa | Senegal | 2 | 0 |
| | Benin | 2 | 0 |
| | Ghana | 1 | 0 |
| Europe | Romania | 1 | 1 |

| Size of the company financed | Number of projects financed |
|------------------------------|-----------------------------|
| Large Company | 0 |
| Mid Cap | 0 |
| SME | 1 |
| Other | 5 |

| Type of company financed | Number of projects financed |
|--|-----------------------------|
| Public administration | 4 |
| Construction | 1 |
| Water supply, sewage, waste management, and remediation activities | 1 |

Allocation Report

Loans dedicated to Bpifrance Inaugural Social Bond (as of 31/12/2023)

Focus on Enterprise Size

| | Other Type | | SME | | Small Mid Cap | | Large Cap | | Non Computed | |
|--|-----------------|-------------|-----------------|-------------|-----------------|-------------|-----------------|-------------|-----------------|-------------|
| Eligible Social Project | Current Balance | Nb of Loans | Current Balance | Nb of Loans | Current Balance | Nb of Loans | Current Balance | Nb of Loans | Current Balance | Nb of Loans |
| Loans to MSMEs in disadvantaged territories: | - | 0 | 716,889,579.22 | 2,598 | | | | | | |
| Loans to MSMEs affected by natural or health disaster: | 199,750.00 | 1 | 134,094,084.16 | 425 | 31,464,517.98 | 40 | 290,000.00 | 1 | 20,877,934.56 | 46 |
| Loans to finance Innovation | - | 0 | 201,089,634.03 | 406 | 13,555,000.00 | 14 | - | 0 | - | 0 |
| Loans to finance digitalization: | - | 0 | 335,339.36 | 10 | - | 0 | - | 0 | 947,702.51 | 31 |
| Loans to SSE companies: | - | 0 | 22,560,247.37 | 88 | 21,498,776.28 | 9 | - | 0 | 6,486,992.31 | 5 |
| Loans supporting social inclusion: | - | 0 | 1,511.36 | 1 | - | 0 | - | 0 | 37,879,230.49 | 9,622 |
| Training & Educational Expenditures: | - | 0 | - | 0 | - | 0 | - | 0 | - | 0 |
| Loans to support Education: | - | 0 | 3,899,543.18 | 21 | 2,510,932.66 | 1 | - | 0 | - | 0 |
| Loans to support Health | - | 0 | 2,236,699.78 | 2 | - | 0 | - | 0 | - | 0 |
| Export loans to Developing Countries: | 48,243,698.05 | 5 | 916,628.43 | 1 | - | 0 | - | 0 | - | 0 |



Allocation Report

Loans dedicated to Bpifrance Inaugural Social Bond (as of 31/12/2023)

Focus on Borrower Activity - Moody's Industry Code

| | Current Balance | Nb of Loans | Original Balance | Nb of Loans |
|--|-----------------|-------------|------------------|-------------|
| CORP - Services: Business | 232,110,194.68 | 520 | 255,748,252.46 | 520 |
| CORP - Containers, Packaging and Glass | 9,344,930.56 | 21 | 9,790,000.00 | 21 |
| CORP - Construction and Building | 113,810,447.03 | 470 | 128,840,964.07 | 470 |
| CORP - Beverage, Food and Tobacco | 194,922,369.64 | 460 | 218,698,109.23 | 460 |
| No Data | 37,865,741.81 | 9,622 | 64,302,013.00 | 9,622 |
| CORP - Automotive | 12,146,828.30 | 70 | 13,097,000.00 | 70 |
| CORP - Media: Advertising, Printing and Publishing | 2,070,250.00 | 21 | 2,255,000.00 | 21 |
| CORP - Hotel, Gaming and Leisure | 262,764,806.26 | 879 | 289,820,315.00 | 879 |
| CORP - Consumer goods: Durable | 29,485,713.95 | 103 | 31,481,350.00 | 103 |
| CORP - Capital Equipment | 34,778,155.96 | 136 | 39,218,000.00 | 136 |
| CORP - Healthcare and Pharmaceuticals | 51,184,892.46 | 136 | 54,960,500.00 | 136 |
| CORP - Consumer goods: Non-durable | 45,694,859.44 | 131 | 50,441,000.00 | 131 |
| CORP - Chemicals, Plastics, and Rubber | 15,512,990.95 | 53 | 17,185,000.00 | 53 |
| CORP - FIRE: Finance | 21,279,285.83 | 34 | 23,259,000.00 | 34 |
| CORP - Retail | 32,580,212.98 | 123 | 34,637,000.00 | 123 |
| CORP - Wholesale | 2,514,104.70 | 10 | 2,799,000.00 | 10 |
| CORP - Media: Broadcasting and Subscription | 14,552,347.69 | 76 | 15,684,000.00 | 76 |
| CORP - Metals and Mining | 20,676,784.42 | 69 | 22,444,000.00 | 69 |
| CORP - Forest Products and Paper | 21,795,049.84 | 37 | 23,107,000.00 | 37 |
| CORP - Transportation: Cargo | 38,851,583.20 | 116 | 45,074,500.00 | 116 |
| CORP - Services: Consumer | 11,019,264.40 | 45 | 12,020,700.00 | 45 |
| CORP - Telecommunications | 2,606,942.32 | 8 | 3,070,000.00 | 8 |
| CORP - Energy: Electricity | 3,831,000.00 | 9 | 4,160,000.00 | 9 |
| CORP - Transportation: Consumer | 13,429,314.77 | 64 | 16,898,000.00 | 64 |
| CORP - FIRE: Insurance | 5,820,657.13 | 14 | 6,452,000.00 | 14 |
| CORP - Sovereign and Public Finance | 16,816,497.63 | 45 | 20,526,940.00 | 45 |
| CORP - Banking | 2,193,683.44 | 9 | 2,347,000.00 | 9 |
| CORP - High Tech Industries | 9,043,558.99 | 30 | 9,581,000.00 | 30 |
| CORP - Environmental Industries | 4,646,754.27 | 7 | 6,330,385.00 | 7 |
| CORP - Aerospace and Defense | 2,185,000.00 | 4 | 2,200,000.00 | 4 |
| CORP - Utilities: Electric | 76,079.08 | 2 | 100,000.00 | 2 |
| CORP - Utilities: Water | 317,500.00 | 2 | 340,000.00 | 2 |
| CORP - Media: Diversified and Production | 50,000.00 | 1 | 50,000.00 | 1 |



Allocation Report

Loans dedicated to Bpifrance Inaugural Social Bond (as of 31/12/2023)

Focus on Borrower Activity - NACE Code Top 20

| | Current Balance | Nb of Loans | Original Balance | Nb of Loans |
|--|-----------------|-------------|------------------|-------------|
| Hotels and similar accommodation | 119,059,453.27 | 343 | 130,112,315.00 | 343 |
| Computer programming activities | 58,665,069.30 | 195 | 60,545,000.00 | 195 |
| Other software publishing | 38,720,983.10 | 75 | 40,683,000.00 | 75 |
| No Data | 37,865,741.81 | 9,622 | 64,302,013.00 | 9,622 |
| Restaurants and mobile food service activities | 36,249,867.48 | 200 | 40,770,500.00 | 200 |
| Camping grounds, recreational vehicle parks and trailer parks | 35,082,512.18 | 72 | 38,207,500.00 | 72 |
| Engineering activities and related technical consultancy | 32,157,065.29 | 112 | 34,063,250.00 | 112 |
| Retail sale in non-specialised stores with food, beverages or tobacco predominating ¹ | 29,978,256.71 | 65 | 35,903,918.78 | 65 |
| Retail sale in non-specialised stores with food, beverages or tobacco predominating ² | 29,830,842.74 | 43 | 35,206,940.45 | 43 |
| Other research and experimental development on natural sciences and engineering | 22,904,464.58 | 52 | 24,430,000.00 | 52 |
| Regulation of and contribution to more efficient operation of businesses | 22,469,733.47 | 2 | 27,426,080.87 | 2 |
| General public administration activities | 22,193,195.08 | 2 | 30,631,743.59 | 2 |
| Manufacture of other food products n.e.c. | 19,316,625.00 | 14 | 19,884,000.00 | 14 |
| Computer consultancy activities | 18,732,987.81 | 59 | 19,418,928.00 | 59 |
| Business and other management consultancy activities | 16,930,547.61 | 77 | 18,243,700.00 | 77 |
| Sawmilling and planing of wood | 16,876,343.73 | 21 | 17,642,000.00 | 21 |
| Research and experimental development on biotechnology | 16,035,600.00 | 32 | 16,587,000.00 | 32 |
| Fund management activities | 14,586,785.83 | 25 | 15,809,000.00 | 25 |
| Restaurants and mobile food service activities | 14,435,798.07 | 67 | 16,455,000.00 | 67 |
| Web portals | 13,432,600.00 | 33 | 13,998,000.00 | 33 |

1. Nace code:4711D

2. Nace code:4711F



Allocation Report

Loans dedicated to Bpifrance Inaugural Social Bond (as of 31/12/2023)

Distribution by Borrower Region

| Region | Sub-Region | Current Balance | Nb of Loans | Original Balance | Nb of Loans |
|----------------------------|----------------------------|-----------------|-------------|------------------|-------------|
| Hauts de France | Nord-Pas-de-Calais | 56,306,846.62 | 1,171 | 64,367,947.00 | 1,171 |
| | Picardie | 25,426,047.03 | 316 | 29,091,703.00 | 316 |
| Normandie | Haute Normandie | 24,257,315.72 | 229 | 27,377,910.00 | 229 |
| | Basse Normandie | 24,386,668.73 | 319 | 27,403,065.45 | 319 |
| Ile de France | Ile de France | 244,314,796.13 | 1,791 | 271,537,015.00 | 1,791 |
| Bretagne | Bretagne | 55,409,222.34 | 923 | 61,349,987.00 | 923 |
| Pays de la Loire | Pays de la Loire | 35,275,047.48 | 477 | 42,016,400.00 | 477 |
| Centre Val de Loire | Centre - Val de Loire | 31,074,134.03 | 578 | 34,234,049.02 | 578 |
| Bourgogne Franche Comté | Franche-Comté | 22,323,680.66 | 456 | 24,814,750.00 | 456 |
| | Bourgogne | 29,504,394.83 | 422 | 33,012,733.00 | 422 |
| Grand Est | Champagne-Ardenne | 23,338,387.03 | 175 | 26,001,632.00 | 175 |
| | Lorraine | 73,372,798.36 | 462 | 82,777,835.00 | 462 |
| | Alsace | 34,551,501.69 | 244 | 37,138,250.00 | 244 |
| Auvergne-Rhône Alpes | Auvergne | 14,427,116.24 | 166 | 16,266,450.00 | 166 |
| | Rhône-Alpes | 133,276,016.11 | 1,310 | 147,425,724.76 | 1,310 |
| Nouvelle Aquitaine | Aquitaine | 32,786,700.85 | 551 | 37,234,502.00 | 551 |
| | Limousin | 8,242,334.84 | 89 | 9,001,180.00 | 89 |
| | Poitou-Charentes | 31,953,362.54 | 248 | 37,702,200.00 | 248 |
| Occitanie | Midi-Pyrénées | 47,674,406.68 | 452 | 52,076,875.00 | 452 |
| | Languedoc-Roussillon | 75,801,808.48 | 916 | 84,703,507.00 | 916 |
| PACA | Provence-Alpes-Côte d'Azur | 83,825,408.17 | 1,390 | 93,888,116.00 | 1,390 |
| Corse | Corse | 10,497,292.25 | 137 | 11,880,200.00 | 137 |
| DOM | DOM | 98,792,188.44 | 499 | 110,915,074.00 | 499 |
| Out of France | Abroad | 49,160,326.48 | 6 | 64,700,923.53 | 6 |



Allocation Report

Loans dedicated to Bpifrance Inaugural Social Bond (as of 31/12/2023)

Focus on Origination Year

| Origination | Current Balance | Nb of Loans | Original Balance | Nb of Loans |
|-------------|-----------------|-------------|------------------|-------------|
| 2020 | 154,102,628.36 | 1,110 | 186,912,602.83 | 1,110 |
| 2021 | 943,120,747.86 | 7,946 | 1,055,259,377.93 | 7,946 |
| 2022 | 167,979,425.51 | 4,269 | 183,971,048.00 | 4,269 |
| 2023 | 775,000.00 | 2 | 775,000.00 | 2 |

Focus on Maturity Year

| Maturity | Current Balance | Nb of Loans | Original Balance | Nb of Loans |
|----------|-----------------|-------------|------------------|-------------|
| 2024 | 1,822,384.99 | 948 | 6,594,797.00 | 948 |
| 2025 | 9,661,987.45 | 2,346 | 20,542,288.00 | 2,346 |
| 2026 | 50,365,049.61 | 4,059 | 85,398,084.88 | 4,059 |
| 2027 | 134,190,146.94 | 2,936 | 163,940,163.06 | 2,936 |
| 2028 | 446,683,102.19 | 1,695 | 484,113,745.00 | 1,695 |
| 2029 | 203,835,804.55 | 654 | 209,348,238.02 | 654 |
| 2030 | 55,767,050.58 | 142 | 59,980,000.00 | 142 |
| 2031 | 243,008,808.12 | 404 | 265,587,212.80 | 404 |
| 2032 | 56,281,167.43 | 82 | 57,896,000.00 | 82 |
| 2033 | 25,337,905.50 | 36 | 28,038,000.00 | 36 |
| 2034 | 4,196,374.30 | 3 | 5,000,000.00 | 3 |
| 2035 | 9,632,401.64 | 5 | 11,468,000.00 | 5 |
| 2036 | 23,681,332.72 | 16 | 27,411,500.00 | 16 |
| 2037 | 1,514,285.71 | 1 | 1,600,000.00 | 1 |

Allocation Report

Loans dedicated to Bpifrance Inaugural Social Bond (as of 31/12/2023)

Distribution by Remaining Term

| Remaining Term | Current Balance | Nb of Loans | Original Balance | Nb of Loans |
|----------------|-----------------|-------------|------------------|-------------|
|]0;1year] | 1,822,384.99 | 948 | 6,594,797.00 | 948 |
|]1;2years] | 8,260,676.73 | 2,329 | 17,872,288.00 | 2,329 |
|]2;3years] | 46,775,113.76 | 4,048 | 81,280,084.88 | 4,048 |
|]3;4years] | 139,181,393.51 | 2,964 | 170,728,163.06 | 2,964 |
|]4;5years] | 376,447,942.04 | 1,471 | 412,683,745.00 | 1,471 |
|]5;6years] | 249,708,916.00 | 803 | 255,736,600.00 | 803 |
|]6;7years] | 72,807,015.90 | 192 | 76,831,638.02 | 192 |
|]7;8years] | 250,330,891.50 | 429 | 273,777,212.80 | 429 |
|]8;9years] | 54,918,167.43 | 79 | 56,533,000.00 | 79 |
|]9;10years] | 24,337,581.56 | 36 | 26,891,000.00 | 36 |
|]10;12years] | 16,192,099.88 | 11 | 18,978,000.00 | 11 |
|]12;15years] | 25,195,618.43 | 17 | 29,011,500.00 | 17 |
|]15;30years] | - | 0 | - | 0 |

Distribution by Current Loan Size

| Current Loan Size | Current Balance | Nb of Loans | Original Balance | Nb of Loans |
|-------------------|-----------------|-------------|------------------|-------------|
|]0;1Mn] | 873,935,699.34 | 13,138 | 984,035,319.30 | 13,138 |
|]1;5Mn] | 347,639,593.00 | 186 | 390,855,331.81 | 186 |
|]5;10Mn] | 7,720,629.64 | 1 | 8,956,000.00 | 1 |
|]10;20Mn] | 36,681,879.75 | 2 | 43,071,377.65 | 2 |



Eligible Social Projects examples (1/4)

Cristallerie de Montbronn
FRANCE

Loans to MSMEs in disadvantaged territories

Founded in 1930, La Cristallerie de Montbronn has been led by Frédéric Muller and his daughter Camille since 2016. Located in the heart of the Glass and Crystal region in Moselle, this establishment holds the Living Heritage Companies¹ label (Entreprise du Patrimoine Vivant or EPV). The crystal workshop specializes in the cold working of crystal and produces internationally renowned products for tableware and decorations, with 90% of its products destined for export, particularly to the United States and the Middle East.

The Project

In need of more space in its current premises, La Cristallerie aims to build a new factory that will house additional workshops and a showroom. The relocation will also provide an opportunity to establish a hot-blowing workshop, enhancing the company's autonomy in its creations. The heat generated by this activity will be reclaimed to heat the facilities.

The project, with a total amount of €3.1 million, was financed by banks up to €2.5 million for the real estate part. Bpifrance supported the renovations through an unsecured Touch Loan (Prêt Touch sans garantie) of €600,000, with a 10-year term and a 2-year grace period. The company will also join the Exceptional Expertise Accelerator (Accélérateur Savoir-faire d'Exception) and seek innovation support for a project aiming to eliminate lead from crystal manufacturing.

“ This case engaged all the departments at Bpifrance and highlighted the very essence of our missions. Our synergies were a major asset in supporting the leader in various areas such as innovation, guidance, and financing. ”



1. Home - EPV Hauts de France

Eligible Social Projects examples (2/4)

swile

Loans to finance innovation

Swile (formerly Lunchr) is a fintech created in 2016, which offers a dematerialized meal voucher card, making it possible to exceed daily meal voucher limits by associating a second bank card. This functionality has been integrated into an application whose overall aim is to make life easier for employees: easy creation of kitty, reimbursement between colleagues, organization of events, etc.

The Project

Bpifrance intervened with Swile in June 2020 via a €2.5 million Innovation Loan to support the company in the commercial launch of its innovative solution in France and Brazil.

At the beginning of 2021, Swile had demonstrated its commercial traction in these two countries and is once again applying to Bpifrance to support the growth of its working capital and the consolidation of its sales division, in line with the excellent prospects offered by the market worldwide.

This €2.5 million innovation loan has enabled them to increase their workforce from 280 to over 400 by the end of 2021. The resources made available, in line with the relevance of the offering, has enabled Swile to achieve the indicators necessary for the success of its historic fund-raising of €200 million in 2021.

Swile becomes a Unicorn, and joins the list of great Montpellier and, above all, French stories!



Eligible Social Projects examples (3/4)

Loans to SSE companies



HEMP-it is an agricultural cooperative founded in 1965, dedicated to the production and marketing of hemp seed for industrial and bio-sourced markets. Dynamic and resolutely focused on the challenges of industrial hemp, it targets a wide range of sectors including plastics, food, cosmetics, textiles, construction, agronomy, agriculture and energy.

The cooperative selects high-quality certified seeds to meet the requirements of its target markets. Its range of varieties thus includes different specificities, depending on the needs addressed: «Fiber» and «Seed» varieties to meet the needs of industrialists, «Chenevotte» and «Bio» for biomass production in particular.

The Project

In 2019, HEMP-IT launched a new scientific unit dedicated to innovation and the creation of new hemp varieties. This initiative aimed to meet the needs of growers, industrialists and consumers by creating varieties better suited to current and future markets. HEMP-IT ADN's research axes include adaptation to production techniques, improved yields, technical itineraries specific to each production mode, regulatory compliance and increased resistance to pests.

It is in this context of more efficient and environmentally-friendly production from renewable resources that Bpifrance has stepped in to support the company's development.



Eligible Social Projects examples (4/4)



Loans to finance innovation

DAMIUS is a company founded in 2012 in the Alpilles region of France, which designs, manufactures and sells tricycles for adults, particularly those with reduced mobility. The company initially started out as a bicycle merchant. But faced with growing customer demand for the opportunity to test the bikes, and a complicated after-sales service to manage (the bikes, manufactured in Asia, have a number of imperfections), Damien GRAN decided in 2012 to create parts to repair the bikes, and ultimately to design his own tricycles.

The Project

Bpifrance has supported the company's innovation and development over the past few years through a number of different schemes:

In 2019, the company benefited from an initial Innovation Grant, for the design of the tricycle with two reclining front wheels, as well as an Innovation Loan to finance working capital and recruitment.

A second Innovation Loan was granted in 2020 to finance the development of 4 products:

- The «Sensation» bicycle (low step-over to avoid falls, lowered center of gravity, inclined seatpost and Inverted stem)
- The «Suprême» tricycle (equipped with a rear-mounted pedal motor, keeping the frame low, and rear wheels with enhanced grip)
- The tricycle with two tilting front wheels
- Pre-design studies for a small electric car without a license.

Lastly, two new Innovation Loans have been granted in 2021 and 2022, to finance working capital and recruitment costs associated with the company's growth, as well as the industrial and commercial launch costs of the new tricycle models mentioned above.



05.

Methodology



Impact Report – Disadvantaged territories Table methodology

Creation of a disadvantaged territories correlation table

Bpifrance has created a correlation table of disadvantaged territories that follows the guidelines presented in the Social Financing Framework.

To obtain the most accurate correlation table possible, disadvantaged territories are determined at a municipality level (geographical zip code area).

The aim of this correlation table is to determine which communes meet the socio-geographical eligibility criteria for the following eligible social categories in the framework:

- Loans to MSMEs in disadvantaged territories: financing solutions aiming at supporting business and job creation to foster socio-economic development and attractiveness of French territories
- Loans to finance Innovation: financing solutions aiming at supporting business creation, employment, and socio-economic development

Description of the disadvantaged territories correlation table

The disadvantaged territories correlation table includes all the municipalities in France thanks to the following INSEE sources:

Correspondance Code INSEE – Code Postal 2013 – Opendatasoft

This file is a correlation code between zip codes and Insee codes.

Each municipalities has the following information:

- Geographical Zip Code
- CODGEO: which is an unique official geographic code created by INSEE for each municipalities. This unique CODGEO per municipality enabled us to make the link with INSEE sources
- Name of the municipality
- Number and name of French department
- Name of French region

Social criteria were then applied to each municipalities depending of the eligible Social category in the Framework.

Impact Report – Disadvantaged territories Table methodology

Criteria for Loans to MSMEs in disadvantaged territories

For «Loans to MSMEs in disadvantaged territories» category, all loans granted to an MSMEs according to the European definition (Bpifrance uses the European Union definition of MSMEs set out in EU Commission Recommendation 2003/361/EC, as updated from time to time. For «ETIs», referred as Small Mid Cap, Bpifrance uses the French definition set out in decree 2008-1354 of the «Loi de modernisation de l'économie» (LME).), in a disadvantaged municipality, are eligible.

A municipality is considered as a disadvantaged territories if it meets at least 3 of the 4 following socio-geographical eligibility criteria:

Unemployment rate:

the municipality must have an unemployment rate in the highest third of all areas in France.

Based on INSEE definition, the Unemployment Rate is the ratio between the number of unemployed and the number of economically active people (employed or unemployed).

To obtain an unemployment rate by municipality, Bpifrance methodology is based on INSEE sources («stats INSEE par communes») where Unemployment Rate is defined as Number of persons aged between 15 and 65 unemployed on Population between 15 and 65 for the municipality concerned.

The unemployment rate decile is calculated on the basis of unemployment rates calculated for all municipalities. The highest third is considered eligible for this criteria.

The «stats Insee par communes» file can be downloaded here: [Base du comparateur de territoires | Insee](#)

Relative Poverty Rate:

the municipality must have a relative poverty rate in the highest third of all areas in France.

Based on INSEE definition, the Relative Poverty Rate is the ratio of the population whose standard of living is below the poverty threshold which has been established at 60% of the median household income for the total population.

To obtain a poverty rate by municipality, Bpifrance methodology is based on INSEE sources («stats INSEE par communes») where poverty rate is calculated by INSEE for each municipalities.

The poverty rate decile is calculated on the basis of poverty rates for all municipalities. The highest third is considered eligible for this criteria.

The «stats Insee par communes» file can be downloaded here: [Base du comparateur de territoires | Insee](#)

Median Household Standard of Living:

the municipality must have a median household standard of living below French median household income.

Based on INSEE definition, the standard of living is equal to disposable income divided by the number of consumption units. The standard of living is therefore the same for all individuals in the same household.

For this criteria, Bpifrance methodology is based on INSEE sources («stats INSEE par communes»), where Household Standard of Living is calculated by INSEE for each municipalities.

In 2021, the Median Household Standard of Living in metropolitan France is 23,160 euros. This corresponds to a disposable income of 1,930 euros per month for a single person, and 4,053 euros per month for a couple with two children under 14.

Municipality which have a median household standard of living below French median household income are eligible to this criteria.

The «stats Insee par communes» file can be downloaded here: [Base du comparateur de territoires | Insee](#)

Tax paying household:

the municipality must have a percentage of tax paying household below the French average.

Based on INSEE definition, the proportion of tax households that pay income tax is the percentage of tax households that pay personal income tax. The tax payable by a tax household corresponds to the sum of the taxes payable by the tax households making up the household.

For this criteria, Bpifrance methodology is based on INSEE sources («stats INSEE par communes»), the proportion of tax households that pay income tax is calculated by INSEE for each municipalities

In 2020, the proportion of tax households that pay income tax in metropolitan France is 51.1%.

Municipality which have a proportion of tax households that pay income tax below French average are eligible to this criteria.

The «stats Insee par communes» file can be downloaded here: [Base du comparateur de territoires | Insee](#)

A municipality is considered as a disadvantaged territories if it meets at least 3 of the 4 socio-geographical eligibility criteria above.

Impact Report – Disadvantaged territories Table methodology

Criteria for Loans to finance Innovation

For «Loans to finance Innovation», innovation loans (dedicated product codes to finance intangible expenditure) in an underperforming area are eligible. For more information about the innovation loans, please refer to Bpifrance Social Financing Framework.

A municipality is considered as underperforming if it meets the following socio-geographical criteria:

Entities located in underperforming area:

Municipalities (geographical zip code area) where the unemployment rate is higher than the OECD unemployment rate average.

Based on INSEE definition, the Unemployment Rate is the ratio between the number of unemployed and the number of economically active people (employed or unemployed).

To obtain an unemployment rate by municipality, Bpifrance methodology is based on INSEE sources («stats INSEE par communes») where Unemployment Rate is defined as Number of persons aged between 15 and 65 unemployed on Population between 15 and 65 for the municipality concerned.

The OECD unemployment rate average is calculated by the OECD. In September 2023, the OECD unemployment rate average is 4.8%.

Municipality which have an unemployment rate below OECD unemployment rate average are eligible to this criteria.

The «stats Insee par communes» file can be downloaded here: [Base du comparateur de territoires | Insee](#)

The OECD unemployment rate average can be downloaded here: [Taux de chômage OCDE Septembre 2023 | OCDE](#)

INSEE sources

The «stats Insee par communes» file can be downloaded here:

[Base du comparateur de territoires | Insee](#)

The «taux de chômage par dep et region» file can be downloaded here:

[Taux de chômage localisés au 2ème trimestre 2023 | Insee](#)

Data on the median standard of living in France is available in value on the INSEE website under:

[Médiane du niveau de vie 2021 | Insee](#)

The «taux de pauvreté par département» file can be downloaded here:

[Taux de pauvreté 2020 | Insee](#)

The «Menages Fiscaux Departement» file can be downloaded here:

[Ménages fiscaux et revenu disponible en 2020 | Insee](#)

The OECD unemployment rate average can be downloaded here:

[Taux de chômage OCDE Septembre 2023 | OCDE](#)

The correspondence code between postal codes and Insee codes can be downloaded here:

[Correspondance Code INSEE – Code Postal 2013 – Opendatasoft](#)

Socio-geographic data are normally updated annually when new INSEE files are published.

06.

External & Internal Reviews



External Evaluation

Bpifrance Social Financing Framework was reviewed by Ethifinance in 2023.

Bpifrance Social Bond 1 has been issued under this Social Financing Framework.

Bpifrance Social Bond 1 Allocation Report were reviewed by KPMG, the English version of their report is published on Bpifrance website.



Output of the review by Bpifrance's Permanent Control Department

In the context of the release of **Bpifrance Social Bond** Annual Report the Contrôle Permanent de la Direction Finance et Risque, Permanent Control of the Finance and Risk Departments, conducted a control over the report quality and the audit trail of the data used to generate Bpifrance Social Bond Annual Report. The Contrôle Permanent de la Direction Finances et Risque had had sufficient time to conduct its mission and to report the potential discrepancies to the Finance Department:

- Ensure the compliance with the ICMA Social Bond Principles
- Ensure the existence of an audit trail of the tables and graphic elements presented in the annual report;
- Ensure the quality of data used in the audit trail
- Ensure the consistency between the data used in the audit trail and the Bpifrance Social Bond Annual Report; and,
- Ensure the existence of first level controls over the portfolio of financed or refinanced Eligible Loans.

Therefore, the following works were carried out:

- Review the compliance with the ICMA Social Bond Principles
- Accounting consistency checks of the balance of the loans included in the portfolio of financed or refinanced Eligible Loans;
- Review of the data quality of the loans with internal and external sources
- Review the loans data quality; and,
- Consistency checks of the data presented in the Bpifrance Social Bond Annual Report with the data of the audit trail spreadsheets.

During the control process, some issues regarding the accuracy or the eligibility of the data reported in the Allocation and Impact report have been identified in the Social Bond 1 portfolio. However, all of these issues have been corrected, and The Contrôle Permanent de la Direction Finance et Risque ensured that the final version of the Bpifrance Social Bond annual report reflects the characteristics of the portfolio of financed or refinanced Eligible Loans.

